THE JOE ANDRUZZI FOUNDATION IS COMMITTED TO PROVIDING HELP, HOPE, AND A REASON TO SMILE, FOR NEW ENGLAND CANCER PATIENTS AND THEIR FAMILIES BY CONTRIBUTING FINANCIAL SUPPORT WHEN IT IS NEEDED MOST.

MESSAGE FROM OUR PRESIDENT AND CEO

Dear Friends,

The Joe Andruzzi Foundation (JAF) would describe our story in 2020 as nothing short of remarkable. In a year defined by a global pandemic, the Foundation found inspiration, renewed purpose, and even managed to innovate during the most uncertain times.

Despite all the hardships associated with COVID-19, the Foundation was blessed to have the wisdom of our volunteer Board of Directors and Committees providing their guidance, keeping us focused on our mission and strengths. We created a COVID-19 Task Force to help navigate the ever-changing protocols and prioritize the health and wellness of staff and our patients. We listened carefully to our New England medical community partners, who shared their first-hand knowledge of what patients were facing and what they needed. To say our staff pivoted in 2020 is an understatement. The JAF team worked tirelessly to raise critical funds and award them almost simultaneously without missing a beat despite every challenge thrown their way.

As a result, JAF kept our doors open, retained all of our employees, patient funding continued, our events transformed into virtual gatherings, and supporters rallied like never before, standing strong alongside us. However, the Foundation didn’t just simply sustain itself in 2020; we also innovated. In July, JAF established a Healthcare Council comprised of medical professionals from around New England, providing insight into the issues facing patients and areas of need. In November, JAF partnered with Stop & Shop to pilot a Food Security Program. Stop & Shop’s leap of faith and understanding of the importance of removing barriers to healthy foods resulted in JAF’s ability to formally establish the program for launch in 2021 and creating a fourth pillar of support for patients with cancer, and further expanding the Foundation’s impact and reach within the cancer community.

Perhaps the most profound shift we witnessed in 2020 was how many of the Cost of Cancer themes we have highlighted over the years suddenly took center stage in the global zeitgeist. The world now had a unique perspective on some of the daily struggles patients living with cancer had faced long before COVID-19 arrived — isolation, fear, and economic uncertainties. Once exclusive to those facing the disease, the pandemic gave all of us a sense of what it means to live with those feelings. While the world cautiously moves back to its pre-pandemic norms, we hope the awareness and empathy remain.

JAF has taken the valuable lessons learned in 2020 into 2021, emerging as even better and more creative stewards of our resources. The Foundation remains committed to alleviating the financial burdens that too often accompany a cancer diagnosis, serving as a lifeline and allowing patients to focus on their care. It is no coincidence that the very mission that drives our work at JAF — help, hope, and a reason to smile — is precisely what allowed us to navigate an unprecedented year.

We are grateful to each of you who joined us on our journey in 2020. Thank you for believing in our work and so often being the light we needed to help so many others in need.

With gratitude,
Jen Andruzzi
President and CEO
Joe Andruzzi Foundation
Without warning, cancer patients have little choice but to drop everything to fight the disease. In fact, the words ‘little choice’ represent a persistent theme that hovers over their diagnoses. One minute they are living their everyday lives—working in offices, seeing friends, eating in restaurants, running to the grocery store—and then the next day brings a diagnosis and the accompanying loss of control over so many elements of their financial and personal lives.

In many ways, the abrupt onset of the pandemic in early 2020 gave many of us a limited but powerful perspective into some of the burdens that cancer patients have dealt with for far longer than COVID-19 has existed. Isolation to protect vulnerable immune systems, the inability to work and the resulting financial instability, and uncertainties around basic, everyday activities all came without warning. We could say the same about the Joe Andruzzi Foundation. Our office doors were closed at seemingly a moment’s notice, key fundraising events and initiatives canceled, and our entire staff received a fast-tracked Ph.D. on using Zoom.

Thankfully, our relentless Programs team immediately pivoted to receive and process financial assistance applications virtually, as we know patients living with cancer would require much-needed relief at such a crucial time. But how would we continue to be able to fund these patients in the long haul given the then uncertain outlook for the remainder of 2020?

