

JOE ANDRUZZI FOUNDATION

2022 ANNUAL **IMPACT REPORT**



MISSION

THE JOE ANDRUZZI FOUNDATION IS COMMITTED TO PROVIDING

**HELP, HOPE,
AND A REASON
TO SMILE,**

FOR NEW ENGLAND
CANCER PATIENTS
AND THEIR FAMILIES
BY CONTRIBUTING
FINANCIAL SUPPORT
WHEN IT IS NEEDED MOST.



HOW WE DELIVER OUR MISSION:

The Joe Andruzzi Foundation (JAF) provides access to financial assistance, resources, and services that reduce cancer patients' financial and emotional burdens by delivering support for household expenses, food, extraordinary needs, transportation, and wellness. With the help of social workers and patient navigators, JAF identifies patients struggling financially due to their cancer diagnosis. Through our streamlined application process, our healthcare partners help patients and their family members easily apply for the multiple types of assistance available. Above all, JAF responds promptly, supports generously, and listens attentively to our patients, providing the dignity and compassion they deserve and need at the most challenging time of their lives.



ASSISTANCE



WELLNESS

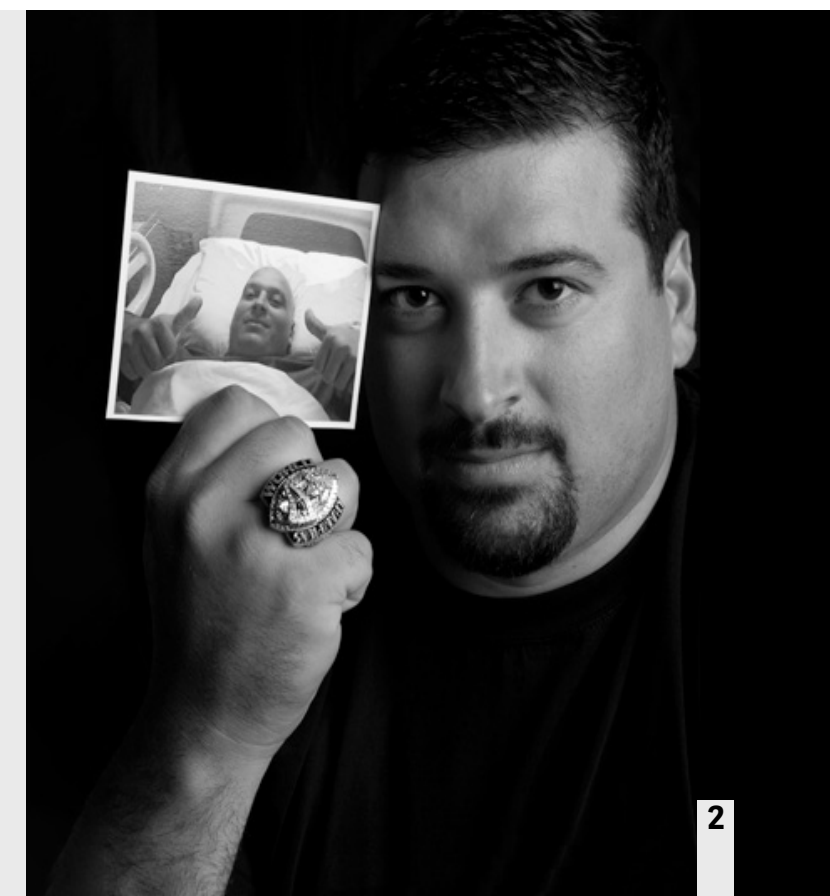
WHO WE SERVE:

The Foundation helps cancer patients in active treatment of any age and any type of cancer throughout New England who are experiencing financial hardship as a result of their diagnosis.

OUR HISTORY:

Founded by former New England Patriots three-time Super Bowl-winning offensive guard Joe and his wife Jen Andruzzi in 2008, the Joe Andruzzi Foundation (JAF) grew out of Joe's own successful battle with cancer and the couple's work with young cancer patients.

In 2007, Joe was diagnosed with non-Hodgkin's Burkitt's lymphoma, ending his football career. Joe would go on to beat the disease and remains cancer-free today, but a new passion grew from his own battle: helping less fortunate patients and their families. After witnessing first-hand the stress cancer can cause, Joe and Jen created the Joe Andruzzi Foundation to help cancer patients and their families meet life's day-to-day challenges. In 2023, JAF will celebrate 15 years as a leading nonprofit addressing financial toxicity for cancer patients.



MESSAGE FROM OUR PRESIDENT AND CEO

One of the most powerful gifts you can give to a cancer patient is hope. At the Joe Andruzzi Foundation (JAF), it's what we work to provide every day.

Help with basic needs. More accessibility. Better outcomes.

In 2022, we dedicated another year to providing assistance and wellness resources to help cancer patients access and adhere to their treatments. We also took time to innovate new methods of support for patients (to debut in 2023!). We welcomed new partners whose transformative gifts towards infrastructure and sustainability helped us improve how we delivered our mission and ensured JAF's work well into the future.

The year also had its challenges. For the first time in our history, JAF had to shut down our household expenses assistance application and pause its funding in the late fall due to the unprecedented number of applications. Despite careful budgeting and planning, the projected post-pandemic surge of diagnosis became a reality. The Foundation funded as much as possible for as long as possible to support the cancer community and healthcare centers that rely on us to help their patients. Fortunately, we could continue some assistance through grants for food, extraordinary needs, and transportation. The overwhelming demand for help confirmed that our programs are desperately needed and serve as a critical resource to the cancer community.

At every turn, JAF's 2022 operations sought to provide accessible, expedient, and compassionate support. And just like our mission states, we like to partner hope with help and reasons to smile. At a time when life is challenging enough, JAF's support gives dignity and creates moments of joy. We often read notecards from patient grant recipients that state, "It feels like someone cares about me, and everything may turn out okay."

I have incredible pride in all that JAF accomplished in 2022. Much of the credit goes to our generous donors, healthcare partners, and supporters who have stood alongside us throughout the year. It is also due to the incredibly talented staff who carry out our mission and the unwavering support and counsel from our Board of Directors and working committees.

The JAF community stands ready to provide more help, hope, and reasons to smile. And we're glad to have you as part of this mission.

Sincerely,



Jen Andruzzi
President and CEO
Joe Andruzzi Foundation

2022 IMPACT

\$1,137,065

was distributed in direct assistance (includes Financial Assistance, Food Assistance, and Extraordinary Needs).



4,580

individuals and their family members received Assistance from JAF.

44.5%

of Financial Assistance patient recipients reported living on \$25,000 or less - the average amount of a family's income can drop following a cancer diagnosis.

4,061

Lyft rides were provided in 2022.

