

2020



ANNUAL IMPACT REPORT

JOE ANDRUZZI
FOUNDATION

THE JOE ANDRUZZI FOUNDATION IS COMMITTED TO PROVIDING HELP, HOPE, AND A REASON TO SMILE, FOR NEW ENGLAND CANCER PATIENTS AND THEIR FAMILIES BY CONTRIBUTING FINANCIAL SUPPORT WHEN IT IS NEEDED MOST.

MESSAGE FROM OUR PRESIDENT AND CEO



Dear Friends,

The Joe Andruzzi Foundation (JAF) would describe our story in 2020 as nothing short of remarkable. In a year defined by a global pandemic, the Foundation found inspiration, renewed purpose, and even managed to innovate during the most uncertain times.

Despite all the hardships associated with COVID-19, the Foundation was blessed to have the wisdom of our volunteer Board of Directors and Committees providing their guidance, keeping us focused on our mission and strengths. We created a COVID-19 Task Force to help navigate the ever-changing protocols and prioritize the health and wellness of staff and our patients. We listened carefully to our New England medical community partners, who shared their first-hand knowledge of what patients were facing and what they needed. To say our staff pivoted in 2020 is an understatement. The JAF team worked tirelessly to raise critical funds and award them almost simultaneously without missing a beat despite every challenge thrown their way.

As a result, JAF kept our doors open, retained all of our employees, patient funding continued, our events transformed into virtual gatherings, and supporters rallied like never before, standing strong alongside us. However, the Foundation didn't just simply sustain itself in 2020; we also innovated. In July, JAF established a Healthcare Council comprised of medical professionals from around New England, providing insight into the issues facing patients and areas of need. In November, JAF partnered with Stop & Shop to pilot a Food Security Program. Stop & Shop's leap of faith and understanding of the importance of removing barriers to healthy foods resulted in JAF's ability to formally establish the program for launch in 2021 and creating a fourth pillar of support for patients with cancer, and further expanding the Foundation's impact and reach within the cancer community.

Perhaps the most profound shift we witnessed in 2020 was how many of the Cost of Cancer themes we have highlighted over the years suddenly took center stage in the global zeitgeist. The world now had a unique perspective on some of the daily struggles patients living with cancer had faced long before COVID-19 arrived— isolation, fear, and economic uncertainties. Once exclusive to those facing the disease, the pandemic gave all of us a sense of what it means to live with those feelings. While the world cautiously moves back to its pre-pandemic norms, we hope the awareness and empathy remain.

JAF has taken the valuable lessons learned in 2020 into 2021, emerging as even better and more creative stewards of our resources. The Foundation remains committed to alleviating the financial burdens that too often accompany a cancer diagnosis, serving as a lifeline and allowing patients to focus on their care. It is no coincidence that the very mission that drives our work at JAF— help, hope, and a reason to smile— is precisely what allowed us to navigate an unprecedented year.

We are grateful to each of you who joined us on our journey in 2020. Thank you for believing in our work and so often being the light we needed to help so many others in need.

A handwritten signature in black ink that reads "Jen Andruzzi". The signature is fluid and cursive.

With gratitude,

Jen Andruzzi

President and CEO

Joe Andruzzi Foundation

SOCIALLY DISTANCED, BANDED TOGETHER

Without warning, cancer patients have little choice but to drop everything to fight the disease. In fact, the words 'little choice' represent a persistent theme that hovers over their diagnoses. One minute they are living their everyday lives—working in offices, seeing friends, eating in restaurants, running to the grocery store—and then the next day brings a diagnosis and the accompanying loss of control over so many elements of their financial and personal lives.

In many ways, the abrupt onset of the pandemic in early 2020 gave many of us a limited but powerful perspective into some of the burdens that cancer patients have dealt with for far longer than COVID-19 has existed. Isolation to protect vulnerable immune systems, the inability to work and the resulting financial instability, and uncertainties around basic, everyday activities all came without warning.

We could say the same about the Joe Andruzzi Foundation. Our office doors were closed at seemingly a moment's notice, key fundraising events and initiatives canceled, and our entire staff received a fast-tracked Ph.D. on using Zoom.

Thankfully, our relentless Programs team immediately pivoted to receive and process financial assistance applications virtually, as we knew patients living with cancer would require much-needed relief at such a crucial time.

But how would we continue to be able to fund these patients in the long haul given the then uncertain outlook for the remainder of 2020?

Enter JAF's COVID-19 Relief Fund and the incredibly generous list of organizations and individuals throughout the communities we serve that stepped up to ensure JAF would remain a viable resource for patients. Quite simply, our foundation might not have been able to keep its doors open and continue to provide financial support to New England patients living with cancer had it not been for their help at a time when we needed it most.

In early 2021, we asked representatives from some of these organizations to join us on video calls so that we could properly say thank you. What they didn't know was that we had a surprise waiting for them.

