



JOE ANDRUZZI  
FOUNDATION

**JOE ANDRUZZI**  
FOUNDATION

# 2021 ANNUAL IMPACT REPORT



# MISSION

THE JOE ANDRUZZI FOUNDATION IS COMMITTED TO PROVIDING **HELP, HOPE, AND A REASON TO SMILE,** FOR NEW ENGLAND CANCER PATIENTS AND THEIR FAMILIES BY CONTRIBUTING FINANCIAL SUPPORT WHEN IT IS NEEDED MOST.

## HOW WE DELIVER OUR MISSION:

We provide access to financial assistance, services, and other resources that reduce the financial and emotional burdens on cancer patients by delivering support for household expenses, food, extraordinary needs, transportation, and fostering self-care.



HOUSEHOLD ASSISTANCE



FOOD SECURITY ASSISTANCE



TRANSPORTATION ASSISTANCE



(UP)BEAT OPPORTUNITIES



EXTRAORDINARY NEEDS

## WHO WE SERVE:

The Foundation helps cancer patients in active treatment, of any age, and any type of cancer throughout New England who are experiencing financial hardship as a result of their diagnosis.

## OUR HISTORY:

Founded by former New England Patriots three-time Super Bowl-winning offensive guard Joe and Jen Andruzzi in 2008, the Joe Andruzzi Foundation (JAF) grew out of Joe's own successful battle with cancer and the couple's work with young cancer patients.

In 2007, Joe was diagnosed with non-Hodgkin's Burkitt's lymphoma, ending his football career. Joe would go on to beat the disease and remains cancer-free today, but a new passion grew from his own battle: helping less fortunate patients and their families. After witnessing first-hand the stress cancer can cause, Joe and his wife, Jen, created the Joe Andruzzi Foundation to help cancer patients and their families meet life's day-to-day challenges. In 2023, JAF will celebrate 15 years as a leading non-profit addressing financial toxicity for cancer patients.





# MESSAGE FROM OUR PRESIDENT AND CEO

Dear Friends,

The past year was a remarkable journey for the Joe Andruzzi Foundation (JAF). As an organization, we were eager to turn the page on the pandemic but it had other plans, and its impact lingered, influencing our operations once again. (see "The New Norm") Each dollar raised was thoughtfully stewarded and promptly went to supporting our mission to remove financial barriers that prevent cancer patients from accessing critical care and treatment.

In the cancer space, the remnants of the pandemic have been almost as severe as the pandemic itself. JAF has previously shared that there are 1.9 million cancer diagnoses anticipated in 2022, a result of delayed routine appointments related to COVID-19. Still, no matter the large numbers, JAF remained focused on the individual patients and families who struggle daily right here in New England, trying to find a way to access treatment.

JAF is poised to bring more help, hope, and reasons to smile into 2022.

The experiences and lessons from 2021 have inspired our work in 2022. For starters, our Programs team worked closely with the JAF Healthcare Council to identify critical areas of support needed and then focused our efforts there. Next, we innovated. In January 2022, JAF was so fortunate to have the opportunity to acquire Boston Cancer Support and make our goal of transportation assistance a reality, adding funding for rides to treatment and removing another barrier to care. JAF's Food Security Program, formally launched in 2021 with the help of presenting sponsor ROI Communications, proved to be a robust and added layer of support to our grant recipients. We are thrilled to announce that our Food Security Pilot Program Sponsor, Stop & Shop, committed to continue its sponsorship in 2022.

JAF also received its first \$1 million commitment in December 2021. We feel the momentum is strong for JAF to continue to be the 'go-to' resource our healthcare partners need (and want) us to be. With the ongoing support of these and other collaborators, JAF continues to be a leader in addressing financial toxicity.

The creativity and talents of our staff are always humbling—their collective dedication and passion for helping others are remarkable. At every turn, our Board, Committees, and volunteers delivered incredible amounts of talent, time, and treasure for the Foundation. JAF is grateful for these individuals who advance its mission.

It was another year of incredible gratitude, as the Foundation's work would not be possible without the generosity of our partners and donors. We acknowledge they could support they could support so many others, yet they choose JAF for their giving. Thank you for believing in our mission and standing alongside us. Because of you, cancer patients and families are not alone and feel a sense of hope in humanity.

Sincerely,



Jen Andruzzi  
President and CEO  
Joe Andruzzi Foundation



# 2021 IMPACT

**\$1,076,666**

was distributed in direct assistance  
(includes Financial Assistance, Food  
Security Assistance, and  
Extraordinary Needs).

**3,762**

individuals and their family  
members received assistance  
from JAF.



**\$100 EXTRA**

was given between Thanksgiving and Christmas to patients who applied for Food Security Assistance to help make the holidays a little easier for them and their families to enjoy.



**38%**

of patient applicants were  
granted both Financial  
Assistance and Food Security  
Assistance, providing multi-  
layer support to more than 700  
patients and their families.



**48%**

of distributed JAF grants  
helped patients and families  
who reported living on \$25,000  
or less – the average amount  
of a family's income can drop  
following a cancer diagnosis.



**53%**

of funding by JAF was used to  
stabilize housing – helping with  
mortgage, rental payments and  
taxes.



The Joe Andruzzi Foundation is proud to have been recognized with a Platinum level profile by GuideStar, the world's largest source of information on nonprofit organizations. Platinum represents GuideStar's highest level of recognition and demonstrates JAF's commitment to transparent accountability to our supporters.



# THE NEW NORM

The Joe Andruzzi Foundation (JAF) was determined not to enter the third year of operations where our work was dominated or influenced by the COVID-19 pandemic, focusing instead on this new norm and how to pivot to maintain daily operations.

The reality for cancer patients? There was a new normal in 2021, but the same cancer. While the world adjusted to new societal health protocols and behaviors, many things remained the same for cancer patients. They were still isolated to preserve their health. Everyday expenses became even more challenging in 2021 with COVID-19 government resources and safety nets declining, economic conditions weakening, and the cost of living rising. There wasn't just one socio-economic or ethnic group impacted. A cancer diagnosis/treatment and pandemic conditions became a tipping point for most households as this was their new normal.