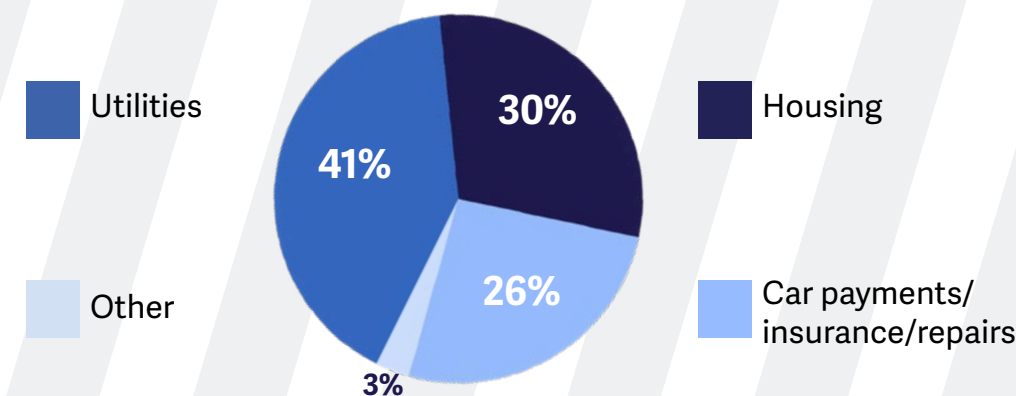
980

recipients received BOTH Food and Financial Assistance.

9

(Up)Beat Events were held in 2022 such as Mandala poetry, virtual bingo and trivia nights, outings at the Providence Bruins and at-home gingerbread house building contests.

CATEGORY TYPES FOR FINANCIAL ASSISTANCE:



The Joe Andruzzi Foundation is proud to have been recognized with a Platinum level profile by Candid, the world's largest source of information on nonprofit organizations. Platinum represents Candid's highest level of recognition and demonstrates JAF's commitment to transparent accountability to our supporters. Candid is the new name for the organization formed upon the merger of GuideStar and Foundation Center.

VISION 2023

The Joe Andruzzi Foundation (JAF) imagines a world where New England cancer patients can access and adhere to their treatment plan, achieving better outcomes and quality of life. The Foundation supports this vision by helping to eliminate financial barriers on the home front, getting to and from appointments, and facilitating resources that support a patient's financial and emotional well-being. In this way, we serve as a lifeline for cancer patients in their most challenging times, offering dignity and respect throughout their journey. In 2023, the Foundation will be working towards the following goals:



Improve and expand resources to underserved communities by providing a pathway to learn more and receive assistance in a method accessible to them.



Transform how the cancer community accesses JAF programming through a new, central application where healthcare professionals apply for individual or multiple assistance offerings.



Cultivate new partners and secure the funds necessary to allow all Foundation assistance to be available in every New England state.



Launch a resource directory where cancer patients and community members can quickly and easily connect with other oncology nonprofit organizations providing support.

HOW WE HELP

The Joe Andruzzi Foundation (JAF) exists to deliver meaningful, immediate help that allows cancer patients to access and complete their treatment with the hope of improving outcomes. In our 15 years of operation, we've learned that far too many patients forego life-saving care when facing the decision to pay either expensive cancer treatment or household bills to support their family. The inability to start or complete treatment because of financial challenges is known as financial toxicity or what we refer to as the 'cost of cancer.' Many times, it results in the heartbreaking story of lives lost.

JAF has become a beacon of hope for New England cancer patients by providing multiple means of support. Because of our broad reach, JAF is a 'go-to' resource for social workers and patient navigators throughout the region.

Our help falls into two main categories – Assistance and Wellness. Each offers targeted programs that address specific needs. JAF prides itself on continuing to fund patients - any age, any cancer – throughout New England who are in active treatment. Below is an overview of how JAF currently gives cancer patients a lifeline when they need it most.

ASSISTANCE



HOUSEHOLD EXPENSES

Eligible patients can receive an average grant of up to \$800 for everyday expenses such as rent/ mortgage, utilities, car payments, and insurance.



FOOD

Grocery cards from one of five major New England grocers are mailed directly to patients in denominations based on family size.



EXTRAORDINARY NEEDS

Grants up to \$4,000 to help fund project based needs that present a barrier to treatment. Examples include fertility preservation, dental work, car repairs, or home modifications.



TRANSPORTATION

Patients are provided free transportation to appointments and treatment centers through partnerships with Lyft and other car and taxi services.

WELLNESS



(UP)BEAT EVENTS

Patients and families enjoy fun events and activities designed to allow precious time together to forget about cancer for a little while.



MEDITATION AND YOGA

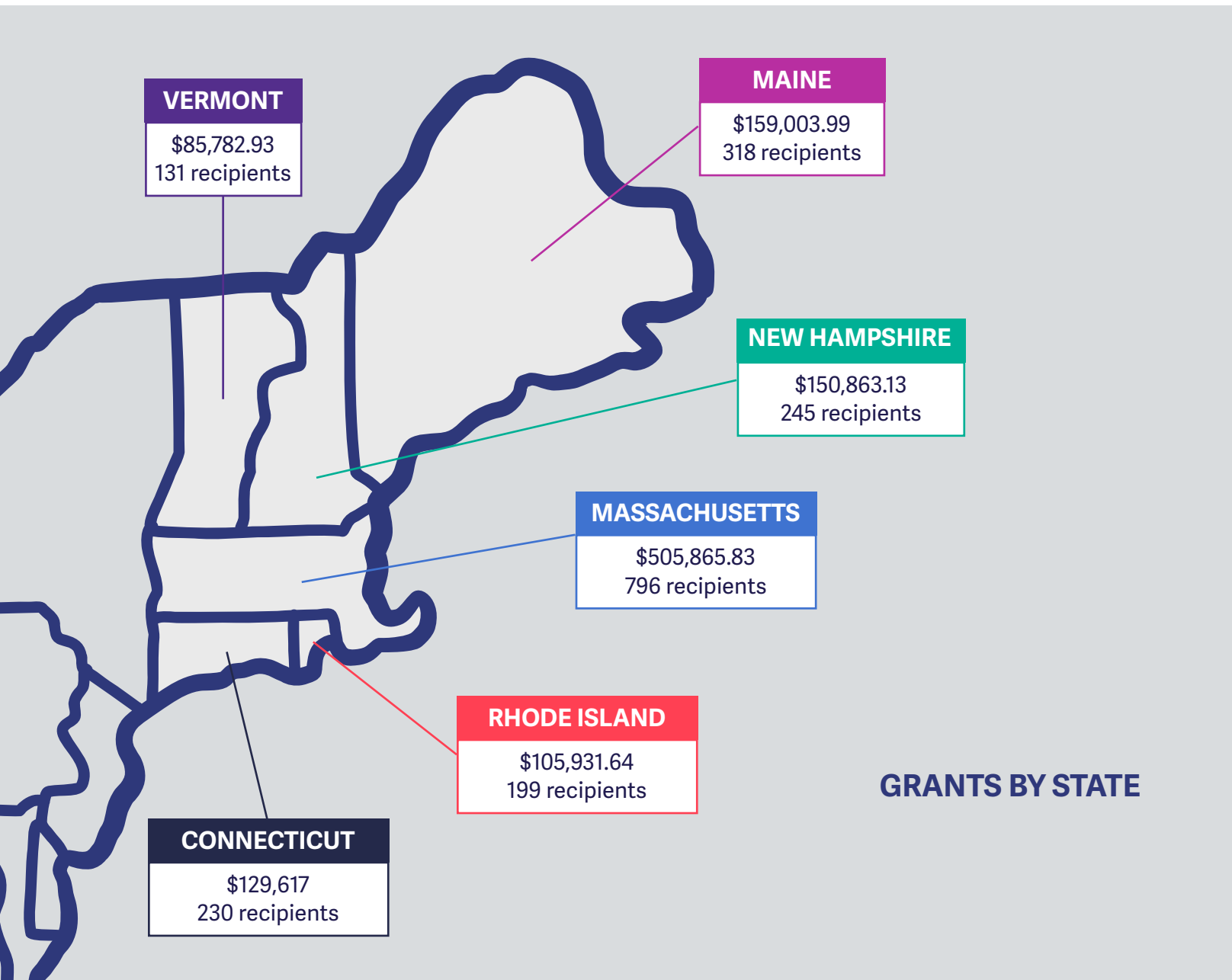
With the support of the Randi Friedman Wellness Fund (RWF), JAF focuses on mental well-being, providing patients with mind-body practices such as yoga, meditation, art therapy, and journaling.