 [WATCH THIS VIDEO TO SEE WHAT HAPPENED NEXT.](#)



2020 HIGHLIGHT: AN EXTRAORDINARY PARTNERSHIP TO MEET EXTRAORDINARY NEEDS

Through One Mission's generous support of our Extraordinary Needs Fund, pediatric patients and their families were granted assistance with varying projects, including down payments on cars and necessary home repairs that provided a safe space for immunocompromised patients to live.

We helped families like Christopher's, whose pediatric cancer diagnosis and the impact of COVID-19 restrictions created financial barriers, reducing their household income in 2020. To make matters worse, the family was devastated when their refrigerator broke and they lost all of their perishable food.

It was then that JAF, One Mission and our longstanding partner, The Home Depot, banded together to make a special delivery of a brand-new refrigerator, a week's worth

of groceries, and support for the family's mortgage, which was met with enormous relief and gratitude.

Thanks to One Mission, our founding sponsor of JAF's Extraordinary Needs Fund, patients living with cancer can address and adjust to unexpected challenges related to their cancer treatment and remove barriers to healthy outcomes.



THE COST OF CANCER

CANCER TREATMENT & FINANCIAL TOXICITY

Addressing the **Cost of Cancer** took on a whole new meaning in 2020 with the COVID-19 pandemic. The issue of affordability of health care has been magnified significantly as millions worried about job loss, reduced income and losing access to their employer-sponsored health insurance. The pandemic compounded patients' financial challenges in ways large and small. Before the pandemic, many patients still said the cost of their care hindered their ability to keep their homes and to put food on the table. Those struggles didn't disappear in 2020 and the economic turndown caused by the pandemic only increased patients' financial vulnerability.



health outcomes

Cancer patients who filed for bankruptcy had a **79% greater risk of death** than patients who did not file for bankruptcy.



lost savings

42% of new cancer patients **lose their entire life savings** in two years because of treatment.



food insecurity

compounded significantly for patients with the pandemic limiting the ability to safely access **food banks** and **grocery stores**.



patients

In 2020, **83,000+** estimated patients **diagnosed with cancer** in New England. Almost 1.9 million NEW cancer cases are expected to be diagnosed in 2021.



COVID 'safety nets' are expiring

Families already on the financial brink will now struggle exponentially to cover **continued expenses**, such as housing, when rental and mortgage amnesties end.



home foreclosures

The likelihood of default and home foreclosures within the first three years of treatment **increases 35%** and rises to 65% within five years.

JAF 2020 IMPACT



The Joe Andruzzi Foundation is proud to have been recognized with a Platinum level profile by GuideStar, the world's largest source of information on nonprofit organizations. Platinum represents GuideStar's highest level of recognition and demonstrates JAF's commitment to transparent accountability to our supporters.



54% of funding by JAF was used to stabilize housing — helping with **mortgage, rental payment and taxes.**



211 patients received **additional resources** through navigation support and the distribution of resource guides in 2020.



7x more pediatric funding JAF was able to expand our support through our pediatric programs, **distributing more than \$63,000** in assistance.



3,174 individuals and their families receiving assistance from JAF



\$848,000+ In 2020, more than **\$848,000** was distributed in direct assistance (includes financial assistance and the food security pilot program distribution).*

*This number is slightly lower than 2019, reflecting the fewer number of applications submitted due to the pandemic and patients' access to navigators.



48% of distributed JAF grants helped patients and families who reported **living on \$25,000 or less** — the average amount a family's income can drop to following a cancer diagnosis.

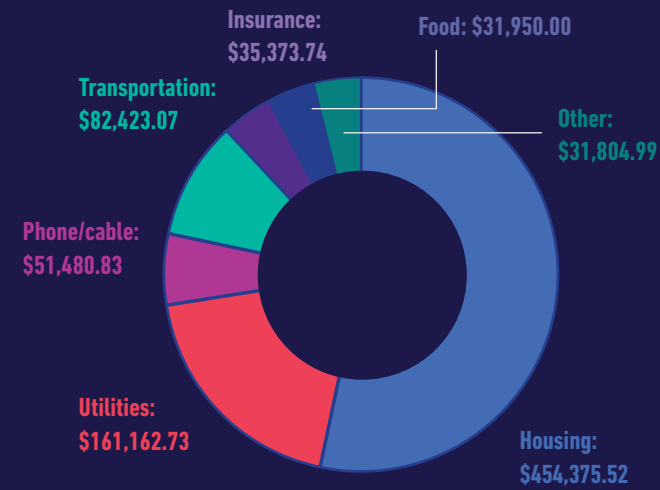


365 days JAF continuously funded through the pandemic, providing a lifeline to patients despite widespread shutdowns.