Enter JAF’s COVID-19 Relief Fund and the incredibly generous list of organizations and individuals throughout the communities we serve that stepped up to ensure JAF would remain a viable resource for patients. Quite simply, our foundation might not have been able to keep its doors open and continue to provide financial support to New England patients living with cancer had it not been for their help at a time when we needed it most.

In early 2021, we asked representatives from some of these organizations to join us on video calls so that we could properly say thank you. What they didn’t know was that we had a surprise waiting for them. The Home Depot, banded together to make a special delivery of a brand-new refrigerator, a week’s worth of groceries, and support for the family’s mortgage, which was met with enormous relief and gratitude. Thanks to One Mission, our founding sponsor of JAF’s Extraordinary Needs Fund, patients living with cancer can address and adjust to unexpected challenges related to their cancer treatment and remove barriers to healthy outcomes.

WATCH THIS VIDEO TO SEE WHAT HAPPENED NEXT.

2020 HIGHLIGHT: AN EXTRAORDINARY PARTNERSHIP TO MEET EXTRAORDINARY NEEDS

Through One Mission’s generous support of our Extraordinary Needs Fund, pediatric patients and their families were granted assistance with varying projects, including down payments on cars and necessary home repairs that provided a safe space for immunocompromised patients to live.

We helped families like Christopher’s, whose pediatric cancer diagnosis and the impact of COVID-19 restrictions created financial barriers, reducing their household income in 2020. To make matters worse, the family was devastated when their refrigerator broke and they lost all of their perishable food.

It was then that JAF, One Mission and our longstanding partner, The Home Depot, banded together to make a special delivery of a brand new refrigerator, a week’s worth of groceries, and support for the family’s mortgage, which was met with enormous relief and gratitude.

Thanks to One Mission, our founding sponsor of JAF’s Extraordinary Needs Fund, patients living with cancer can address and adjust to unexpected challenges related to their cancer treatment and remove barriers to healthy outcomes.

THE COST OF CANCER

CANCER TREATMENT & FINANCIAL TOXICITY

Addressing the Cost of Cancer took on a whole new meaning in 2020 with the COVID-19 pandemic. The issue of affordability of health care has been magnified significantly as millions worried about job loss, reduced income and losing access to their employer-sponsored health insurance. The pandemic compounded patients’ financial challenges in ways large and small. Before the pandemic, many patients still said the cost of their care hindered their ability to keep their homes and to put food on the table. Those struggles didn’t disappear in 2020 and the economic turndown caused by the pandemic only increased patients’ financial vulnerability.

patients

In 2020, 83,000+ estimated patients diagnosed with cancer in New England. Almost 1.9 million NEW cancer cases are expected to be diagnosed in 2021.

COVID ‘safety nets’ are expiring

Families already on the financial brink will now struggle exponentially to cover continued expenses, such as housing, when rental and mortgage amnesties end.

home foreclosures

The likelihood of default and home foreclosures within the first three years of treatment increases 35% and rises to 65% within five years.

health outcomes

Cancer patients who filed for bankruptcy had a 79% greater risk of death than patients who did not file for bankruptcy.

lost savings

42% of new cancer patients lose their entire life savings in two years because of treatment.

food insecurity

compounded significantly for patients with the pandemic limiting the ability to safely access food banks and grocery stores.

Almost 1.9 million NEW cancer diagnoses in New England.

In 2020, 83,000+ patients diagnosed with cancer in New England.
JAF 2020 IMPACT

The Joe Andruzzi Foundation is proud to have been recognized with a Platinum level profile by GuideStar, the world’s largest source of information on nonprofit organizations. Platinum represents GuideStar’s highest level of recognition and demonstrates JAF’s commitment to transparent accountability to our supporters.

54% of funding by JAF was used to stabilize housing—helping with mortgage, rental payment and taxes.

211 patients received additional resources through navigation support and the distribution of resource guides in 2020.

7x more pediatric funding JAF was able to expand our support through our pediatric programs, distributing more than $63,000 in assistance.