"The Joe Andruzzi Foundation plays a major part in my ability as a patient advocate to help lessen our patients' financial stress. One example is that many of our families must travel an hour or more one way for treatment and to be able to pay a bill(s) so that they have the money for travel is PRICELESS."

- Tammy Buck,
Social Worker, Northern Light Hospital, Brewer, Maine

Accessing JAF assistance: To apply for help from the Joe Andruzzi Foundation, patients or a family member should contact their social worker or patient navigator. Healthcare professionals apply on behalf of the patient.

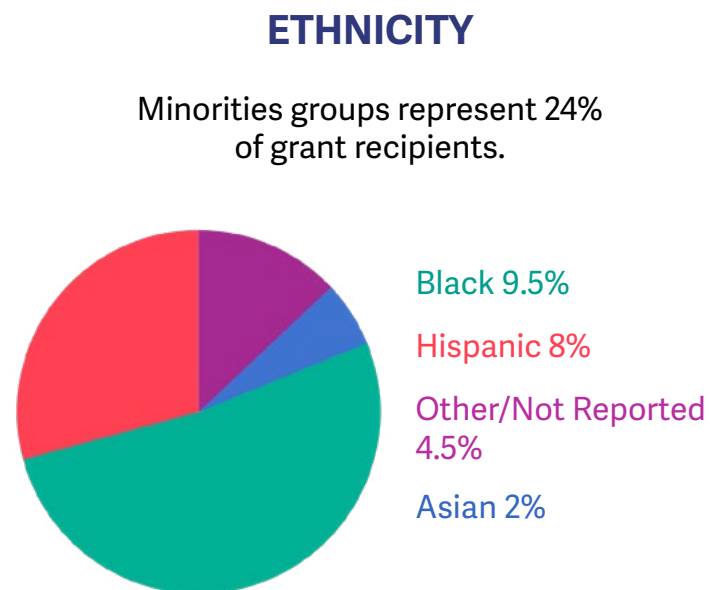
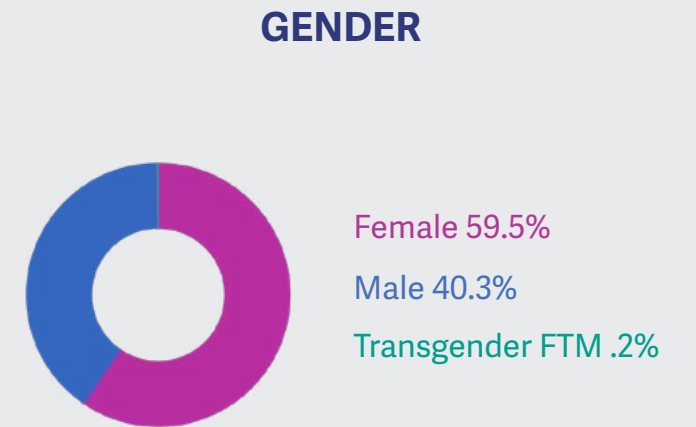
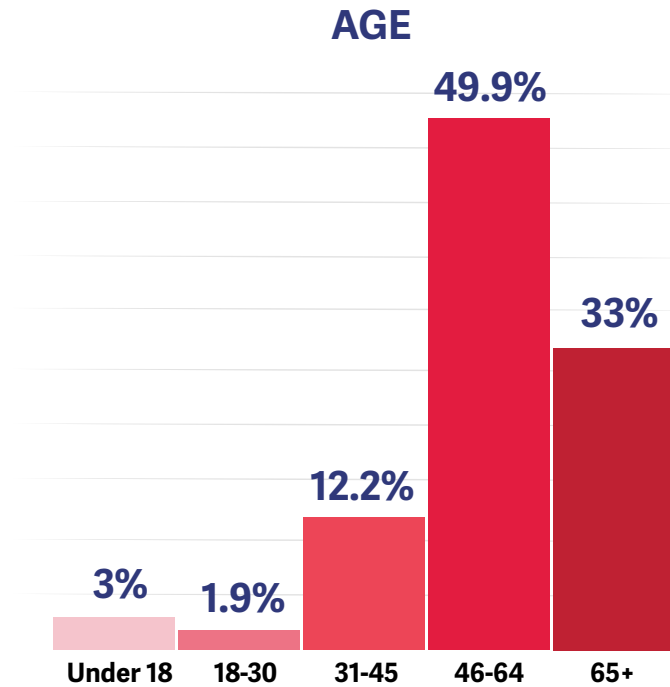
BY THE NUMBERS



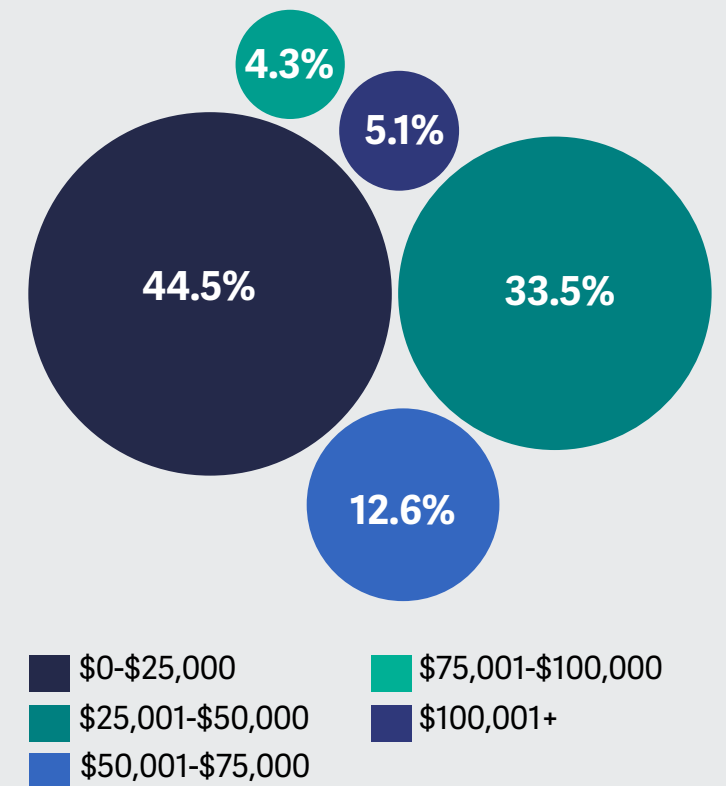
FINANCIAL ASSISTANCE APPROVAL



FOOD ASSISTANCE APPROVAL



RECIPIENT BY YEARLY INCOME*:



*These figures are percentages based on the total of 1,919 individual patients supported by Joe Andruzzi Foundation (JAF). The Foundation is committed to improving minority health and eliminating health disparities. JAF continually works with healthcare partners to raise awareness and improve access to our resources.