JAF BY THE NUMBERS

JAF ASSISTANCE BY CATEGORY

TOTAL GRANT ALLOCATION \$848,570.88



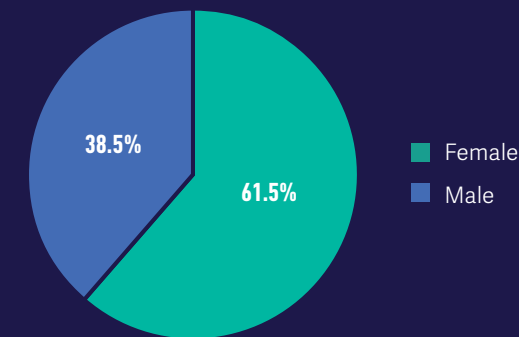
APPROVAL RATE FOR GRANT SUBMISSIONS

97% APPROVED

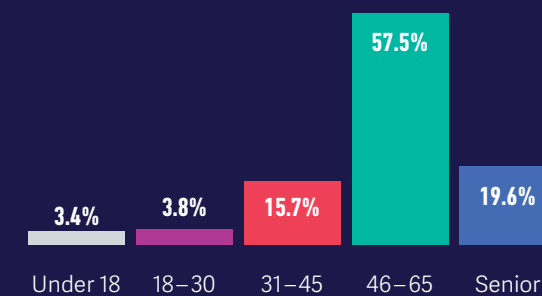
3% declined/incomplete

JAF PATIENT RECIPIENTS

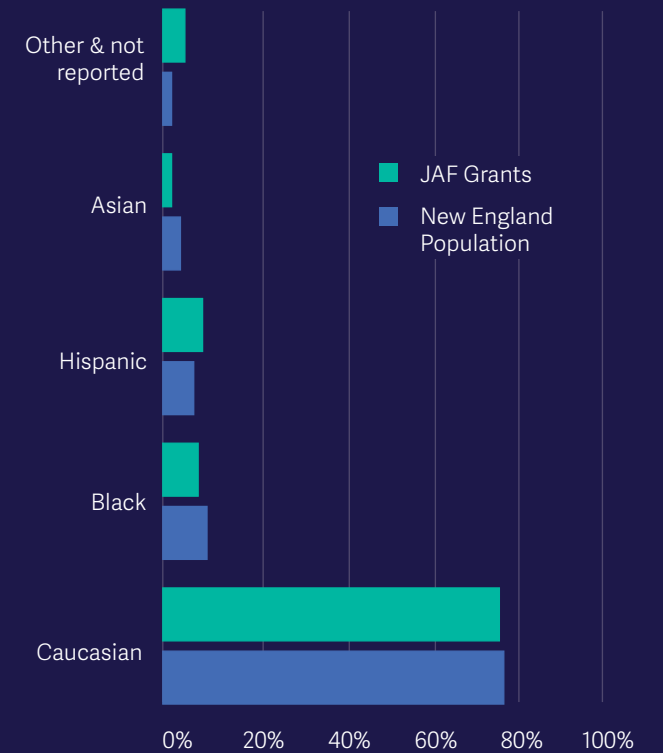
GENDER



AGE



JAF GRANTS BY ETHNICITY



PATIENT STORIES

BRIANNA



“KNOWING THAT I COULD GET ASSISTANCE WITH MY GROCERIES THAT DIDN'T LIMIT ME WAS HUGE.”

Brianna had no cancer in her family’s medical history. So when she was diagnosed with a fast-growing and invasive form of breast cancer in August 2020 after discovering a lump on her left breast, her life changed immediately.

“The doctors were very glad that I caught it myself at home because it spreads really quickly. [In the three weeks between when] I had found it to the time I had got in to see the doctor, it had almost tripled in size,” Brianna said.

Eight weeks after her diagnosis, Brianna started chemotherapy. The Sunderland, Mass. resident and her partner, James, were also occupied with taking care of their son, Keith, who had celebrated his first birthday six months before Brianna’s diagnosis.

As Brianna’s treatment regimen switched from once every other week to once a week because of the cancer’s aggression, she lost time to take care of her son, and—just as important—money to put food on the table due to time away from work. With a young, growing child at home, food expenses made up Brianna and James’s second-largest household expense (after rent), so the stress of keeping both her and her son well-nourished weighed on her during treatment.

Then, Brianna’s social worker recommended the Joe Andruzzi Foundation and its then pilot Food Security Program, which provided patients and families in treatment with Stop & Shop gift cards to ease the burden of buying groceries when income is lost due to a cancer diagnosis.

“She said, ‘they’ve got this program that they’re trying to get up and running and I think you would be great for it’”, Brianna remembers. “Knowing that I could get assistance with my groceries that didn’t limit me was huge. It allowed us to be able to do Thanksgiving and Christmas with our son without having to worry about how we were going to afford putting food on the table.”