3,174 individuals and their families receiving assistance from JAF

$848,000+ In 2020, more than $848,000 was distributed in direct assistance (includes financial assistance and the food security pilot program distribution).*

*This number is slightly lower than 2019, reflecting the fewer number of applications submitted due to the pandemic and patients’ access to navigators.

54% of funding by JAF was used to stabilize housing—helping with mortgage, rental payment and taxes.

48% of distributed JAF grants helped patients and families who reported living on $25,000 or less—the average amount a family’s income can drop to following a cancer diagnosis.

365 days JAF continuously funded through the pandemic, providing a lifeline to patients despite widespread shutdowns.

3,174 individuals and their families receiving assistance from JAF

JAF ASSISTANCE BY CATEGORY

TOTAL GRANT ALLOCATION $848,570.88

<table>
<thead>
<tr>
<th>Category</th>
<th>Allocation</th>
</tr>
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<tbody>
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<tr>
<td>Utilities</td>
<td>$161,162.73</td>
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<tr>
<td>Phone/cable</td>
<td>$51,480.83</td>
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<tr>
<td>Food</td>
<td>$31,950.00</td>
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<tr>
<td>Transportation</td>
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<tr>
<td>Insurance</td>
<td>$35,373.74</td>
</tr>
<tr>
<td>Other</td>
<td>$31,804.99</td>
</tr>
</tbody>
</table>

APPROVAL RATE FOR GRANT SUBMISSIONS

97% APPROVED

3% declined/incomplete

JAF PATIENT RECIPIENTS

GENDER

- Female: 38.5%
- Male: 61.5%

JAF PATIENT RECIPIENTS

AGE

- Under 18: 3.4%
- 18–30: 3.8%
- 31–45: 15.7%
- 46–65: 57.5%
- Senior: 19.6%

JAF GRANTS BY ETHNICITY

- Caucasian: 40%
- Black: 10%
- Hispanic: 10%
- Asian: 10%
- Other & not reported: 30%

JAF 2020 ANNUAL IMPACT REPORT | 5
PATIENT STORIES

BRIANNA

Brianna had no cancer in her family’s medical history. So when she was diagnosed with a fast-growing and invasive form of breast cancer in August 2020 after discovering a lump on her left breast, her life changed immediately.

“The doctors were very glad that I caught it myself at home because it spreads really quickly. [In the three weeks between when] I had found it to the time I had got in to see the doctor, it had almost tripled in size,” Brianna said.

Eight weeks after her diagnosis, Brianna started chemotherapy. The Sunderland, Mass. resident and her partner, James, were also occupied with taking care of their son, Keith, who had celebrated his first birthday six months before Brianna’s diagnosis.

As Brianna’s treatment regimen switched from once every other week to once a week because of the cancer’s aggression, she lost time to take care of her son, and — just as important — money to put food on the table due to time away from work. With a young, growing child at home, food expenses made up Brianna and James’s second-largest household expense (after rent), so the stress of keeping both her and her son well-nourished weighed on her during treatment.

Then, Brianna’s social worker recommended the Joe Andruzzi Foundation and its then pilot Food Security Program, which provided patients and families in treatment with Stop & Shop gift cards to ease the burden of buying groceries when income is lost due to a cancer diagnosis.

“She said, ‘they’ve got this program that they’re trying to get up and running and I think you would be great for it’, Brianna remembers. “Knowing that I could get assistance with my groceries that didn’t limit me was huge. It allowed us to be able to do Thanksgiving and Christmas with our son without having to worry about how we were going to afford putting food on the table.”

Since becoming a patient recipient, Brianna has had a double mastectomy and is still undergoing treatment, but her spirits are high as she’s had discussions with her doctors about reconstructive surgery. She credits the assistance she received from the Joe Andruzzi Foundation and its Food Security Program with helping her stay focused on her health instead of mounting bills.

“I really didn’t think that I was going to be able to get a whole lot of help for anything, so when I was told that I could, it totally changed my mood. I knew that I could at least focus more on going to my appointments.”