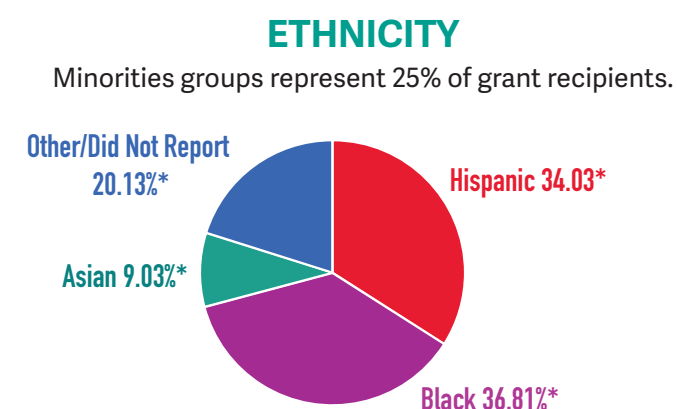
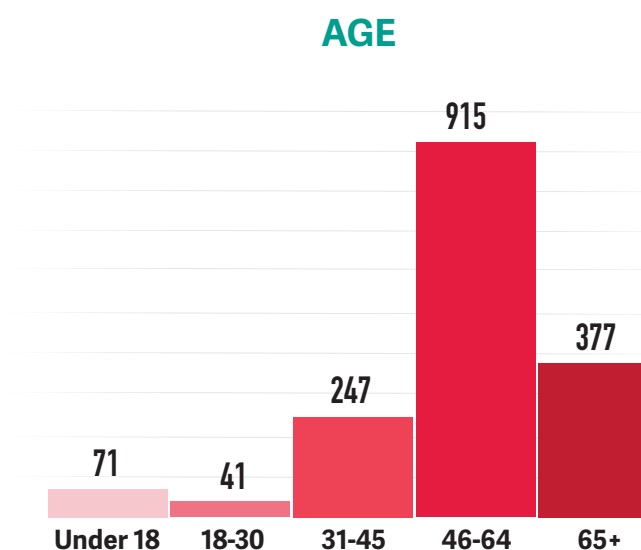
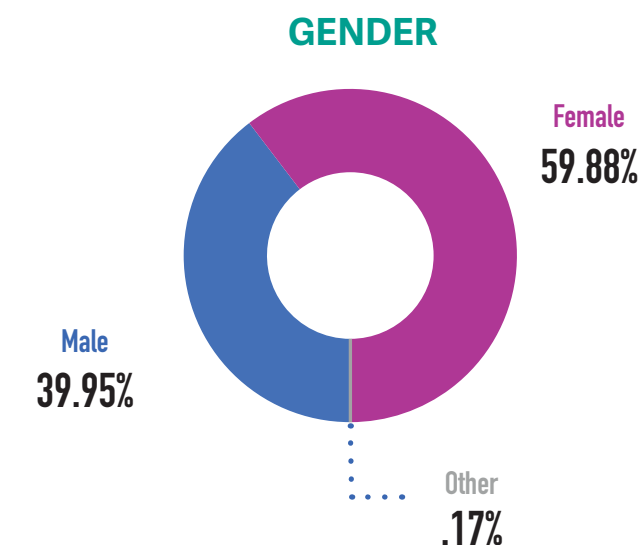
JAF also had to pivot and respond in new ways to deliver our programming in 2021 and into the future.

ORGANIZATIONALLY	Returning to normal office operations in the established remote work world.	JAF successfully transitioned to hybrid office schedules, still delivering essential services while giving dedicated staff flexibility and time for self-care.
MISSION	Treatment centers were overloaded with cancer diagnoses, and social workers were overwhelmed. Hybrid schedules left it nearly impossible to meet directly with patients to identify those in financial distress.	JAF created a Healthcare Council, comprised of social workers and patient navigators, who provided feedback to JAF on patients' needs and how best the Foundation could assist in reaching patients.
	Suppressed routine screenings and treatments delayed the discovery of cancers and, ultimately, at later stages, presented a new and larger population of patients and families hit by the waves of loss of income, additional expenses, and nowhere to turn. The demand for JAF's support reached all-time highs.	JAF expanded its offerings, adding Food Security Assistance and, in late 2021, began the work to add rides to treatment. Funding from corporate partners such as ROI Communications and GlideFast Consulting gave JAF the resources needed to bolster its food security and pediatric financial grants, respectively.
COMMUNITY AND FUNDRAISING EVENTS	Restrictions on in-person events for supporters and patient recipients isolated our community and removed JAF's ability for storytelling and connectivity with patients.	JAF embraced alternative platforms for community and fundraising events, and both have proven successful, from patient recipient virtual (Up)Beat Opportunities to hybrid galas.

These are just some ways the Foundation chose to see the opportunity in challenging times.

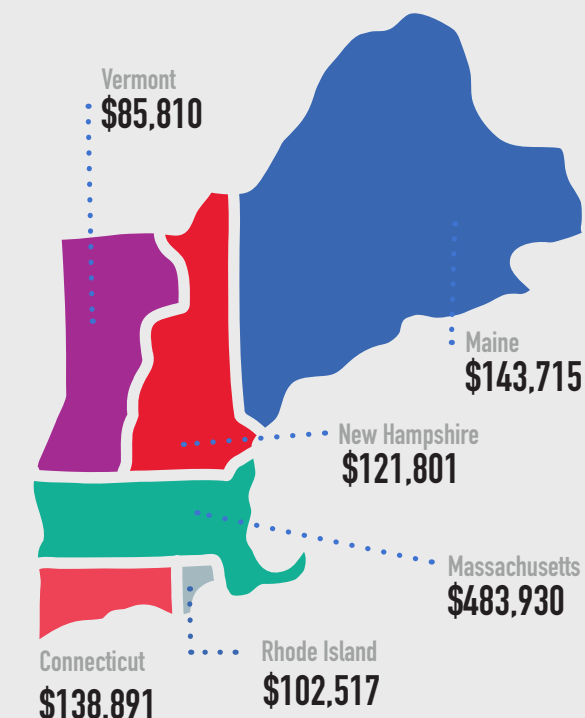
While hospital and treatment centers' conditions are explainable, they aren't acceptable. JAF strives to improve and redefine 'the norm' for cancer patients by advancing our work to reduce financial barriers. The Foundation is committed to working closely with healthcare partners to be a leading resource for those they serve. We call upon others to join us in this mission.