Since becoming a patient recipient, Brianna has had a double mastectomy and is still undergoing treatment, but her spirits are high as she’s had discussions with her doctors about reconstructive surgery. She credits the assistance she received from the Joe Andruzzi Foundation and its Food Security Program with helping her stay focused on her health instead of mounting bills.

“I really didn’t think that I was going to be able to get a whole lot of help for anything, so when I was told that I could, it totally changed my mood. I knew that I could at least focus more on going to my appointments.”

PARTNERING FOR PATIENTS

The Joe Andruzzi Foundation’s ability to assist patients throughout New England starts with our incredible network of partners in the medical community. From Maine to Connecticut, JAF enlists professionals at 113 hospitals and care centers as patient advocates, connecting them with the Foundation and its financial resources. JAF is so incredibly grateful to work together with these facilities to improve outcomes for patients living with cancer!

MASSACHUSETTS

- Anna Jaques Hospital
- Baystate Franklin Medical Center
- Baystate Medical Center
- D’Amour Center for Cancer Care
- Berkshire Medical Center
- Beth Israel Deaconess Medical Center
- Lank Cancer Center at Beth Israel Deaconess Hospital - Needham
- Beth Israel Deaconess Plymouth
- Boston Medical Center
- Brigham and Women’s/Sturdy Memorial Radiation Oncology Center
- Brockton Hospital
- Cambridge Health Alliance
- Cape Cod Hospital
- Mass General Cancer Center at Cooley Dickinson Hospital
- Dana-Farber/Brigham and Women’s Cancer Center at South Shore Hospital
- Dana-Farber Cancer Institute
- Dana-Farber/Brigham and Women’s Cancer Center at Milford Regional Medical Center
- Dana-Farber Community Cancer Care
- Mass General Cancer Center at Emerson Hospital - Bethke
- Good Samaritan Radiation Oncology Center
- Greene Cancer Center
- Kenmore - Harvard Vanguard
- Heywood Hospital
- Holy Family Hospital
- Lahey Hospital
- Lahey Medical Center
- Lowell General Hospital
- Mass Eye & Ear
- Massachusetts General Hospital
- Mass General/North Shore Cancer Center
- Sister Caritas Cancer Center at Mercy Medical Center
- MetroWest Cancer Center
- Mass General Cancer Center at Mass General Waltham
- Mount Auburn Hospital
- Mass General Cancer Center at Newton-Wellesley Hospital
- North Shore Physicians Group
- Saint Anne’s Hospital
- Simonds-Sinon Regional Cancer Center
- SMG Medical Specialties of Taunton

- Southcoast Health Cancer Center
- St. Vincent Cancer & Wellness Center
- Dana-Farber Cancer Institute at St. Elizabeth’s Medical Center
- The Cancer Center at Harrington
- Tufts Children’s Hospital
- Tufts Medical Center Cancer Center in Stoneham
- Tufts Medical Center
- UMass Memorial Medical Center
- Winchester Hospital

CONNECTICUT

- Backus Hospital
- Bridgeport Hospital
- Connecticut Children’s Medical Center
- Eastern Connecticut Cancer Center
- Greenwich Hospital
- Hartford Hospital
- Johnson Memorial Hospital Cancer Center
- Middlesex Health Cancer Center
- Praxair Cancer Center at Danbury
- Regional Cancer Care Associates - West Hartford
- Regional Cancer Care Associates - Manchester
- Smilow Cancer Hospital at St. Francis Medical Center
- Smilow Cancer Hospital at Yale-New Haven
- Smilow Cancer Hospital at Guilford
- Starling Physicians
- The Whittingham Cancer Center at Norwalk Hospital
- UConn Health
- Yale New Haven Health - Greenwich Hospital Campus
- Smilow Cancer Hospital Care Center at Fairfield
- Smilow Cancer Hospital Care Center at Trumbull

NEW HAMPSHIRE

- Catholic Medical Center
- Dana-Farber/New Hampshire Oncology-Hematology
- Norris Cotton Cancer Center Manchester
- Norris Cotton Cancer Center Nashua
- Dartmouth-Hitchcock Medical Center
- Exeter Hospital
- Foundation Hematology/Oncology
- Frisbie Memorial Hospital
- Lahey Center for Oncology & Hematology

- Lakes Region General Hospital
- Payson Center for Cancer Care
- Radiation Center of Greater Nashua
- Seacoast Cancer Center

MAINE

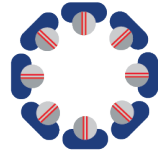
- Southern Maine Health Care Cancer Care & Blood Disorders
- Central Maine Medical Center
- Coastal Cancer Treatment Center
- Harold Alfond Center for Cancer Care
- Maine Medical Center Cancer Institute
- Mid Coast Medical Group Breast & Surgical
- Mid Coast Medical Group—Cancer & Blood Disorders
- Mount Desert Island Hospital
- New England Cancer Specialists Kennebunk
- New England Cancer Specialists Scarborough
- Northern Light Cancer Care
- North Light Mercy Cancer Care
- Solinsky Center for Cancer Care at The Elliot
- Southern Maine Health Care
- St. Mary’s Center for Cancer
- Stephens Memorial Hospital