The Joe Andruzzi Foundation’s ability to assist patients throughout New England starts with our incredible network of partners in the medical community. From Maine to Connecticut, JAF enlist professionals at 113 hospitals and care centers as patient advocates, connecting them with the Foundation and its financial resources. JAF is so incredibly grateful to work together with these facilities to improve outcomes for patients living with cancer!
The Joe Andruzzi Foundation’s (JAF) Champions Circle is an exclusive giving society that offers New England businesses the opportunity to make an impact on the individuals and families facing a cancer diagnosis right in their communities. These organizations have generously committed an annual gift to JAF in support of our mission to remove the financial barriers facing patients living with cancer throughout New England. Together, these Champions show the collective strength of the small business community and how they can make a difference.

To join fellow business leaders in making the Joe Andruzzi Foundation part of your organization’s philanthropic giving, visit joeandruzzifoundation.org/champions-circle.

350+ PEOPLE IMPACTED BY CANCER HAVE BEEN HELPED THROUGH CHAMPIONS CIRCLE SINCE THE GROUP WAS FOUNDED IN 2017.

PATIENT STORIES

MARTA

Marta is no stranger to overcoming adversity, and, as a healthcare worker, she finds great fulfillment and joy from taking care of others.

In 2001, the Holyoke, Mass. resident immigrated to the United States from Mexico right around the time of the September 11 attacks. In 2011, her husband passed away and she became a single mother raising two young boys. Then, on February 26, 2020, Marta was diagnosed with pancreatic cancer and the caretaker became the patient.

“I thought I was still the healthiest person around,” Marta remembers. “And then suddenly it just hit me.”

Marta had felt severe stomach pain a couple hours after eating a meal. An x-ray discovered a blockage in her intestines, and she was given medication to treat the blockage, but it didn’t work. A gastroenterologist performed an endoscopy to further investigate the problem, which led doctors to their eventual pancreatic cancer diagnosis.

On March 2, 2020, just days before the initial wave of the COVID-19 pandemic swept through the country, Marta underwent surgery to remove part of the tumor on her pancreas. In April, she started an eight-week chemotherapy regimen. The treatment and her recovery went well, but they took a toll on her finances.

“I was out of work for the whole year. It was really devastating,” Marta says.

She also worried about contracting COVID-19 because of her weakened immune system due to chemotherapy.

“I was more fearful about getting COVID than getting treatment,” she says.

Fortunately, Marta’s youngest son served as her in-home caregiver because he was taking college classes remotely, but her loss of income burdened her. Marta social worker recommended she apply for the Joe Andruzzi Foundation’s Financial Assistance program, and she received a grant to help pay her household bills.

“I am very grateful to the Foundation and I’m never going to forget them,” Marta says. “They were like my bridge to not worrying so much about my struggles and finances.”

Marta has once again overcome a challenge in her life. She is now cancer-free and has returned to work on a part-time basis. She says she is optimistic about her health and is happy she’s back to work helping people.

An often spoken phrase at the Joe Andruzzi Foundation is ‘Pay it Forward’ and Marta embodies doing just that sharing, “I really love to take care of people and help others in need,” she says.

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MARCH

On March 16, JAF offices officially closed and all employees shifted to working remotely due to the COVID-19 pandemic.

FEBRUARY

The Deveau Family — JAF patient recipients — were featured in a front-page, Feb. 15 Boston Herald article detailing the Foundation crossing the $7 million all-time donation milestone.

APRIL

“Faces of JAF” web series hosted by Jen Andruzzi launches to highlight the tireless work and unique I/Os of individuals within the extended New England cancer community.

MARCH

In what was JAF’s last in-person event prior to the pandemic shutdown, our second annual Hop Over brewery fundraiser was hosted at LineSider Brewing Co., in East Greenwich, Rhode Island, co-owned by former Patriot Dan Koppen and Jeremy Ruff.

MAY

Thanks to Bob’s Discount Furniture and 200+ donors, JAF raises enough funds through #GivingTuesdayNow campaign to provide support to more than 85 cancer patients and their family members.

JULY

JAF supporter Laura Zawaski begins selling homemade face masks with proceeds benefiting JAF — one of the dozen third-party fundraisers hosted throughout the pandemic raising funds for JAF patients.