## JAF BY THE NUMBERS

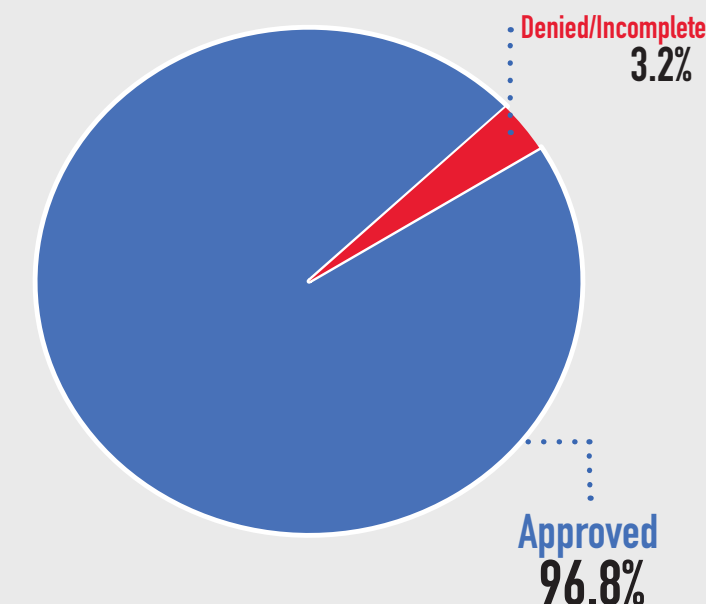


\*These figures are percentages based upon a total of 1,651 individual patients supported by JAF. The Foundation is committed to improving minority health and eliminating health disparities. JAF continually works with healthcare partners to raise awareness and improve access to our resources.

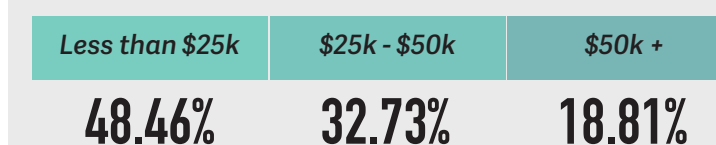
## GRANTS BY STATE



## APPROVAL RATE



## INCOME REPORTED BY RECIPIENTS

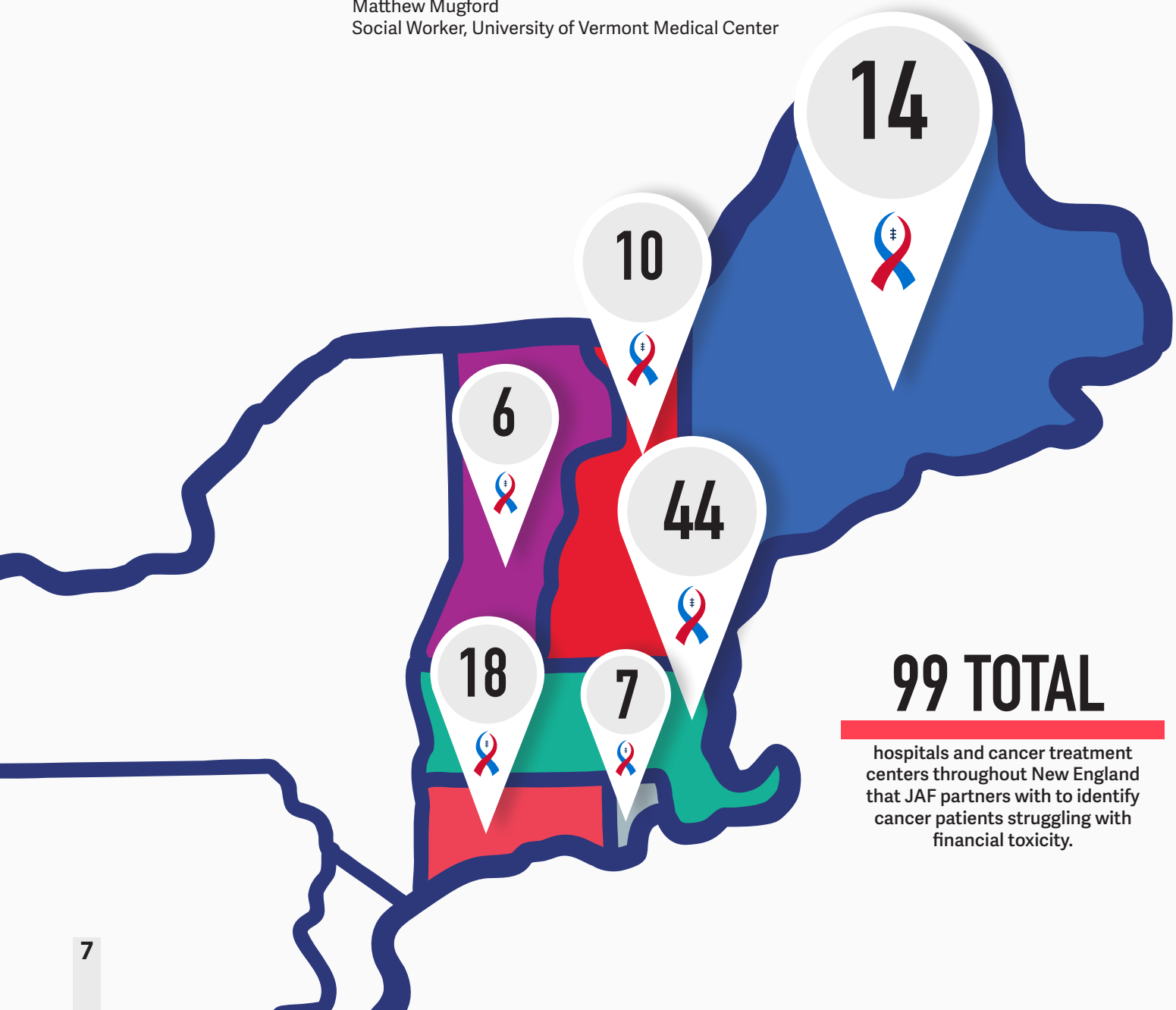


# WORKING TOGETHER



*"We see patients devastated by the treatment course. Taking a minimum of six months off work can financially impact anyone, regardless of income status before diagnosis. The Joe Andruzzi Foundation sees the patient from a holistic lens. They care about how the cancer impacts the family unit and the person's quality of life. JAF has been my go-to organization because they have been the saving grace for countless patients."*