*Reflects Financial Assistance recipients only (data not available for Food Assistance).

WORKING TOGETHER



The Joe Andruzzi Foundation partners with 102 hospitals and cancer treatment centers throughout New England to identify cancer patients struggling with financial toxicity.

VERMONT

Central Vermont Medical Center
Dartmouth Cancer Center St. Johnsbury
Rutland Regional Medical Center
Southwestern Vermont Regional Cancer Center
The University of Vermont Children's Hospital
The University of Vermont Medical Center

MASSACHUSETTS

Addison Gilbert Hospital
Anna Jacques Hospital
Atrius Health
Baystate Franklin Medical Center
Baystate Medical Center
Berkshire Medical Center
Beth Israel Deaconess Hospital – Needham
Beth Israel Deaconess Medical Center
Boston Children's Hospital
Boston Medical Center
Brigham and Women's/Sturdy Memorial Radiation Oncology Center
Cape Cod Hospital
Cooley Dickinson Hospital
D'Amour Center for Cancer Care
Dana-Farber Brigham Cancer Center at Milford Regional Medical Center
Dana-Farber Cancer Brigham Cancer Institute – Foxboro
Dana-Farber Cancer Institute - Merrimack Valley
Dana-Farber Cancer Institute-BWH
Dana-Farber/Brigham and Women's Cancer Center in clinical affiliation with South Shore Hospital
Good Samaritan Medical Center
Greene Cancer Center
HealthAlliance-Clinton Hospital
Lowell General Hospital
Mass General Cancer Center at Emerson Hospital – Bethke
Mass General Cancer Center at Newton-Wellesley
Mass General/North Shore Cancer Center
Massachusetts General Hospital
Mercy Oncology Services
MetroWest Cancer Care Center
MGH Waltham Cancer Center
Morton Hospital
Mount Auburn Hospital
Reliant Medical Group
Saint Anne's Hospital
Saint Anne's Hospital Regional Cancer Center
Saint Vincent Cancer & Wellness Center
Southcoast Center for Cancer Care
Southcoast Centers for Cancer Care
St. Elizabeth's Medical Center
Steward Foxboro Cancer Center
Sturdy Memorial Hospital
The Cancer Center at Harrington
Tufts Medical Center
UMass Memorial Medical Center
Winchester Hospital Center for Cancer Care

CONNECTICUT

Backus Hospital
Bridgeport Hospital
Bristol Hospital Cancer Care Center
Connecticut Children's Medical Center
Danbury Hospital/Praxair Cancer Center
Day Kimball Hospital
Eastern Connecticut Cancer Center
Hartford Hospital
Johnson Memorial Hospital Cancer Center
Middlesex Health Cancer Center
Midstate Medical Center
Saint Francis Hospital
Smilow Cancer Hospital - Yale New Haven Health
Smilow Cancer Hospital Care Center - Fairfield
Smilow Cancer Hospital Care Center - Shoreline Medical Center – Guilford
Smilow Cancer Hospital Care Center – Trumbull
Smilow Cancer Hospital Care Center – Waterford
Stamford Hospital
The Center for Cancer Care at Griffin Hospital
The Whittingham Cancer Center of Norwalk Hospital
UConn Health

MAINE

Central Maine Medical Center
Harold Alfond Center for Cancer Care
Maine Medical Center Cancer Institute
Maine Medical Partners Neurology
New England Cancer Specialists – Kennebunk
New England Cancer Specialists – Scarborough
New England Cancer Specialists – Topsham
Northern Light Cancer Care
Southern Maine Health Care
Stephens Memorial Hospital

NEW HAMPSHIRE

Catholic Medical Center - Norris Cotton Cancer Center
Dana-Farber/NH Oncology-Hematology
Dartmouth Hitchcock Medical Center - Lebanon
Dartmouth Hitchcock Medical Center – Nashua
Elliot Regional Cancer Center
Exeter Hospital
Foundation Hematology/Oncology
Lahey Center for Oncology & Hematology at Parkland – Derry
Payson Center for Cancer Care
Seacoast Cancer Center – Dover
Solinsky Center for Cancer Care at The Elliot

RHODE ISLAND

Hasbro Children's Hospital
Kent Hospital
Landmark Medical Center
Lifespan Cancer Institute, Lincoln
Newport Hospital
Rhode Island Hospital
Smilow Cancer Center Hospital - Westerly
The Miriam Hospital
Women & Infants Hospital

STORY OF IMPACT

Paul has a wide variety of interests. The 71-year-old Dorchester, MA native and retired Boston police detective loves biking around Boston with his grandson, interacting with people, and sculpting ancient African masks—his inspiration comes from having watched his father, who was a sculptor and carpenter.

In late 2017, Paul began experiencing sleep deprivation and having to go to the bathroom six times a night. Paul went to the doctor to figure out what was happening. When he described his symptoms to the doctor, the doctor recommended that Paul do a Prostate-Specific Antigen or PSA test and have a biopsy to determine if he had prostate cancer. Unfortunately, the results showed that there were cancer regions in his prostate. Paul was officially diagnosed with Stage III prostate cancer.

“When the doctor told me the news, I was completely overwhelmed and stunned,” Paul said. “My girlfriend then told me I had the ‘thousand-yard stare’ and seemed lifeless.”

Paul underwent prostate surgery shortly after and started his cancer treatment at Tufts Medical Center in Boston, MA. Paul’s treatment plan consists of daily radiation appointments and hormone therapy. For Paul, treatment has gotten ‘very difficult’ due to the side effects he’s experienced, such as hot flashes, extreme fatigue, and brain fog.

“It’s been debilitating for me since I feel like I’m not my usual self and don’t have my routine anymore,” said Paul. “Even when I go get something in my kitchen, there are times when I stop and can’t remember what I will grab from the pantry. It’s not fun dealing with that.”