VERMONT

- Central Vermont Medical Center
- Norris Cotton Cancer Center North
- Northwestern Medical Center
- Rutland Regional Medical Center
- Southwestern Vermont Regional Cancer Center
- St. Albans Health Center
- The University of Vermont Medical Center

RHODE ISLAND

- Hasbro Children’s Hospital
- Kent Hospital
- Landmark Medical Center
- The Miriam Hospital
- NorthMain Radiology Oncology
- Providence VA Medical Center
- Rhode Island Hospital
- South County Hospital Community Cancer Center
- Women & Infants Hospital



CHAMPIONS CIRCLE
JOE ANDRUZZI FOUNDATION

The Joe Andruzzi Foundation's (JAF) Champions Circle is an exclusive giving society that offers New England businesses the opportunity to make an impact on the individuals and families facing a cancer diagnosis right in their communities. These organizations have generously committed an annual gift to JAF in support of our mission to remove the financial barriers facing patients living with cancer throughout New England. Together, these Champions show the collective strength of the small business community and how they can make a difference.

To join fellow business leaders in making the Joe Andruzzi Foundation part of your organization's philanthropic giving, visit joeandruzzifoundation.org/champions-circle.

CHAMPIONS CIRCLE LEADERSHIP COMMITTEE

Eric Kagan, Co-Chair

Thomas Perry, Co-Chair

William Adams

Brad Bestgen

Chuck Booth

Mark Cummings

David Cunningham

Joe DeStefano

Brian Joyce

Marcus Vaughn

Tyler Wentworth

350+ PEOPLE IMPACTED BY CANCER HAVE BEEN HELPED THROUGH CHAMPIONS CIRCLE SINCE THE GROUP WAS FOUNDED IN 2017.

HALL OF FAME

ACS Services, Inc.

Masergy

Intelisys

Little Rhody Foods

MVP

Bestgen Wealth Management, LLC

Landmark Medical Center

One Stop Painting & Renovating, Inc.

ROI Communications

Southeastern ABA, LLC

Thrive CITS, LLC

TEAM CAPTAIN

AVANT Communications

Hillview Auto Body, Inc.

Lane, Lane & Kelly, LLP

LIVENATION/Xfinity Center

Toshiba

TEAMMATE

Barrows Insurance Agency

Citrin, Cooperative & Company, LLP

Gilbane Building Company

Infinity Family Care

Mark T. Cummings Consulting Services, LLC

Middlesex Health Cancer Center

Presidio

Saint Anne's Hospital

Shari Pellows Interiors

FAN

(add)ventures

Annie Castelnovo-McMullen, RN LNC, Medical Legal Consulting

Ashworth Awards

Audio Visual Intelligence

Axis Advisors, LLC

Blue Hills Country Club

Comfort Keepers Home Care

DiCicco, Gulman & Company, LLP

Environmental Systems, Inc

KPMG, LLP

Mansfield Orthodontics

Miller Construction Company

Piesco Sporting Goods

PlaceLift— Anne Furey Interiors

Solex Payroll Systems

Tri-Town Chamber of Commerce

Utility Contractors Association of New England, Inc.

Vonage

Walker-Clay, Inc.

Webster Bank

PATIENT STORIES

MARTA



“ I AM VERY GRATEFUL TO THE FOUNDATION AND I’M NEVER GOING TO FORGET THEM. THEY WERE LIKE MY BRIDGE TO NOT WORRYING SO MUCH ABOUT MY STRUGGLES AND FINANCES. ”

Marta is no stranger to overcoming adversity, and, as a healthcare worker, she finds great fulfillment and joy from taking care of others.

In 2001, the Holyoke, Mass. resident immigrated to the United States from Mexico right around the time of the September 11 attacks. In 2011, her husband passed away and she became a single mother raising two young boys. Then, on February 26, 2020, Marta was diagnosed with pancreatic cancer and the caretaker became the patient.

“I thought I was still the healthiest person around,” Marta remembers. “And then suddenly it just hit me.”

Marta had felt severe stomach pain a couple hours after eating a meal. An x-ray discovered a blockage in her intestines, and she was given medication to treat the blockage, but it didn't work. A gastroenterologist performed an endoscopy to further investigate the problem, which led doctors to their eventual pancreatic cancer diagnosis.

On March 2, 2020, just days before the initial wave of the COVID-19 pandemic swept through the country, Marta underwent surgery to remove part of the tumor on her pancreas. In April, she started an eight-week chemotherapy regimen. The treatment and her recovery went well, but they took a toll on her finances.