Matthew Mugford  
Social Worker, University of Vermont Medical Center



**99 TOTAL**

hospitals and cancer treatment centers throughout New England that JAF partners with to identify cancer patients struggling with financial toxicity.

## CONNECTICUT

Backus Hospital  
Bristol Hospital Cancer Care Center  
Connecticut Children's Medical Center  
Danbury Hospital/Praxair Cancer Center  
Day Kimball Hospital  
Eastern Connecticut Cancer Center  
Hartford Hospital  
Johnson Memorial Hospital Cancer Center  
Middlesex Health Cancer Center  
Midstate Medical Center  
Saint Francis Hospital  
Smilow Cancer Hospital - Yale New Haven Health, Fairfield, Trumbull, Waterford  
Stamford Hospital  
The Center for Cancer Care at Griffin Hospital  
UConn Health

## MAINE

Central Maine Medical Center  
Coastal Cancer Treatment Center  
Harold Alfond Center for Cancer Care  
Maine Children's Cancer Program  
Maine Medical Center Cancer Institute  
Maine Medical Partners Neurology  
Mid Coast Cancer & Blood Disorders  
New England Cancer Specialists - Kennebunk, Scarborough  
Northern Light Cancer Care  
Southern Maine Health Care  
St. Mary's Center for Cancer and Blood Disorders  
Stephens Memorial Hospital  
York Hospital

## NEW HAMPSHIRE

Catholic Medical Center - Norris Cotton Cancer Center  
Dana-Farber/NH Oncology - Hematology  
Dartmouth Hitchcock Medical Center - Lebanon, Nashua  
Elliot Regional Cancer Center  
Exeter Hospital  
Oncology at Memorial Hospital  
Payson Center for Cancer Care  
Seacoast Cancer Center - Dover  
Solinsky Center for Cancer Care at The Elliot

## RHODE ISLAND

Hasbro Children's Hospital  
Kent Hospital  
Newport Hospital  
North Main Radiology Oncology  
Rhode Island Hospital  
Smilow Cancer Center Hospital - Westerly  
Women & Infants Hospital

## VERMONT

Dartmouth Cancer Center St. Johnsbury  
Northwestern Medical Center  
Rutland Regional Medical Center  
Southwestern Vermont Regional Cancer Center  
The University of Vermont Children's Hospital  
The University of Vermont Medical Center

## MASSACHUSETTS

Addison Gilbert Hospital  
Anna Jacques Hospital  
Atrius Health  
Baystate Franklin Medical Center  
Baystate Medical Center  
Beth Israel Deaconess Hospital - Needham, Boston  
Boston Children's Hospital  
Boston Medical Center  
Brigham and Women's/Sturdy Memorial Radiation Oncology Center  
Cape Cod Hospital  
Cooley Dickinson Hospital  
D'Amour Center for Cancer Care  
Dana-Farber Brigham Cancer Center at Milford Regional Medical Center  
Dana-Farber Cancer Institute - Merrimack Valley  
Dana-Farber Cancer Institute at St. Elizabeth's Medical Center  
Dana-Farber Cancer Institute - BWH  
Dana-Farber/Brigham and Women's Cancer Center in clinical affiliation with South Shore Hospital  
Franciscan Hospital For Children  
Greene Cancer Center  
HealthAlliance-Clinton Hospital  
Lahey Medical Center, Peabody  
Lowell General Hospital  
Mass Eye & Ear  
Mass General Cancer Center at Emerson Hospital - Bethke  
Mass General Cancer Center at Newton - Wellesley  
Mass General/North Shore Cancer Center  
Massachusetts General Hospital  
Mercy Oncology Services  
MetroWest Cancer Care Center  
MGH Waltham Cancer Center  
Morton Hospital  
Mount Auburn Hospital  
Reliant Medical Group  
Saint Anne's Hospital  
Saint Anne's Hospital Regional Cancer Center  
Saint Vincent Cancer & Wellness Center  
Southcoast Center for Cancer Care - Fall River, Fairhaven  
Sturdy Memorial Hospital  
The Cancer Center at Harrington  
Tufts Medical Center  
UMass Memorial Medical Center  
Winchester Hospital Center for Cancer Care





## MOMENTS OF IMPACT

# KING

King, age 4, lives in Fall River, MA, with his family, where they enjoy being outside and active. Like most little boys, King is a big fan of baseball. “He’s still learning how to play, but he likes to bat,” his mother, Nasha, said. “He loves going to Fenway Park to watch the games.”

According to Nasha, King brings great joy to not just her but everyone he knows.

“He’s so loving, caring, and considerate,” said Nasha. “He’s like a light. Whenever he walks into a room, everyone stops and looks and wants to talk to King. He shines so bright and is always looking out for others. He’s a pretty awesome kid.”

King was diagnosed with B-Cell Acute Lymphoblastic Leukemia just before he turned three. Nasha had noticed changes in King’s behavior, specifically his not talking and being more tired. Hearing King had cancer, however, took their family by surprise.

“It was a complete nightmare,” Nasha said. “We weren’t ready for the diagnosis, never mind what followed.”

Shortly after, King spent 48 days at Boston Children’s Hospital for treatment for the “most intense part” of his care. Nasha shared how difficult it was to see him undergo so many changes.

King’s cancer treatment eventually transitioned to outpatient care at the Jimmy Fund Clinic in Boston. For eight months, King would head in three times a week for nearly the entire day. The stressful combination of King’s cancer journey and being at medical facilities constantly took a financial toll on the family.

