



2023 ANNUAL IMPACT REPORT





THE JOE ANDRUZZI FOUNDATION IS COMMITTED TO PROVIDING

HELP, HOPE, AND A REASON TO SMILE,

FOR NEW ENGLAND CANCER PATIENTS AND THEIR FAMILIES BY CONTRIBUTING FINANCIAL SUPPORT WHEN IT IS NEEDED MOST.

HOW WE DELIVER OUR MISSION:

The Joe Andruzzi Foundation (JAF) provides access to financial assistance, resources, and services that reduce cancer patients' financial and emotional burdens by delivering support for household expenses, food, extraordinary needs, transportation, and wellness. With the help of social workers and patient navigators, JAF identifies patients struggling financially due to their cancer diagnosis. Through our streamlined application process, our healthcare partners help patients and their family members easily apply for the multiple types of assistance available. Above all, JAF responds promptly, supports generously, and listens attentively to our patients, providing the dignity and compassion they deserve and need at the most challenging time of their lives.

WHO WE SERVE:

The Foundation helps New England cancer patients in active treatment of any age and any type of cancer throughout New England who are experiencing financial hardship as a result of their diagnosis.



ASSISTANCE



WELLNESS

OUR HISTORY:

Founded by former New England Patriots three-time Super Bowl-winning offensive guard Joe Andruzzi and his wife, Jen, in 2008, the Joe Andruzzi Foundation (JAF) grew out of Joe's own successful battle with cancer.

In 2007, Joe was diagnosed with non-Hodgkin's Burkitt's lymphoma, ending his football career. Joe would go on to beat the disease and remains cancer-free today, but a new passion grew from his own battle. After witnessing first-hand the stress cancer can cause, Joe and Jen created the Foundation to help cancer patients and their families meet life's day-to-day challenges. In 2024, JAF will celebrate 16 years as a leading nonprofit addressing financial toxicity for cancer patients.





MESSAGE FROM OUR PRESIDENT AND CEO



Dear Friends,

As I reflect on 2023, I am filled with immense pride and gratitude for the strides we have made together as a community. This year, our Foundation embarked on a remarkable journey—our 2023 Road Trip—which allowed us to reconnect with the very people who make our mission possible: our supporters, healthcare partners, and the patients and families we serve. This journey was more than just a series of visits; it was a reaffirmation of our commitment to providing vital resources to cancer patients across New England and a testament to the power of community. At the same time, it highlighted the growing need among cancer patients, particularly those impacted by post-pandemic diagnoses, a struggling economy, and sometimes the incredible distance they must travel just to obtain treatment.

The need for our services has never been greater. As we traveled across the region, the stories we heard from patients and their families underscored the growing demand for the support we provide. Every day, more individuals are facing the overwhelming financial burden that comes with a cancer diagnosis—struggling not only with the cost of treatment but with everyday household expenses like mortgage or rent, utilities, food, and transportation. Our ability to offer assistance with these critical needs, regardless of the patient’s age or type of cancer, sets us apart in the cancer support landscape. We are uniquely positioned to provide immediate, practical help when it is needed most.

Looking ahead, we are more determined than ever to ensure that all our programs are available in each of the six states we serve. Our goal is to deepen our impact by enhancing our current programs and being able to provide larger grant amounts for families. We are also focused on growing our base of supporters, knowing that our ability to help more families is directly tied to the generosity of those who believe in our mission. In the coming year, we will call upon our donors and corporate partners to align with us in this important work, and we are excited about the possibilities these relationships will bring.

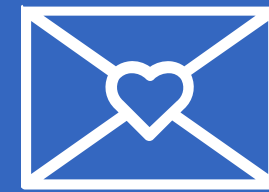
None of this would be possible without the unwavering dedication of our Board of Directors, committees, donors, and staff. Your tireless work and steadfast support are the foundation for our success. Thank you for standing with us as we continue to support New England cancer patients and their families. Together, we are reducing the problem of financial toxicity—one family, one patient, one day at a time.

With heartfelt thanks,

Jen Andruzzi, President and CEO



2023 IMPACT



\$1,310,137.55

was distributed in direct assistance*

*(excludes funding for treatment transportation and wellness opportunities)