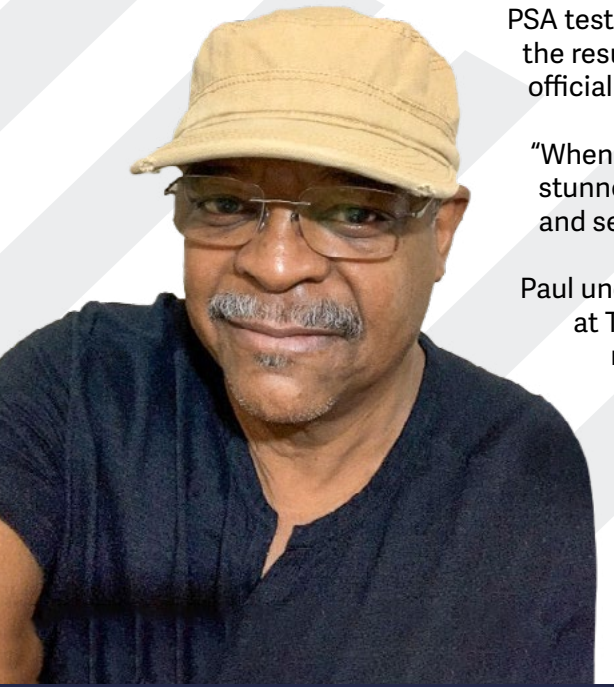
Paul also felt the financial impact of cancer treatment. It quickly became a challenge for him to pay treatment and household bills—particularly his internet and electric payments. Sharing his concerns, Paul’s social worker at Tufts told Paul about how the Joe Andruzzi Foundation (JAF) could help Paul with his bills.

“Living on a pension isn’t always easy because it doesn’t keep up with the cost of living and what I have to pay for treatment,” Paul said. “It was a relief to know I had help on the way from the Foundation.”

Paul is a three-time JAF patient grant recipient – receiving help in 2018, 2022, 2023. JAF is able to fund cancer patients more than once if they are at least in active treatment and living in New England. “What JAF has done for me and others like me is incredible and needed,” said Paul. “I’m very grateful and so appreciative of it.”

Presently, Paul is still undergoing treatment. While he has his good days and bad, he chooses to think positively and spend quality time with his family. Because of the assistance from JAF, Paul can worry less about his household expenses and instead focus on his treatment.

We look forward to Paul ‘carving out’ his own positive and healthy future.



PAUL

CHAMPIONS CIRCLE



2022 CHAMPION CIRCLE MEMBERS

HALL OF FAME

ACS Services, Inc.
 Bearingstar Insurance
 REP Marketing Solutions, Inc.

MVP

Landmark Medical Center
 One Stop Painting & Renovating, Inc.
 Southeastern ABA, LLC
 The Dumpster Depot
 Toshiba
 Well Told Design

TEAM CAPTAIN

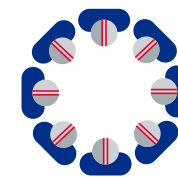
Barrows Insurance Agency, Inc.
 Infinity Family Care
 Lane, Lane & Kelly, LLP

TEAMMATE

BayCoast Bank
 CEMServices Inc
 Citrin Cooperman & Company, LLP
 Mansfield Orthodontics
 Middlesex Health Cancer Center
 Saint Anne’s Hospital Regional Cancer Center
 Tele-Networks

FANS

Audio Video Intelligence
 KPMG, LLP
 Mark T. Cummings Consulting Services, LLC
 Miller Construction Company
 PlaceLift- Anne Furey Interiors
 Utility Contractors Association of New England, Inc.
 Webster Bank



CHAMPIONS CIRCLE
 JOE ANDRUZZI FOUNDATION

Joe Andruzzi Foundaton’s (JAF) Champions Circle is a giving society that celebrates companies and business leaders who demonstrate their commitment to cancer patients and their families. Through an annual, unrestricted gift, Champions members enable JAF to designate funding to the programs that are most in-demand throughout the year.

Since establishing the Champions Circle in 2017, nearly \$355,000 of revenue has been generated, which has had a tremendous impact on patients and their families.

Champions Circle offers a variety of membership levels that include benefits such as recognition on JAF’s website and social media. In addition, JAF has added a new opportunity for organizations to host a *Networking for a Cause* event at their offices, helping to spread awareness about the Foundation and their own business.

BRIDGE BUILDERS



BRIDGE BUILDER JOE ANDRUZZI FOUNDATION

Bridge Builder is a monthly giving society comprised of generous individuals who support Joe Andruzzi Foundation's (JAF) mission in a critical way by providing JAF a steady and reliable source of funding throughout the year. Their gifts, large and small, made monthly make a difference for cancer patients throughout New England.

2022 was a year of growth for the giving society. Our Bridge Builders contributed \$40,000 equating to a 15% increase over 2021 and we look forward to continuing this trend. Funds raised through our Bridge Builder giving society help alleviate financial stress allowing cancer patients to focus on what matters most, their care and well-being.



BRIDGE BUILDER MEMBERS

Nicole and Derrin Anderson
Joe and Jen Andruzzi
Joe and Mary Andruzzi
Bill and Mary Ann Andruzzi
Donna Asbury
Michelle Beauchemin
John and Joan Belardo
Victor Bishara
Shannon Blais
Chelsey Boyle
David and Gina Britton
Jonathan and Michelle Brousseau
Maria Buccieri
Robert Bump
Paul and Maureen Burke
Julie Ann Chase
Michelle and Mark Clayman
Sandy and Jim Clinton
Steven Convent
Stephanie and Bob Craig
Robert and Renee Croak
Brent and Heena Crouch
Mark Cummings
Christian and Kimberly Dammann
Dana and Matthew Danehy
Jeff and Kathy David
Joe and Erin DeStefano
Cathie DeStefano
Andrew and Gisele Ellis
Steve Esarey
Chris Falconetti
Bill and Danielle Fish
Brian and Barbara Foley
Casey and Tava Ford
Stephanie Fraser
Anne Furey
Eric and Shannon Gallanty

Erik and Karen Glass
Jonathan and Barbara Goose
Dan and Allyson Gormley
Ed and Sue Hurley
Mishelle Joy
Caroline Karwoski
Paul and Haley Keenan
Tim and Kimberly Kenneally
David and Lauren Lane
Michele Lapiere
Bryan Larm
Meena Laronde
Cliff Leonard
Judi Lombardo
Ed and Dianne Lynch
Dan and Ali Lyons
Martha Maher
Sean Mahoney
Brian and Susan Marshall
Robert and Mary Anne McCaffery
Charles Mechler
Tony Medeiros and Katie Harris
Kelly Miller
Jim Moineau
Joseph and Maryann Osediacz
Mike Ratty and Amy Deveau
Joe Rocco
William Rodgers
Meghan Rosso
Adam Sayles
Michael Simounet
William Sinnott
Norman and Kris Staples
Julie Starzynski
Ronald Tondreault
Jane Tracy

STORY OF IMPACT

To Sam, he's had 'one heck of a life.' The 67-year-old grew up in a military family—even having multiple family members participate in several American wars dating back to the Civil War. Sam served as a combat engineer in the United States Army and was stationed in Germany during the Cold War in the 1980s.