“I didn’t want to leave King, and I didn’t want to leave the clinic,” said Nasha. “But the bills were just piling up.”

A resource counselor at the clinic assisted King’s family with an application to the Joe Andruzzi Foundation (JAF) for support. The family received a Pediatric Financial Assistance grant from JAF, sponsored by GlideFast Consulting. As a result, household bills, specifically the electrical costs, shrunk for Nasha and the family.

**“IT WAS A BIG WEIGHT OFF MY SHOULDERS,” NASHA SAID. “JAF CAME TO OUR RESCUE WHEN WE NEEDED IT THE MOST.”**

Later, their newfound connection to JAF brought King and his family to Boston Harbor in 2022. The family attending the Codzilla Thrill Ride as part of JAF’s (Up)Beat Opportunities—a regular event the Foundation holds for cancer patients and their families.

“It was so awesome. King and Kyro [King’s little brother] were exhausted after it, but they had so much fun,” Nasha said.

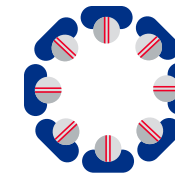
King’s cancer journey was unexpected and heart-wrenching for his parents. However, Nasha and their family continue focusing on the positive, like King’s improved health and fun moments at Codzilla or Fenway Park. Nasha points to the impact of JAF’s support, along with the donors who contribute to the Foundation, as a reason she’s been able to keep that hope. “It helps out tremendously,” Nasha said. “It removed our financial stress. We were able to be there for King 100% of the time.”

Now that sounds like a home run.

Pediatric Financial Assistance  
Presented by:



## CHAMPIONS CIRCLE



CHAMPIONS CIRCLE  
JOE ANDRUZZI FOUNDATION

Champions Circle is a Joe Andruzzi Foundation (JAF) giving society created to recognize our business partners for taking a leadership role in helping cancer patients and their families throughout New England. The giving society brings together like-minded business leaders who share a commitment to supporting cancer patients with impact at a local level. Champions often share how their employees, customers, and fellow business owners are affected by cancer in some way and membership allows them to make a difference.

**Since 2017, Champions Circle has raised nearly \$300,000 for cancer patients.**

Be a champion! Please make the JAF’s Champions Circle part of your company’s philanthropy, visit [joeandruzzifoundation.org/champions-circle](https://joeandruzzifoundation.org/champions-circle).

### 2021 CHAMPION CIRCLE MEMBERS

#### HALL OF FAME

ACS Services, Inc.  
Masergy  
REP Marketing Solutions, Inc.

#### MVP

Ashworth Awards  
Bestgen Wealth Management, LLC  
Infinity Family Care  
Landmark Medical Center/Prime Healthcare  
One Stop Painting & Renovating, Inc.  
ROI Communications Corp  
Southeastern ABA, LLC  
The Dumpster Depot  
Thrive CITS, LLC  
Toshiba

#### TEAM CAPTAIN

Hillview Auto Body, Inc.  
Lane, Lane & Kelly, LLP

#### TEAMMATE

Barrows Insurance Agency, Inc.  
BayCoast Bank  
Citrin Cooperman & Company, LLP  
Gilbane Building Company  
Mansfield Orthodontics  
Mark T. Cummings Consulting  
Middlesex Health Cancer Center  
Pearle Vision  
Presidio  
Saint Anne’s Hospital  
Tele-Networks

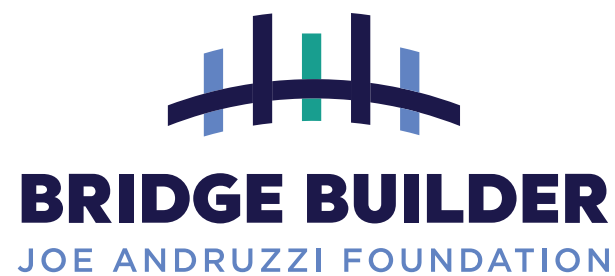
#### FANS

(add)ventures  
Audio Video Intelligence  
Biszko Contracting Corp  
CEM Services, Inc.  
Comfort Keepers Home Care, LLC  
Environmental Systems, Inc.  
Farland Corp.  
ink’d  
KPMG Gives - Donor Site  
LNC Legal Medical Consulting  
Miller Construction Company  
Piesco Sporting Goods  
Placelift - Anne Furey Interiors  
Tri-Town Chamber of Commerce  
Utility Contractors Association of New England, Inc.  
Vonage  
Webster Bank





# BRIDGE BUILDER



JAF’s Bridge Builder is a monthly giving program that offers individuals who are interested in supporting JAF’s mission a flexible way to donate at a level defined by them. Sponsored by Empower, Bridge Builder plays a critical role at JAF, ensuring steady and reliable funding throughout the year.

In 2021, Bridge Builders contributed nearly \$34,000 dollars that went towards alleviating financial stress for cancer patients and their family members, paying for household expenses, food security, extraordinary needs, and transportation.

*“By making a monthly gift to the Joe Andruzzi Foundation, I know I am providing sustainable, reliable support to cancer patients who are facing the emotional and financial uncertainties that unfortunately come with a diagnosis. There has never been a more important time to get behind these patients and families, and by becoming a JAF Bridge Builder I know my dollars are making a real impact in the lives of patients in need throughout my community.”*

- Casey Ford, Bridge Builder

## BRIDGE BUILDER MEMBERS

Joe and Jen Andruzzi  
Joe and Mary Andruzzi  
Bill and Mary Ann Andruzzi  
Bob and Donna Asbury  
Michelle Beauchemin  
John and Joan Belardo  
David and Gina Britton  
Jonathan and Michelle Brousseau  
Robert Bump  
Paul and Maureen Burke  
Julie Ann Chase  
Mark and Michelle Clayman  
Jim and Sandy Clinton  
Steven Convent  
Bob and Stephanie Craig  
Robert and Renee Croak  
Lori Cross  
Brent and Heena Crouch