“I was out of work for the whole year. It was really devastating,” Marta says.

She also worried about contracting COVID-19 because of her weakened immune system due to chemotherapy.

“I was more fearful about getting COVID than getting treatment,” she says.

Fortunately, Marta's youngest son served as her in-home caregiver because he was taking college classes remotely, but her loss of income burdened her. Marta's social

worker recommended she apply for the Joe Andruzzi Foundation's Financial Assistance program, and she received a grant to help pay her household bills.

“I am very grateful to the Foundation and I'm never going to forget them,” Marta says. “They were like my bridge to not worrying so much about my struggles and finances.”

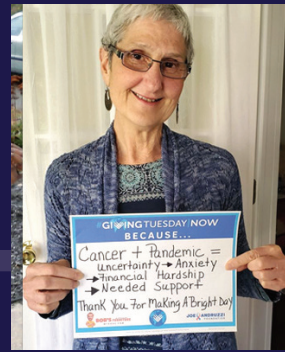
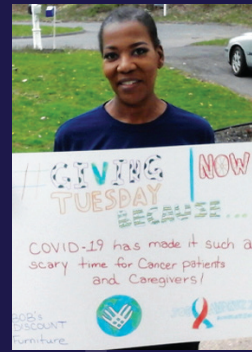
Marta has once again overcome a challenge in her life. She is now cancer-free and has returned to work on a part-time basis. She says she is optimistic about her health and is happy she's back to work helping people. An often spoken phrase at the Joe Andruzzi Foundation is 'Pay it Forward' and Marta embodies doing just that sharing. “I really love to take care of people and help others in need,” she says.

2020 YEAR IN REVIEW



FEBRUARY

The Deveau Family—JAF patient recipients—featured in a front-page, Feb. 15 Boston Herald article detailing the Foundation crossing the \$7 million all-time donation milestone.



MAY

Thanks to Bob's Discount Furniture and 200+ donors, JAF raises enough funds through #GivingTuesdayNow campaign to provide support to more than 85 cancer patients and their family members.



APRIL

"Faces of JAF" web series hosted by Jen Andruzzi launches to highlight the tireless work and unique POV's of individuals within the extended New England cancer community.

MARCH

On March 16, JAF offices officially closed and all employees shifted to working remotely due to the COVID-19 pandemic.



JULY

JAF supporter Laura Zawaski begins selling homemade face masks with proceeds benefiting JAF—one of the many third-party fundraisers hosted throughout the pandemic raising funds for JAF patients.

AUGUST

Twelfth annual golf tournament—and first ever "19th Hole" on-line virtual event—raises \$250,000+.



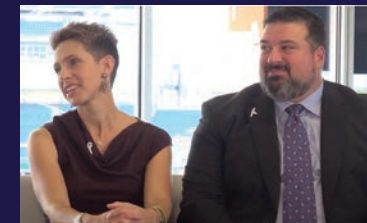
SEPTEMBER

2020 Boston Marathon Team raises \$240,000+ through unprecedented September "virtual" running of the 26.2-mile race.



DECEMBER

Golf Fights Cancer makes \$200,000 donation to JAF thanks to proceeds from its 2020 Golf Marathon fundraiser benefiting JAF.



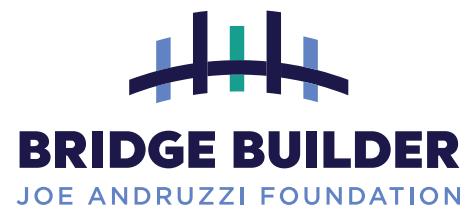
NOVEMBER

JAF's 13th annual gala goes virtual for an online "Sofa Soiree" hosted by Maria Stephanos of WCVB, raising more than \$540,000 along the way.



OCTOBER

JAF hosts Spin-A-Thon fundraiser at NRG LAB (Franklin, Mass.), raising nearly \$10,000 in support of New England cancer patients.



For patients living with a cancer diagnosis, managing everyday finances in addition to mounting medical bills becomes stressful and overwhelming. Suddenly, the economic impact of cancer weighs almost as heavily as their physical well-being and can affect a patient's ultimate health outcome. The Joe Andruzzi Foundation seeks to alleviate just these types of worries and allow patients and their families to focus on getting well.

JAF's Bridge Builder monthly giving program, sponsored by Empower Retirement, offers individuals who share our mission a flexible and easy way to pledge support at levels comfortable for them. Bridge Builders provide steady and reliable funding, playing a very special role at JAF and allowing the Foundation to offer stability and peace of mind when patients need it the most.



BECOME A PART OF THE BRIDGE BUILDER COMMUNITY.