"It was twofold because I got to serve my country and also explore where my family was from since we have German ancestry," Sam said. "It was nice out there, and I even picked up German pretty easily, too."

When Sam left the military, he returned home, working as a security guard and quality inspector for almost 40 years. In February 2021, Sam was working at Gillette Razor and was nearly a year away from retirement when his life started 'going sideways.' Sam began experiencing severe nausea, sending him to St. Elizabeth's Medical Center in Brighton, MA. That trip turned into a two-week stay as doctors discovered Sam had a perforated bowel and needed surgery to put in a colostomy.

"In June, Sam underwent follow-up appointments and scans of his internal organs. He felt incredibly sick again days before receiving his results, returning to the emergency room. Sam's doctor informed him that they found cancer spots in his lymph nodes, and shortly after he was officially diagnosed with Stage II Hodgkin's Lymphoma.

"I couldn't believe it," said Sam. "I felt so alone sitting there and thinking I would die soon. It just didn't seem real."

Sam's diagnosis required him to stay at the hospital for nearly five months to begin chemotherapy treatment. Cancer treatment took a toll on Sam physically and financially. The chemotherapy impacted his lungs, so he needed to walk with a cane and have an oxygen machine.

When he was discharged from the hospital and returned to work, Sam had to shift to a part-time schedule because it was all he could do before feeling drained. With half of his weekly income gone and needing more money to buy specific dietary items necessary to adhere to treatment, Sam needed more options.

Sam's social worker at St. Elizabeth's helped apply to the Joe Andruzzi Foundation (JAF) to secure Food Assistance. Thanks to the Foundation, Sam received local grocery store gift cards to buy the food he needed for his diet. "It was such a blessing when I got those cards," Sam said. "That small gesture by [JAF] helped me fill up my fridge for months."

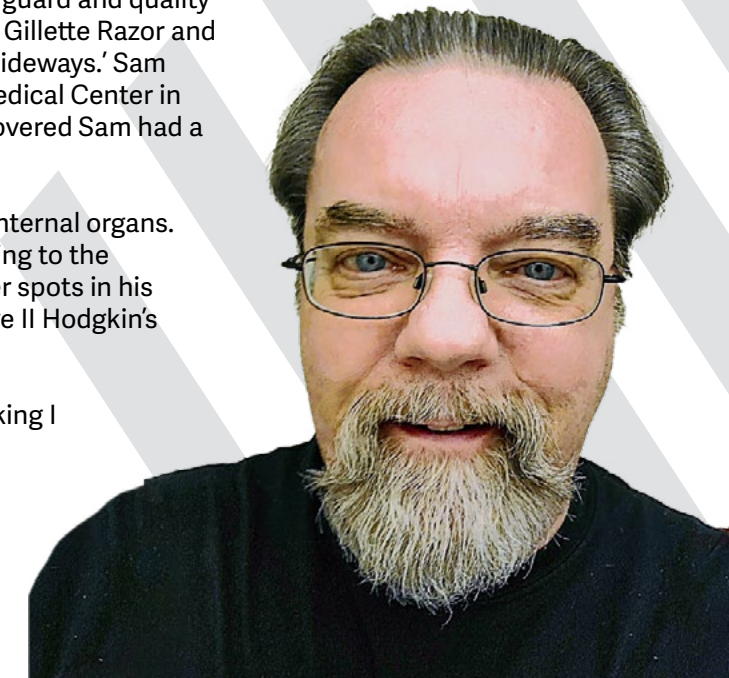
Recently, Sam found out that his cancer was in remission. While he can no longer walk as much as he used to because of treatment, Sam stays positive and enjoys being retired. In Sam's mind, he wouldn't be here without those who helped him during his journey, including JAF.



PRESENTED BY:
AmpliX
aspire higher

"What JAF does for people like me is wonderful," said Sam. "People have no idea how important it is for cancer patients to keep up with their diets, and for me to get to use those gift cards I got from [JAF], it went a long way."

Despite being sidetracked by cancer, Sam's determined to keep moving forward with a smile. Sam's path forward got a little easier with help from his faith, his care team, and JAF.



SAM



"I feel strongly about supporting JAF because Joe and his family took a unpleasant experience of being told 'you have cancer' and turning it around to benefit so many patients! JAF has been incredible in addressing the financial distress, as well as food insecurity of many patients in New England! To hear about some of the other programs they are working on just demonstrates even further how committed JAF is to meeting the needs of patients with cancer. I could go on and on! I am honored to do a small part in the JAF mission!"

- Stephanie Fraser, Bridge Builder, Hinesburg, VT
Oncology Social Worker, MSW, University of Vermont
Medical Center

YEAR IN REVIEW



Transportation Assistance launched in Massachusetts with a total of 4,061 rides provided.



Our friends at Landmark/Prime Healthcare hosted their annual tournament benefitting JAF and raising \$20,000.

SUPPORTER HOSTED EVENTS



For Kids' Sake Foundation, founded by the Jusczyk family, raised and awarded JAF \$25,000 to help cancer patients and their families.



Three amazing Hop Overs were held this year by our friends at Craft Roots (Milford, MA), True North Ale Company (Ipswich, MA), and Stubborn Beauty (Middletown, CT - pictured here).

INNOVATION & TRANSFORMATION

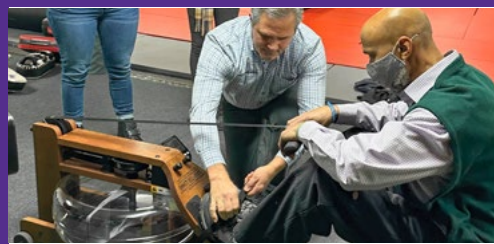


JAF was honored to be a recipient of a \$1 million endowment from Rob and Karen Hale through their Fox Rock Foundation, allowing JAF to further secure its future and ability to help cancer patients.



Bob's Discount Furniture and JAF teamed up to "Put Financial Toxicity to Bed" as part of the Foundation's GivingTuesday Campaign, delivering ten new mattresses to New England patients.

PARTNERSHIPS



WaterRower Inc. donated and delivered one of their signature exercise machines to cancer patient Emmett in Jamaica Plain, MA.



Chris Rappold of Personal Best Charity included JAF in his Annual Turkey Brigade providing 50 turkey dinners for JAF patient recipients.



Revise, Inc. once again designated 2% of the annual revenue from three of their specially wrapped pink trucks to help cancer patients throughout New England.



In October, JAF's Annual Gala was LIVE at Gillette Stadium again! All the energy and fun was back for this in-person event. A show-stopping performance by the NFL Players Choir highlighted the evening.



Joe Andruzzi & Friends 2022 Golf Tournament presented by East Commerce Solutions and Apothotherapeutics was a huge success, helping to fund JAF's new Transportation Assistance.

EVENTS



JAF participated for the first time in Rhode Island's 401Gives campaign, raising money to help Ocean State residents going through cancer.



JAF's Young Professionals Council hosted a fundraising and networking event at Cisco Brewers in the Boston Seaport.