Mark Cummings  
Christian and Kimberly Dammann  
Matthew and Dana Daney  
Jeff and Kathy David  
Stephen Del Sesto  
Joe and Erin DeStefano  
Cathie DeStefano  
Andrew and Gisele Ellis  
Steve Esarey  
Chris Falconetti  
Bill and Danielle Fish  
Casey and Tava Ford  
Stephanie Fraser  
Anne Furey  
Erik and Karen Glass  
Jonathan and Barbara Goose  
Dan and Allyson Gormley  
Nate Hammond

Ed and Sue Hurley  
Mishelle Joy  
Caroline Karwoski  
Paul and Haley Keenan  
Tim and Kimberly Kenneally  
Meena Laronde  
Judi Lombardo  
Ed and Dianne Lynch  
Dan and Ali Lyons  
Sean Mahoney  
Brian and Susan Marshall  
Robert McCabe  
Robert McCaffery  
Charles Mechler  
Tony Medeiros and Katie Harris  
Kelly Miller  
Jim Moineau  
Janice Nelson

Joseph and Maryann Osediacz  
Kathryn Pizzano  
Mike Ratty and Amy Deveau  
William Rodgers  
Meghan Rosso  
Adam Sayles  
Michael Simounet  
William Sinnott  
Norman and Kris Staples  
Jamie Timothy  
Jane Tracy



# MOMENTS OF IMPACT

# ABBY

“She is a miracle in many ways.” That’s how Abby’s mother, Kim, describes her daughter.

Residents of Great Barrington, MA, Abby and her family enjoyed going out on their pontoon boat and flying down to Florida for vacation once a year. Then, when Abby turned three, Kim noticed differences in Abby’s behavior. She was walking into walls, and her eyes were cross-eyed. When her parents convinced doctors to perform an MRI, they discovered Abby had craniopharyngioma – a brain tumor in the back of her head. What followed was nothing short of frightening to Kim. Abby immediately headed to Massachusetts General Hospital (MGH) in Boston where she stayed for six months.

“MGH became our home,” Kim said. “We practically lived there.”

Abby suffered three strokes after her original surgery. Her cancer journey has impacted her so much that she had to learn how to walk again and lost the function of her left arm and foot. Surgery after surgery followed for Abby. As Kim described, “It was like a blur. I can’t even count all of the surgeries,” said Kim. “It was terrifying.”

After Abby’s stay at MGH and three months at a rehabilitation facility, her parents made the tough choice of having her come back home for the remainder of her treatment. Abby improved, defying the odds. “They originally said she wouldn’t be able to walk and talk again, yet she clearly is,” said Kim.

However, Abby’s cancer journey was far from over. Almost a decade later, in 2020, another brain tumor emerged. The doctors could not perform surgery because the tumor was in the front of her brain. Abby received radiation and yet another extended stay for treatment – with the family staying in Boston for eight weeks during the height of the pandemic.

“It brought back a lot of memories,” Kim said. The family was feeling the stress of Abby’s cancer treatment, as well as the financial stress that accompanied it. “We were terrified thinking how we would go through all of this and afford it,” Kim said.

However, the oncology team at MGH helped the family look at support options. One of those happened to be the Joe Andruzzi Foundation (JAF). Through its Extraordinary Needs Assistance, JAF stepped in to secure lodging during Abby’s treatment at Christopher’s Haven in Boston – an apartment complex across the street from MGH for kids and their families during their cancer journey.

“It was an incredible place,” Kim said. “[JAF] helped us tremendously, and we didn’t have to worry about anything. We could focus on Abby.”

Currently, Abby’s brain tumor has shown to be benign and has shrunk three millimeters. The news, which Kim said, “was huge,” especially for someone with brain cancer. Abby still has a way to go, but she remains a happy kid who keeps a positive outlook on life despite all she has endured. Kim believes they will get through this due to the family’s resolve and the support they receive from JAF, and others.

**“KNOWING SOMEONE IS WILLING TO HELP YOU AT A CHALLENGING TIME IN YOUR LIFE, IT CHANGES YOUR ENTIRE OUTLOOK. IT GIVES YOU STRENGTH. WHEN WE NEEDED HELP, JAF ANSWERED THE CALL.”**



# 2021 YEAR IN REVIEW



In August, JAF added another layer of support for cancer patients with its Food Security Assistance presented by ROI Communications. Through gift cards issued to five major grocers in New England with funds based on family size, patients have flexibility and access to nutritional foods.



On Valentine's Day, Joe Andruzzi was a good sport for a good cause. Using his bow and arrow, Joe sent customized video messages to special recipients, who made a donation to JAF that day.



On Giving Tuesday, JAF gave back. In addition to raising funds for cancer patients on this Global Day of Giving, JAF's staff assembled 228 care kits to give to our oncology healthcare partners who have been exhausted by the pandemic. JAF wanted to remind these dedicated professionals that 'we're in this together!'



Our 2021 Gala was live-streamed from the Cross Insurance Pavillion at Gillette Stadium in October. Joe and Jen Andruzzi were joined by co-host Bob Socci, Voice of the New England Patriots, for a night of inspiration. Hundreds of guests around the country tuned in to support cancer patients raising nearly \$600,000.



In November and December, JAF raised a pint at two great breweries – Stubborn Beauty in Middletown, CT, and True North Ale Company in Ipswich, MA, as part of our Holiday Hop Overs. These events included custom pint glasses from Well Told Design and special shirts provided by Nicko Creates.



All year, Rachel Medeiros' Cookiecasions business located in Mansfield, MA, was baking and shipping DIY Cookie Kits featuring homemade cookies, frosting, and sprinkles for nearly every holiday with 20% donated back to JAF helping to raise \$1,000 in 2021.



Landmark Medical Center/ Prime Health Care held its inaugural golf tournament in July at Kirkbrae Country Club, raising \$20,000 for JAF.



The 125th edition of the Boston Marathon took place October 11th and 18 Team JAF athletes took to the streets of Boston (with six running at home!) raising more than \$230,000.

## INNOVATION FUNDRAISING COMMUNITY GATHERING SUPPORTER HOSTED EVENTS (UP)BEAT EVENTS TEAM JAF

Team JAF athletes have long been 'ath-leaders' when it comes to fundraising. JAF created an advisory group to help identify new programming and events for this enthusiastic community.