AUGUST

Twelfth annual golf tournament — and first ever “19th Hole” online virtual event — raises $250,000+.

SEPTEMBER

2020 Boston Marathon Team raises $240,000+ through unprecedented September “virtual” running of the 26.2-mile race.

OCTOBER

JAF hosts Spin-A-Thon fundraiser at NRG LAB (Franklin, Mass.), raising nearly $10,000 in support of New England cancer patients.

NOVEMBER

JAF’s 13th annual gala goes virtual for an online “Sofa Soiree” hosted by Maria Stephanos of WCVB, raising more than $540,000 along the way.

DECEMBER

Golf Fights Cancer makes $200,000 donation to JAF thanks to proceeds from its 2020 Golf Marathon fundraiser benefiting JAF.

YEAR IN REVIEW

2020

2020 ANNUAL IMPACT REPORT | 1110 | JOE ANDRUZZI FOUNDATION
By giving $40 a month, I know I’m making a difference for cancer patients. My donation is made in memory of my late husband, Luke, who lost his battle with glioblastoma in 2017. I know first-hand how financial support during a cancer diagnosis and subsequent treatment can provide some form of emotional relief during an already difficult time. By supporting the Joe Andruzzi Foundation, my kids and I are able to pay forward the support that we received during Luke’s illness.

MICHELLE B
BRIDGE BUILDER DONOR

By supporting the Joe Andruzzi Foundation, my kids and I are able to pay forward the support that we received during Luke’s illness.

MICHELLE B
BRIDGE BUILDER DONOR

If Logan ever spent time sitting still, it was uncommon for him. This, according to his mother, Kristina.

The little boy from Ridgefield, Conn. was always active. If Logan ever spent time sitting still, it was uncommon for him. This, according to his mother, Kristina.

The little boy from Ridgefield, Conn. was always active. He played football, lacrosse, and even won four medals at national taekwondo competitions.

“He was just a force to be reckoned with,” she says. “And then he got sick.”

In December 2019, Logan—then a 10-year-old—developed strep throat and a 105-degree fever. In early January of 2020 he was admitted to Danbury Hospital. A day later, he was transferred to Connecticut Children’s Hospital in Hartford where doctors performed a multitude of tests, finding his white blood cell and platelet counts to be lower than normal. In fact, doctors thought Logan could have contracted COVID-19 long before cases surged in the US.

“We really had to take it seriously from day one. When he first went into the hospital, doctors were telling us about this new virus in China that they didn’t have a test for,” writes Kristina. 

In mid-January, Logan was diagnosed with B-Cell Acute Lymphoblastic Leukemia, an aggressive form of Leukemia, for which boys need up to three years of chemotherapy. He began treatment at Memorial Sloan Kettering Cancer Center in New York City, about a 60-mile one-way drive from home. Logan’s treatment plan was—and still is—a grueling. He stayed in the hospital up to six weeks at a time, even went into anaphylactic shock twice because he was allergic to the intravenous chemotherapy medicine and had to switch to treatment via injections.

Kristina is a single mother raising two children (her oldest son, Ethan, was 16 at the time of Logan’s diagnosis) so just driving back and forth to Manhattan almost every day strained her finances. She estimates she put almost 45,000 miles on her car in 2020. She dealt with the dual stressors of Logan’s treatment while leaving Ethan at home alone. Then, she left her job to take care of Logan on a full-time basis. Her worries increased as her ability to support her family became tenuous.

“The first year and two months was the hardest thing I have ever imagined. We were just existing and surviving and then COVID hit,” Kristina says. “The disruption that goes with it, you don’t know what to do, you don’t know how to help. I don’t think anyone truly understands what you go through until it happens to you.”

Later that year, Kristina applied to the Joe Andruzzi Foundation’s One Mission Pediatric Assistance Program, which assists families of pediatric patients battling cancer with their household bills. When Kristina and the Hale family received their check from JAF, the weight of financial worry was lifted. 

“It was just so amazing to be able to pay a bill that kept my other son connected to his friends or to pay my phone bill. It was imperative.”