Joe and Jen Andruzzi
 Donna Asbury
 Geno and Joan Balzarini
 Michelle Beauchemin
 John and Joan Belardo
 Gina Britton
 Robert Bump
 Paul and Maureen Burke
 Julie Ann Chase
 Jim and Sandy Clinton
 Steven Convent
 Bob and Stephanie Craig
 Lori Cross
 Brent and Heena Crouch
 Mark and Sandy Cummings, Mark T. Cummings Consulting
 Dana and Matthew Danehy
 Jeff and Kathy David
 Stephen Del Sesto
 Cathie DeStefano
 Joe and Erin DeStefano
 Amy Deveau and Mike Ratty
 Andrew and Gisele Ellis
 Steve Esarey
 Bill and Danielle Fish
 Casey and Tava Ford
 Stephanie Fraser
 Chuck and Anne Furey, Placelift—Anne Furey Interiors
 Erik and Karen Glass
 Jonathan and Barbara Goose

Dan Gormley
 John Greer
 Philana Gudricza
 Ed and Sue Hurley
 Rachelle Joarder
 Mishelle Joy
 Caroline Karwoski
 Tim and Kimberly Kenneally
 Meena Laronde
 Ed and Dianne Lynch
 Dan and Ali Lyons
 Brian and Susan Marshall
 Robert McCabe
 Robert McCaffery
 Tony Medeiros and Katie Harris
 Kelly Miller, Pure Pools
 Jim Moineau
 David and Janice Nelson
 Joseph and Maryann Osediacz
 Robert and Kathryn Pizzano
 William Rodgers
 Meghan Rosso
 Robin and Jim Salvus
 Adam Sayles
 Michael Simounet
 Norman and Kris Staples
 Mark and Patricia Steinhoff
 Jamie Timothy
 Ronald Tondreault
 Jane Tracy

PATIENT STORIES

LOGAN

If Logan ever spent time sitting still, it was uncommon for him. This, according to his mother, Kristina.

The little boy from Ridgefield, Conn. was always active. He played football, lacrosse, and even won four medals at national taekwondo competitions.

"He was just a force to be reckoned with," she says. "And then he got sick."

In December 2019, Logan—then a 10-year-old—developed strep throat and a 105-degree fever. In early January of 2020 he was admitted to Danbury Hospital. A day later, he was transferred to Connecticut Children's Hospital in Hartford where doctors performed a multitude of tests, finding his white blood cell and platelet counts to be lower than normal. In fact, doctors thought Logan could have contracted COVID-19 long before cases surged in the US.

"We really had to take it seriously from day one. When he first went into the hospital, doctors were telling us about this new virus in China that they didn't have a test for," Kristina remembers.



In mid-January, Logan was diagnosed with B-Cell Acute Lymphoblastic Leukemia, an aggressive form of Leukemia, for which boys need up to three years of chemotherapy. He began treatment at Memorial Sloan Kettering Cancer Center in New York City, about a 60-mile one-way drive from home. Logan's

treatment plan was—and still is—arduous. He stayed in the hospital up to six weeks at a time, even went into anaphylactic shock twice because he was allergic to the intravenous chemotherapy medicine and had to switch to treatment via injections.

Kristina is a single mother raising two children (her oldest son, Ethan, was 16 at the time of Logan's diagnosis) so just driving back and forth to Manhattan almost every



" I DON'T THINK ANYONE TRULY UNDERSTANDS WHAT YOU GO THROUGH UNTIL IT HAPPENS TO YOU. "

KRISTINA H.
 LOGAN'S MOTHER

day strained her finances. She estimates she put almost 45,000 miles on her car in 2020. She dealt with the dual stressors of Logan's treatment while leaving Ethan at home alone. Then, she left her job to take care of Logan on a full-time basis. Her worries increased as her ability to support her family became tenuous.

"The first year and two months was the hardest thing I have ever imagined. We were just existing and surviving and then COVID hit," Kristina says. "The disruption that goes with it, you don't know what to do, you don't know how to help. I don't think anyone truly understands what you go through until it happens to you."

Later that year, Kristina applied to the Joe Andruzzi Foundation's One Mission Pediatric Assistance Program, which assists families of pediatric patients battling cancer with their household bills. When Kristina and the Hale family received their check from JAF, the weight of financial worry was lifted.

"Every little penny helped," Kristina said. "It was just so amazing to be able to pay a bill that kept my other son connected to his friends or to pay my phone bill. It was imperative."



Today, Logan, now 12 years-old, is still undergoing treatment but is improving day by day. His strength is returning, he's still not sitting still, and hopes to punch out cancer like he does on the taekwondo mat.

By giving \$40 a month, I know I'm making a difference for cancer patients. My donation is made in memory of my late husband, Luke, who lost his battle with glioblastoma in 2017. I know first-hand how financial support during a cancer diagnosis and subsequent treatment can provide some form of emotional relief during an already difficult time. By supporting the Joe Andruzzi Foundation, my kids and I are able to pay forward the support that we received during Luke's illness.