Champions Circle members were recognized at an Appreciation Night at Blue Hills Country Club in Canton, MA.



Codzilla was back in 2022 for the first time since the pandemic, welcoming more than 50 patients and their families for a thrill ride on the Boston Harbor thanks to Boston Harbor Cruises.



Cancer patients enjoyed a fun night at beautiful Polar Park in Worcester, home to the WooSox baseball team.

(UP)BEAT EVENTS



In June, patients joined JAF staff for a virtual round of bingo, bringing together patients from their homes and hospital beds. A great night of laughter and bonding, with everyone taking home a prize!



In December, JAF mailed pediatric cancer patients gingerbread decorating kits for some holiday fun.



In June, JAF hosted its first team in the Newport BankNewport 10 Miler!

TEAM JAF



August means the Falmouth Road Race and the 2022 Team JAF runners crushed their fundraising with more than \$92,000 going to cancer patients.



April's Boston Marathon® saw 21 athletes running for JAF and raising more than \$375,000 collectively.



STATEMENTS OF FINANCIAL POSITION

Joe Andruzzi Foundation, Inc.

Statements of Financial Position

	December 31,	
	2022	2021
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 1,614,160	\$ 1,178,046
Contributions receivable, current portion	401,389	301,384
Prepaid expenses and other current assets	25,284	15,378
Total Current Assets	<u>2,040,833</u>	<u>1,494,808</u>
Contributions receivable, net of discount and current portion	1,446,668	1,202,592
Right of use asset	45,371	-
Equipment, net	2,961	24,069
Security deposits	2,695	3,891
Investments	<u>1,003,314</u>	<u>-</u>
Total Assets	<u>\$ 4,541,842</u>	<u>\$ 2,725,360</u>
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable and accrued expenses	\$ 77,296	\$ 130,802
Operating lease liability, current portion	<u>36,588</u>	<u>-</u>
Total Current Liabilities	113,884	130,802
Operating lease liability, net of current portion	<u>9,263</u>	<u>-</u>
Total Liabilities	<u>123,147</u>	<u>130,802</u>
Net Assets		
Without donor restrictions	1,277,724	1,036,739
With donor restrictions	<u>3,140,971</u>	<u>1,557,819</u>
Total Net Assets	<u>4,418,695</u>	<u>2,594,558</u>
Total Liabilities and Net Assets	<u>\$ 4,541,842</u>	<u>\$ 2,725,360</u>

The statement presented above was subject to independent audit. The audit was performed by an independent public accounting firm, PKF O'Connor Davies LLP (PKFOD), in accordance with Generally Accepted Auditing Standards (GAAS). PKFOD issued an unmodified opinion on the financial statements on August 29, 2023. To receive a complete copy of the audited financial statements, including the auditors' report, all financial statements, and footnotes, please call Joe Andruzzi Foundation office at 508-261-0630.

STORY OF IMPACT

For a long time, Karen thought she didn't have to worry about cancer. In 2000, the Foxborough, MA native was diagnosed with breast cancer. After successful treatment, Karen's cancer went into remission until it returned in 2015. Motivated to close the cancer chapter in her story, she underwent a double mastectomy and was once again cancer-free. "I thought that would be it," Karen said. "I just was tired of cancer and wanted to be done with it."

Then, in February 2022, things changed once again for Karen. She had gone in to get her colonoscopy, where the doctor told her they couldn't complete the testing and would schedule another appointment. However, before that appointment arrived, Karen started experiencing severe nausea. She went to the emergency room, where they discovered cancer spots on her pancreas and around her stomach. She was officially diagnosed with Stage IV pancreatic cancer at 62. In Karen's mind, it felt like the rest of her life was put on hold.

"Before this moment I thought 'In just a few more years I can retire and travel with my husband and family,' said Karen. "I thought I was all done with cancer, and now I'm not."

Karen started chemotherapy treatment at the Beth-Israel Deaconess Hospital in Needham, MA. In May 2022, Karen unfortunately had to go into the hospital for six weeks. She experienced a blood clot in her stomach, a bout with pneumonia, and was close to a diabetic coma because of her elevated blood sugar levels.

"It was just one thing after another," Karen said. "I was in a hospital bed for so long that I needed physical therapy to help me return to walking again." Karen's other challenge was how to get to treatment. While she had friends who could bring her occasionally, she still had to find regular, reliable transportation.

Between transportation worries and her household expenses growing, Karen went to her social worker, who recommended that

she apply to the Joe Andruzzi Foundation (JAF). Help was shortly on the way to Karen—as she became a patient grant recipient of JAF's Transportation Assistance.

"I was so worried because I thought I would have to pay a lot for a taxi or keep rescheduling appointments," Karen said. "It felt like a huge burden was now off my shoulders. I didn't have to worry about that anymore, thanks to JAF."

Cancer patients often face the challenges of just getting to treatment. To Karen, removing the barrier of how to get to her treatments on time would help her maintain her care. "The resources JAF has can help many people like me," Karen said. "It's just wonderful what the Foundation does."

Recently, Karen's latest scans showed shrinkage of the cancer cells in her stomach and no sign of growth in her nodules. While she knows she still has a long road ahead with her cancer journey, Karen is keeping a positive mindset.

"I know the stats for pancreatic cancer aren't great, but I'm still feeling good, and I'm still here," said Karen. "Having my family, friends, and others like JAF at my side helps me to keep going forward."



KAREN

STATEMENTS OF ACTIVITIES AND CHANGES

Joe Andruzzi Foundation, Inc.

Statements of Activities and Changes in Net Assets

	Year Ended December 31, 2022			Year Ended December 31, 2021		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT AND REVENUE						
Contributions and grants	\$ 1,879,775	\$ 1,402,994	\$ 3,282,769	\$ 1,301,900	\$ 1,688,732	\$ 2,990,632
Donated goods and services	140,018	-	140,018	65,697	-	65,697
Interest income	815	-	815	335	-	335
Special event revenue	904,314	-	904,314	780,155	-	780,155
Less: costs of direct benefits to donors	334,091	-	334,091	207,647	-	207,647
Net revenues from special events	570,223	-	570,223	572,508	-	572,508
Net assets released from restriction	823,156	(823,156)	-	558,763	(558,763)	-
Total Support and Revenue	3,413,987	579,838	3,993,825	2,499,203	1,129,969	3,629,172
OPERATING EXPENSES						
Program services	2,509,739	-	2,509,739	1,892,261	-	1,892,261
Support services						
Management and general	201,385	-	201,385	174,152	-	174,152
Fundraising	461,878	-	461,878	435,946	-	435,946
	663,263	-	663,263	610,098	-	610,098
Total Operating Expenses	3,173,002	-	3,173,002	2,502,359	-	2,502,359
NON-OPERATING ACTIVITIES						
Gifts for endowment	-	1,000,000	1,000,000	-	-	-
CARES Act stimulus revenue	-	-	-	-	236,260	236,260
Investment return, net	-	3,314	3,314	-	-	-
Total Non-operating Activities	-	1,003,314	1,003,314	-	236,260	236,260
Change in Net Assets	240,985	1,583,152	1,824,137	(3,156)	1,366,229	1,363,073
Net assets, beginning of year	1,036,739	1,557,819	2,594,558	1,039,895	191,590	1,231,485
Net assets, end of year	\$ 1,277,724	\$ 3,140,971	\$ 4,418,695	\$ 1,036,739	\$ 1,557,819	\$ 2,594,558

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STORY OF IMPACT



Sometimes, cancer patients encounter unexpected barriers that can prevent them from accessing potentially life-saving treatment. However, the cost of remedying these issues is more than they can afford. Things like fertility preservation, dental work, or modifications to their home before or following treatment can be incredibly costly for patients. The Joe Andruzzi Foundation's (JAF) Extraordinary Needs Assistance supports New England cancer patients with a one-time grant of up to \$4,000 for those project-based needs.