Today, Logan, now 12 years-old, is still undergoing treatment but is improving day by day. His strength is returning, he’s still not sitting still, and hopes to punch out cancer like he does on the taekwondo mat.
INDEPENDENT AUDITOR’S REPORT

To the Board of Directors
Joe Andruzzi Foundation, Inc.

We have audited the accompanying financial statements of the Joe Andruzzi Foundation, Inc., a nonprofit organization, which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management’s Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Joe Andruzzi Foundation, Inc. as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Boston, Massachusetts
August 4, 2021

STATEMENTS OF FINANCIAL POSITION

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current assets:</td>
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<td></td>
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<tr>
<td>Cash and cash equivalents</td>
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<td>Contributions receivable</td>
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<td>Prepaid expenses and other current assets</td>
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<td>Total current assets</td>
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<td>$1,132,758</td>
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<tr>
<td>Equipment, net</td>
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<td>Security deposits</td>
<td>3,891</td>
<td>3,891</td>
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<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$1,285,955</td>
<td>$1,225,929</td>
</tr>
</tbody>
</table>

| **LIABILITIES AND NET ASSETS** |          |          |
| Current liabilities:          |          |          |
| Accounts payable and accrued expenses | $54,470   | 40,991   |
| Net assets:                   |          |          |
| Without donor restrictions    | 1,038,895 | 1,038,335 |
| With donor restrictions       | 191,590   | 146,603  |
| Total net assets              | 1,231,485 | 1,184,938 |
| **TOTAL LIABILITIES AND NET ASSETS** | $1,285,955 | $1,225,929 |

The Joe Andruzzi Foundation provided funds to my family during my chemotherapy treatment. It was much-needed monetary support as my family and I continued to manage and deal with my lymphoma diagnosis. This is a great program and service that this organization provides to cancer patients such as myself.

DARRYL B.
JAF PATIENT RECIPIENT
The Foundation expresses its sincere appreciation to the following Board, Committee, and Staff Members for their valuable contributions to the organization in 2020. We are grateful to these individuals for dedicating their significant talents and time to advance JAF’s mission and work.

Sahal Laher, Head of Global Digital/Marketing Technology, The Estee Lauder Companies, Inc (Board of Directors)
Cynthia Schwartz (Development Committee)

As of 7/31/21

<table>
<thead>
<tr>
<th>BOARD OF DIRECTORS</th>
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<tbody>
<tr>
<td><strong>OFFICERS</strong></td>
</tr>
<tr>
<td>Chair</td>
</tr>
<tr>
<td>Ronny Mosston, Senior Vice President, Human Resources, X4 Pharmaceuticals</td>
</tr>
</tbody>
</table>

President
Jen Andruzzi, President and CEO, Joe Andruzzi Foundation

Vice Chair
Joe DeStefano, Chief Executive Officer, ROI Communications

Treasurer (and Interim Secretary)
Colleen DeSimone, Vice President, Finance, Cosma Therapeutics, Inc.

**DIRECTORS**
Mark Cummings, Principal, Mark T. Cummings Consulting Services, LLC
David Boucher, Chief Growth Officer, Solar HCM
Brent M Crouch, Executive Financial Services Director First Vice President, Financial Advisor, Morgan Stanley Wealth Management
Joe DeStefano, Chief Executive Officer, ROI Communications

**FINANCE COMMITTEE**
Chair
Colleen DeSimone, Vice President, Finance, Cosma Therapeutics, Inc.

Jen Andruzzi, President and CEO, Joe Andruzzi Foundation

Tim Kelly, Chief Financial Officer, J. Colman & Associates, Inc

Anne Murphy, Director of Finance, Political Research Associates

**DEVELOPMENT COMMITTEE**
Chair
Mark Cummings, Principal, Mark T. Cummings Consulting Services, LLC

**EXECUTIVE COMMITTEE**
Chair
Ronny Mosston, Senior Vice President, Human Resources, X4 Pharmaceuticals

Jen Andruzzi, President and CEO, Joe Andruzzi Foundation

Mark Cummings, Principal, Mark T. Cummings Consulting Services, LLC
Colleen DeSimone, Vice President, Finance, Cosma Therapeutics, Inc.