MICHELLE B.
 BRIDGE BUILDER DONOR



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Joe Andruzzi Foundation, Inc.

We have audited the accompanying financial statements of the Joe Andruzzi Foundation, Inc., a nonprofit organization, which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Joe Andruzzi Foundation, Inc. as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Di Ciccio, Helman + Company LLP

Boston, Massachusetts

August 4, 2021

STATEMENTS OF FINANCIAL POSITION

DECEMBER 31,	2020	2019
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,086,145	\$ 925,841
Contributions receivable	129,663	184,383
Prepaid expenses and other current assets	10,207	22,534
Total current assets	1,226,015	1,132,758
Equipment, net	56,049	89,280
Security deposits	3,891	3,891
TOTAL ASSETS	\$ 1,285,955	\$ 1,225,929
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable and accrued expenses	\$ 54,470	\$ 40,991
Net assets:		
Without donor restrictions	1,039,895	1,038,335
With donor restrictions	191,590	146,603
Total net assets	1,231,485	1,184,938
TOTAL LIABILITIES AND NET ASSETS	\$ 1,285,955	\$ 1,225,929



The Joe Andruzzi Foundation provided funds to my family during my chemotherapy treatment. It was much-needed monetary support as my family and I continued to manage and deal with my lymphoma diagnosis. This is a great program and service that this organization provides to cancer patients such as myself.

DARRYL B.
 JAF PATIENT RECIPIENT

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

FOR THE YEARS ENDED DECEMBER 31,

	2020			2019		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Support and revenue:						
Contributions and grants	\$ 1,147,918	\$ 477,537	\$ 1,625,455	\$ 1,259,221	\$ 150,000	\$ 1,409,221
Interest income	845	–	845	1,747	–	1,747
Special event revenue	738,080	–	738,080	1,265,974	–	1,265,974
Less: costs of direct benefits to donors	149,497	–	149,497	324,084	–	324,084
Net revenues from special events	588,583	–	588,583	941,890	–	941,890
Net assets released from restriction	432,550	(432,550)	–	3,397	(3,397)	–
Total support and revenue	2,169,896	44,987	2,214,883	2,206,255	146,603	2,352,858
Functional expenses:						
Program services	1,714,956	–	1,714,956	2,082,631	–	2,082,631
Support services:						
Management and general	212,151	–	212,151	115,538	–	115,538
Fundraising	241,229	–	241,229	246,368	–	246,368
	453,380	–	453,380	361,906	–	361,906
Total expenses	2,168,336	–	2,168,336	2,444,537	–	2,444,537
Change in net assets	1,560	44,987	46,547	(238,282)	146,603	(91,679)
Net assets, beginning of year	1,038,335	146,603	1,184,938	1,276,617	–	1,276,617
Net assets, end of year	\$ 1,039,895	\$ 191,590	\$ 1,231,485	\$ 1,038,335	\$ 146,603	\$ 1,184,938

SPECIAL ACKNOWLEDGEMENTS

The Foundation expresses its sincere appreciation to the following Board, Committee, and Staff Members for their valuable contributions to the organization in 2020. We are grateful to these individuals for dedicating their significant talents and time to advance JAF's mission and work.

Sahal Laher, *Head of Global Digital/Marketing Technology, The Estee Lauder Companies, Inc (Board of Directors)*

Cynthia Schwartz (*Development Committee*)

Erin Chatham, *Vice President, Finance and Human Resources, Joe Andruzzi Foundation*

Karen Glass, *Vice President, Marketing & Communications, Joe Andruzzi Foundation*

Valerie Chirichiello, *Patient and Family Relations Manager, Joe Andruzzi Foundation*

As of 7/31/21

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Laura Dunn

Creative Director

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Program Manager

Shannon Gallanty

Program Coordinator

Denise Mowles

Community Engagement Manager

Gillian O'Brien

Development Manager

Amy Pepe



After (Surai's) diagnosis, I immediately quit my job right there in the hospital. I didn't even want to think of leaving the room. We were on pause and in fight mode. I am forever grateful to JAF. Gas to get to and from many appointments was handled. Thank you for showing continued love and support.






SHEILEEN G. (SURAI'S MOTHER)
PEDIATRIC ASSISTANCE PROGRAM RECIPIENT



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FRONT COVER

PAYING IT FORWARD

Curtis, a Mansfield, Mass. resident whose father beat cancer, hosted a lemonade / homemade cookie stand in 2020 that raised money in support of Joe Andruzz Foundation cancer patients and their families. Supporter hosted fundraisers held in 2020 for JAF—which included golf tournaments, triathlons, jewelry sales, and round-up campaigns—were a critical source of revenue throughout the pandemic.

DONATE!