In June, JAF teamed up with our friends at Golf Fights Cancer (GFC) for their annual golf marathon event! GFC inspires golfers to raise funds and make a difference for New England cancer nonprofits like JAF.



In December, JAF worked with artist Jeff Sparr to recreate the memorable moment in Patriots football history when Joe Andruzzi took the field carrying the American flag on September 23, 2001, just after the tragedy of 9/11. Only 63 paintings were made for limited sale. Each are hand embellished by Joe and signed by Jeff.



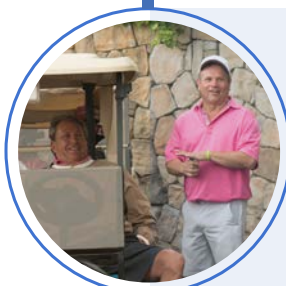
In the fall, JAF partnered with ConfiKids for our first Grow2Give event. Gents grew their beards and mustaches while raising money for patients.



The Tufts University Police Department (TUPD) and the Suffolk University Police Department (SUPD) supported JAF through the Pink Patch Project, raising \$6,000 combined!



When it rains, it pours! The 2021 Joe Andruzzi & Friends Golf Tournament held at Black Rock Country Club in June definitely saw some rain, ending the play early, but it poured with generosity from our guests. This event, presented by East Commerce Solutions, raised \$320,000 with \$50,000 of that going towards Food Security Assistance.



In August, 25 Team JAF runners participated in the Falmouth Road Race, collectively raising more than \$45,000.



Thanks to New Hampshire Home Buyers, JAF was able to send holiday greetings to pediatric cancer patients in December in the form of gingerbread kits.







MOMENTS OF  
IMPACT

LINDA

Living in Medway, MA, Linda enjoyed spending time with her family and eight grandchildren. In recent years, painting has become another enjoyable hobby.

“When I paint, I find it very fulfilling and relaxing,” said Linda.

Her family and hobbies would prove essential to keeping her spirits up through another challenging round of cancer diagnosis. When the pandemic started in 2020, Linda began to experience nagging hip pain. She visited an orthopedist to do some “quick fixes” that were unsuccessful. Linda went on to have an MRI, and the results, unfortunately, turned out to be familiar.

“I found out that my breast cancer from 23 years ago had metastases,” said Linda. “I hadn’t completely forgotten about cancer, but it wasn’t at the forefront of my mind anymore. I thought I was in the clear, and low and behold; it was all over my skeleton.”

Initially diagnosed with stage III breast cancer, this new diagnosis took an emotional toll on Linda. After spending a couple of days reflecting, Linda, as she put it, “got her act together.”

“I wanted to be in control of cancer rather than let it control me,” Linda said.

Her first step was placement in a clinical trial, which considered patients for either high-dosage chemotherapy or a bone marrow transplant. On the first day of treatment, Linda discovered she was in the chemotherapy group.

“It was a rough couple of months. I had a lot of side effects from the chemo,” said Linda.

Some of the side effects Linda experienced were blisters on her hands and feet, and hair loss. Linda decided to make the best of it at home, promptly heading out to her back deck. With her kids’ help, she shaved her head. It was, in Linda’s words, “very empowering.”

“I had the support of my entire office,” Linda added. “My boss at the time took me to all my appointments, and she was incredibly helpful. I had a lot of people around me.”

Even with the support of her family and friends, Linda worried about not being able to stay in her apartment or buy enough groceries. Linda’s support specialist at Dana-Farber Cancer Institute told her about the Joe Andruzzi Foundation (JAF). “She knew my standing financially. She got all of my stuff together and submitted everything to the Foundation on my behalf,” Linda said.

With JAF’s help, Linda was able to pay her rent. She also received grocery store gift cards as part of JAF’s Food Security Assistance, presented by ROI Communications.

**“IT WAS SO COMFORTING,” LINDA SAID WHEN DISCUSSING THE INDISPENSABLE AID JAF BRINGS TO PATIENTS LIKE HERSELF. “PEOPLE OUT THERE DON’T KNOW ME AND ARE WILLING TO HELP. IT’S A FEEL-GOOD MOMENT ON SO MANY LEVELS.”**

“What I’ve experienced the last several years financially was devastating. It’s more than just helping pay your rent,” Linda said. “It helps get your mind off your bills, even for a short while, and lets you focus on your treatment and working to become well.”

STATEMENTS OF  
FINANCIAL POSITION

JOE ANDRUZZI FOUNDATION, INC.

STATEMENTS OF FINANCIAL POSITION

December 31,	2021	2020
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,178,046	\$ 1,086,145
Contributions receivable, current portion	301,384	129,663
Prepaid expenses and other current assets	15,378	10,207
Total current assets	1,494,808	1,226,015
Contributions receivable, net of discount and current portion	1,202,592	-
Equipment, net	24,069	56,049
Security deposits	3,891	3,891
Total assets	\$ 2,725,360	\$ 1,285,955
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable and accrued expenses	\$ 130,802	\$ 54,470
Net assets:		
Without donor restrictions	1,036,739	1,039,895
With donor restrictions	1,557,819	191,590
Total net assets	2,594,558	1,231,485
Total liabilities and net assets	\$ 2,725,360	\$ 1,285,955

The statement presented above was subject to independent audit. The audit was performed by an independent public accounting firm, DGC, a division of PKF O’Connor Davies LLP, in accordance with Generally Accepted Auditing Standards (GAAS). DGC issued an unmodified opinion on the financial statements on October 24, 2022. To receive a complete copy of the audited financial statements, including the auditors’ report, all financial statements, and footnotes, please call JAF’s office at 508-261-0630.





# STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

JOE ANDRUZZI FOUNDATION, INC.

## STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

For the years ended December 31,	2021			2020		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
<b>Support and revenue:</b>						
Contributions and grants	\$ 1,367,597	\$ 1,924,992	\$ 3,292,589	\$1,147,918	\$ 477,537	\$ 1,625,455
Interest income	335	-	335	845	-	845
Special event revenue	780,155	-	780,155	738,080	-	738,080
Less: costs of direct benefits to donors	207,647	-	207,647	149,497	-	149,497
Net revenues from special events	572,508	-	572,508	588,583	-	588,583
Net assets released from restriction	558,763	(558,763)	-	432,550	(432,550)	-
Total support and revenue	2,499,203	1,366,229	3,865,432	2,169,896	44,987	2,214,883
<b>Functional expenses:</b>						
Program services	1,892,261	-	1,892,261	1,741,541	-	1,741,541
Support services:						
Management and general	174,152	-	174,152	180,581	-	180,581
Fundraising	435,946	-	435,946	246,214	-	246,214
	610,098	-	610,098	426,795	-	426,795
Total expenses	2,502,359	-	2,502,359	2,168,336	-	2,168,336
Change in net assets	(3,156)	1,366,229	1,363,073	1,560	44,987	46,547
Net assets, beginning of year	1,039,895	191,590	1,231,485	1,038,335	146,603	1,184,938
Net assets, end of year	\$ 1,036,739	\$ 1,557,819	\$ 2,594,558	\$1,039,895	\$ 191,590	\$ 1,231,485

The statement presented above was subject to independent audit. The audit was performed by an independent public accounting firm, DGC, a division of PKF O'Connor Davies LLP, in accordance with Generally Accepted Auditing Standards (GAAS). DGC issued an unmodified opinion on the financial statements on October 24, 2022. To receive a complete copy of the audited financial statements, including the auditors' report, all financial statements, and footnotes, please call JAF's office at 508-261-0630.

# MOMENTS OF IMPACT CARRIE ANN

This Middletown, Connecticut native has lived through much adversity. She experienced a rough upbringing and overcame drug addiction.

“When I got clean, my son, CJ, told me, ‘Mom, I’m proud and happy for you,’” Carrie Ann said.

A few months later, however, Carrie Ann faced another challenge - cancer. In February 2017, she was diagnosed with an aggressive form of breast cancer. It has since metastasized in her bones, blood, lymph nodes, and brain. While she could have let this new challenge overwhelm her, Carrie Ann took a different approach. She focused on maintaining a way of life for herself and her family.

Already living on a “tight budget,” Carrie Ann needed outside financial support during her cancer treatment. Her social worker guided her, explaining that there are organizations that exist to help.

That help came from the Joe Andruzzi Foundation (JAF). Through JAF’s Financial and Food Assistance, Carrie Ann was able to pay for such things as her phone bill, cable, rent, food, and more. The Foundation covered her everyday household expenses. Carrie Ann shared how her car would break down over and over. She couldn’t pay for the repairs, but thanks to JAF, she was finally able to fix her car and have it available to get to medical appointments.

**“IN MY TIME OF NEED, JAF HAS BEEN THERE FOR ME,” SAID CARRIE ANN. “I’M VERY, VERY GRATEFUL FOR ALL OF THAT.”**

Like many JAF patient recipients, Carrie Ann wanted to help ‘pay it forward.’ When Carrie Ann was asked to be a patient inspiration to Team JAF runners for the 2022 Falmouth Road Race, she immediately said yes.

“I would send the runners little messages cheering them on and telling them they were uplifting my spirits with their hard work and determination, and they would say the same thing to me,” Carrie Ann said. “It was like we were there for each other and inspiring each other.”

Carrie Ann’s story highlights the support JAF offers cancer patients well beyond financial assistance with everyday bills. JAF invests in positive outcomes and supports the emotional well-being of its patient recipients, allowing them to feel a part of a community that cares about them.

“Being a cancer patient with a limited budget, every bit helps. It takes the stress off somebody,” Carrie Ann said. “If I didn’t get that assistance from the Foundation, I would’ve been behind. It’s a big help. I felt like someone was in my corner.”

“Even though I have cancer, I’m happier now than ever,” Carrie Ann continued.

Carrie Ann received treatment every three weeks for her cancer, going in more than three hours for chemotherapy, which Carrie Ann described as “long days.” Her treatments are now about an hour, and she gets scans done every couple of months.

Through it all, Carrie Ann remains optimistic, adding, “I don’t let myself get down, I don’t sit around, I don’t pity myself. Do I want to live every day miserable, wondering when I will go? Or do I want to be happy during the time that I have left?”





THOSE WHO HELP  
MAKE IT HAPPEN

AS OF NOVEMBER 2022

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SPECIAL ACKNOWLEDGEMENTS:

The Foundation expresses its sincere appreciation to the following Staff Members for their valuable contributions to the organization in 2021. We are grateful to these individuals for dedicating their significant talents and time to advance JAF’s mission and work.

**Susan Marshall**, Vice President, Development, Joe Andruzzi Foundation

**Casey Ford**, Creative Director, Joe Andruzzi Foundation

**Amy Pepe**, Senior Manager, Corporate Relations and Foundations, Joe Andruzzi Foundation

**Brandon Chase**, Marketing and Communications Coordinator, Joe Andruzzi Foundation

**Stephanie Trowbridge** - Treatment Transportation Program Manager

**Susan Chaityn Lebovits** - Volunteer Lead, Randi Friedman Wellness Fund



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**Xo Laur** - Creative Design Manager  
**Denise Mowles** - Manager of Patient and Family Food Security Assistance  
**Gillian O'Brien** - Senior Manager of Events  
**Ashley Reinhart** - Events Coordinator

SMILES FOR MILES: Meet Mackenzie O'Brien, one of JAF's top cheerleaders, shown here supporting our Team JAF Falmouth runners.



# REMEMBERING KATIE



## ON OUR COVER:

In 2019, JAF awarded its 10,000th grant to Katie Crowell, a strong-willed wife and mother of two beautiful girls, who fearlessly battled stage IV breast cancer since she was pregnant with her youngest in 2015. Sadly, we lost Katie in December 2021 to this horrible disease. Through this report, we honor Katie's beautiful spirit, her valiant battle, her resilient family, and the role she had in JAF reaching this milestone. We are grateful for being a part of her journey and honored to have known her.







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