Nora from Hancock, VT, was one patient who benefited from an Extraordinary Needs grant. In April 2020, three-year-old Nora was diagnosed with Acute Lymphoblastic Leukemia (ALL)—a type of cancer in the blood and bone marrow. Nora had presented with symptoms of fatigue, waking in the night with severe pain in her arm bones. Her parents took her to the doctor multiple times, had them perform X-rays twice, and finally did blood work to confirm the diagnosis.

"We were heartbroken and in shock. We were terrified. Having a child with any illness is the hardest thing a parent can go through," Nora's mom, Annie, said. "With COVID-19, we had to be extremely cautious and take time off work to keep Nora safe and make it to her many appointments."

Nora underwent chemotherapy treatment at the University of Vermont Children's Hospital. To get Nora to treatment regularly, Annie had to quit her job—impacting the household's financial stability. In August of 2021, Nora's cancer journey hit another roadblock. She experienced a CNS relapse in her bone marrow. Nora was immediately admitted to the hospital and was in-patient in the pediatric intensive care unit for nearly three months.

Nora was to undergo a bone marrow transplant in Boston, MA—with her younger brother, Waylon, being her bone marrow donor. At the time, the family needed housing to stay close to Nora in Boston during her transplant; Annie let Nora's social worker know of their situation, who applied to the Foundation for help paying for Nora's family to reside at Christopher's Haven in Boston - a temporary residential apartment houses which pediatric patients and their families during their cancer journey. JAF also provided the family with \$1,500 in gift cards for travel, food, and essential expenses.

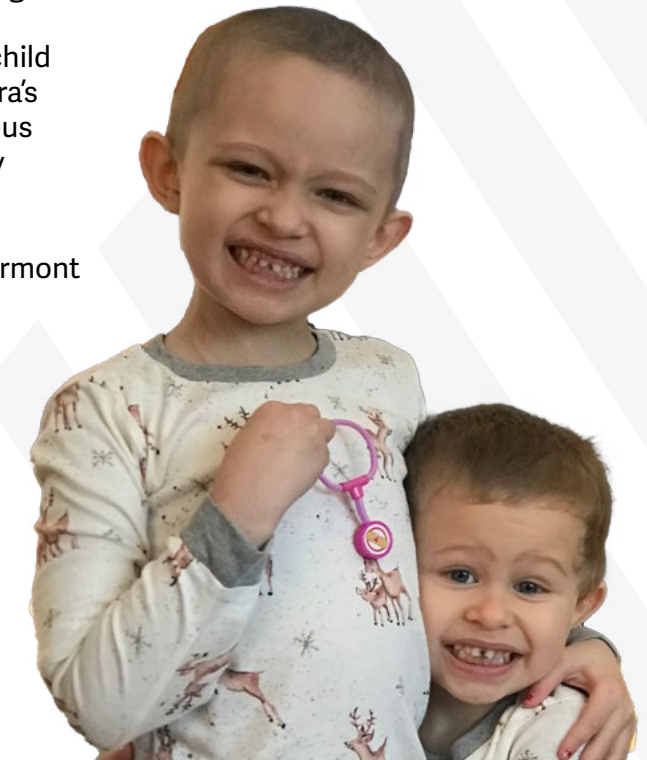
"It can be tough to ask for help, even when needed," said Annie. "Things were unimaginably stressful, and JAF relieved so much of that stress for us and helped keep us together as a family during Nora's out-of-state treatment."

PRESENTING SPONSOR:



Now, at age six, Nora is a healthy, active little girl who loves playing with her two younger brothers. While she remains immunocompromised, Annie and the family are happy to be in a better spot in Nora's treatment now, thanks to support from JAF.

"Knowing that you're not alone and people are here to help is so helpful and encouraging," Annie said. "Not having to worry about finances or even just one bill for just one month is such a blessing, and being able to be with your loved one while they are fighting for their lives is priceless."



NORA

THOSE WHO HELP MAKE IT HAPPEN

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SPECIAL ACKNOWLEDGEMENTS:

The Foundation expresses its sincere appreciation to the following Board, Committee, and Staff Members for their valuable contributions to the organization in 2022. We are grateful to these individuals for dedicating their significant talents and time to advance JAF's mission and work.

Ronny Mosston – Board Director, Executive Committee

Faith Weiner – Board Director

Susan Kaplan – Board Director, Development Committee

Anne Murphy – Vice President of Finance and Operations, Joe Andruzzi Foundation

Deana DeSilva – Salesforce Administrator and IT Systems Analyst, Joe Andruzzi Foundation

Laura Dunn – Finance and Human Resources

Administrator, Joe Andruzzi Foundation

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- Gillian O'Brien** - Senior Manager of Events
- Ashley Reinhart** - Events Coordinator
- Maria Spears** - Office Manager



Jessica and Mike Lombardo of GlideFast Consulting pictured here with patient recipient Julio Mendez.



Longtime Presenting Sponsor of JAF's golf tournament Ed Medieros of East Commerce Solutions/Apothotherapeutics with Joe Andruzzi.



J.Derenzo Company friends pictured here with former NE Patriot Russ Hochstein at the 2022 golf tournament.



Amplix Chief Executive Officer Joe DeStefano and wife, Erin, along with President Dan Gill and his wife, Deb Exner at the 2022 Gala.



Foundation partners Tom and Cathy Lawson.



Victor Carvalho, representing the Dunkin Joy in Childhood Foundation and a valued supporter of JAF's Food Assistance and (Up)Beat Events for pediatric patients, joined here by NECN's Dining Playbook host Jenny Johnson, and JAF staff for a check presentation.



Pawtucket, RI, Store Manager Manny Sousa and Regional Vice President Tom Ferreira of Stop and Shop present Jen and Joe with a check to support JAF's Food Assistance.



THE LAST WORD: Here, JAF Creative Director Xo Laur chats up one of JAF's (Up)Beat Event guests at the 2022 Codzilla Thrill Ride on the Boston Harbor. The Foundation values what's in the hearts and on the minds of our patients. No matter how old (or young!), listening to those we serve in the cancer community is always a priority. We appreciate the emails, letters, and phones of gratitude we receive throughout the year. Keep them coming, your stories inspire us!



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