Joe DeStefano, Chief Executive Officer, ROI Communications

**HEALTHCARE COUNCIL**
Dana D’Alessandro, Manager, Oncology Social Services, Women and Infants Hospital of RI/Program in Women’s Oncology

Kathleen Higginbotham, Oncology Clinical Social Worker, Lifetime Cancer Institute The Miriam Hospital
Torina Lavio, Financial Advocate Manager, New England Cancer Specialists
Rosanna Lock, Oncology Social Worker, MSK Cancer Center at Cooly Dickinson Hospital
Matthew Mugford, Social Worker, The University of Vermont Medical Center
Michela Pitz, Oncology Counselor, Rutland Regional Medical Center
Lauren Soules, Oncology Social Worker, MSK Cancer Center at Cooly Dickinson Hospital
Mark Theodore, Oncology Social Worker, Steward Healthcare/St. Anne’s Hospital
Deborah Hoffman Toffler, Senior Director, Patient Care Services, Danio-Farber Cancer Institute

**JAF STAFF**
President and CEO
Jen Andruzzi

Vice President, Marketing and Community Engagement
Danielle Fish

Vice President, Development and Strategic Partnerships
Susan Marshall

Marketing and Communications Coordinator
Brandon Chase

Development Operations Manager
Sandy Clinton

Salesforce Administrator and IT Systems Analyst
Daiva Delivis

Finance and Human Resource Administrator
Laura Dunn

Creative Director
Casey Ford

Program Manager
Shannon Gallanty

Program Coordinator
Denise Mowles

Community Engagement Manager
Gillian O’Brien

Development Manager
Amy Pape

**SPECIAL ACKNOWLEDGEMENTS**

The Foundation expresses its sincere appreciation to the following Board, Committee, and Staff Members for their valuable contributions to the organization in 2020. We are grateful to these individuals for dedicating their significant talents and time to advance JAF’s mission and work.

Sahal Laher, Head of Global Digital/Marketing Technology, The Estee Lauder Companies, Inc (Board of Directors)
Cynthia Schwartz (Development Committee)

| For the Years Ended |
|---------------------|-----------------|
| December 31,       | 2020            | 2019            |
| Support and revenue: |
| Contributions and grants | $1,147,918     | $477,537       |
| Total               | $1,625,455      | $1,259,221     |
| Interest income     | 845             | 845            |
| Special event revenue | 738,080         | 1,265,974      |
| Less: costs of direct benefits to donors | 149,497         | 324,084        |
| Net revenues from special events | 588,583         | 941,890        |
| Net assets released from restriction | 432,550 (342,550) | 3,397 (3,397) |
| Total support and revenue | 2,169,896       | 44,987         |
| Total support and revenue | 2,214,883       | 2,206,255      |
| Total support and revenue | 146,603         | 146,603        |
| Functional expenses: |
| Program services    | 1,714,956       | 2,082,631      |
| Support services:   |
| Management and general | 212,151         | 115,538        |
| Fundraising         | 241,229         | 246,368        |
| Total expenses      | 2,168,336       | 2,444,537      |
| Change in net assets | 1,560           | 44,987         |
| Net assets, beginning of year | 1,038,335       | 146,603        |
| Net assets, end of year | $1,039,895      | $1,231,485     |

**STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS**

<table>
<thead>
<tr>
<th>State of Assets</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets, end of year</td>
<td>$1,039,895</td>
<td>$1,231,485</td>
</tr>
<tr>
<td>Financial expenses:</td>
<td></td>
<td></td>
</tr>
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</tbody>
</table>
After (Surai’s) diagnosis, I immediately quit my job right there in the hospital. I didn’t even want to think of leaving the room. We were on pause and in fight mode. I am forever grateful to JAF. Gas to get to and from many appointments was handled. Thank you for showing continued love and support.

SHEILEEN G. (SURAI’S MOTHER)
PEDIATRIC ASSISTANCE PROGRAM RECIPIENT