85%

of JAF patient recipients reported income loss due to a cancer diagnosis



2,867

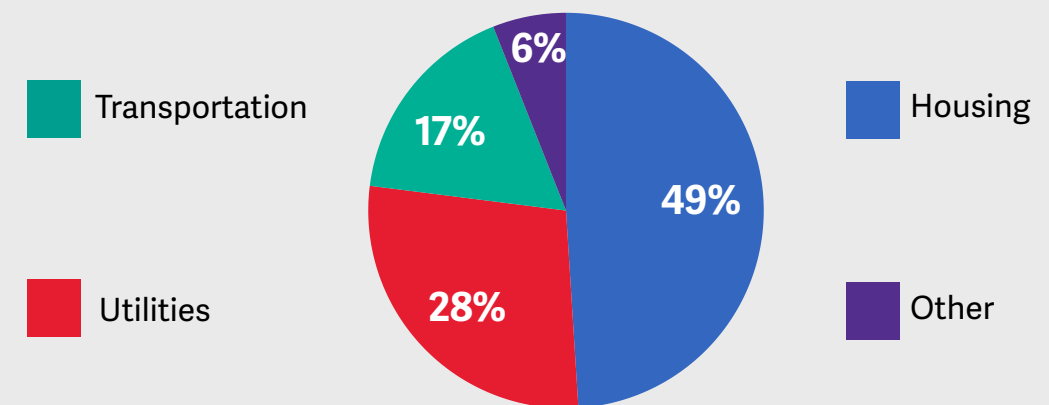
Lyft rides were provided in 2023



4,602

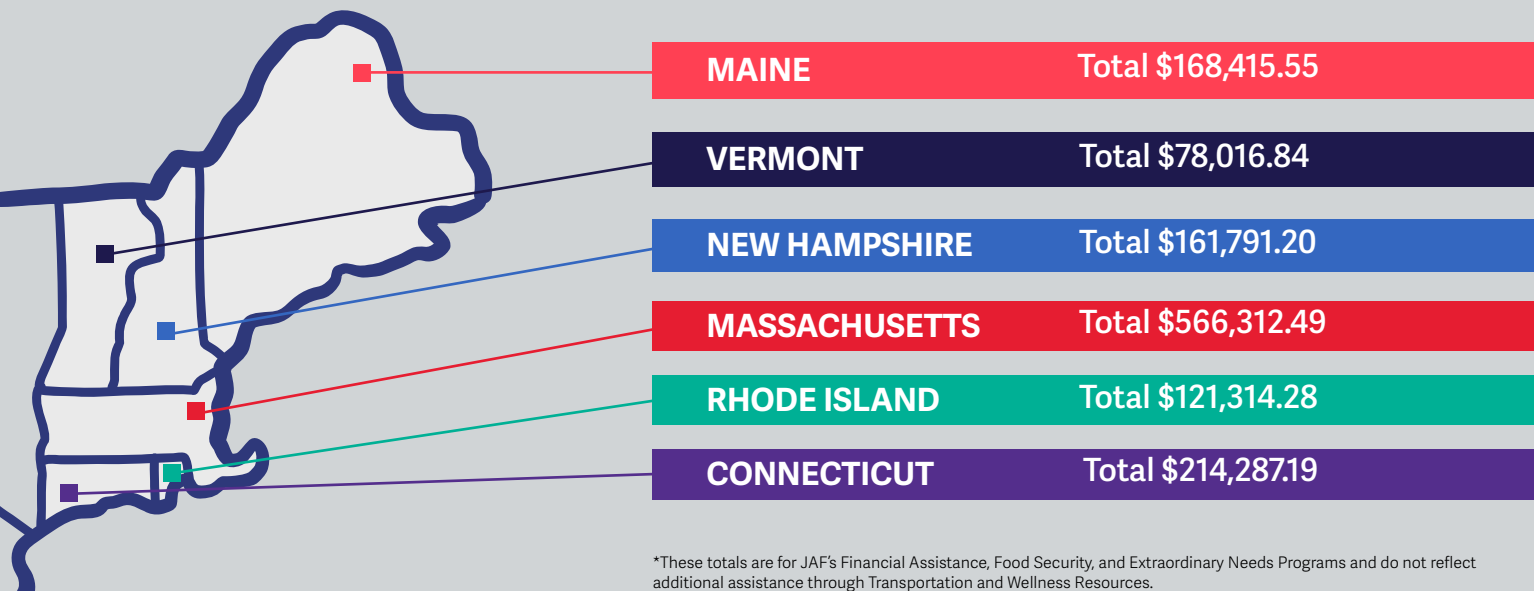
individuals and their family members received assistance from JAF

CATEGORIES OF FINANCIAL ASSISTANCE



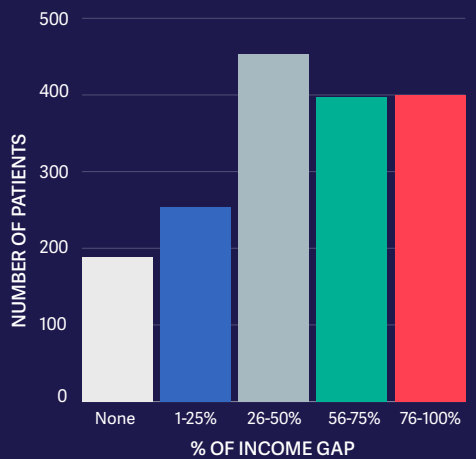
The Joe Andruzzi Foundation (JAF) is proud to have been recognized with a Platinum level profile by Candid, the world’s largest source of information on nonprofit organizations. Platinum represents Candid’s highest level of recognition and demonstrates JAF’s commitment to transparent accountability to our supporters. Candid is the new name for the organization formed upon the merger of GuideStar and Foundation Center.

BY THE NUMBERS

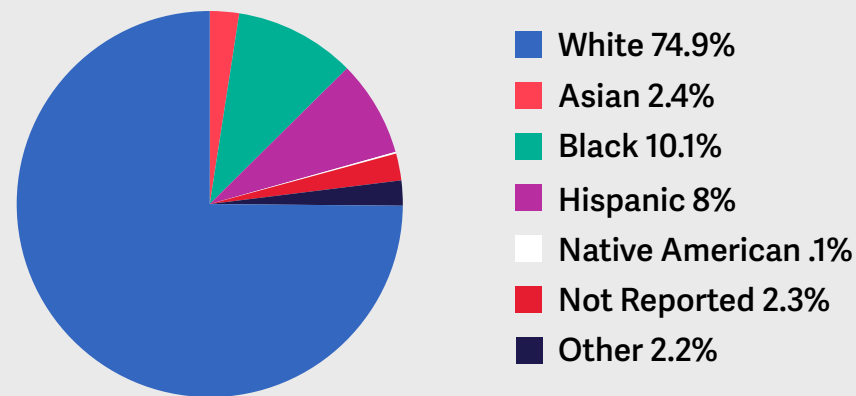


*These totals are for JAF's Financial Assistance, Food Security, and Extraordinary Needs Programs and do not reflect additional assistance through Transportation and Wellness Resources.

ESTIMATED INCOME LOSS DUE TO CANCER

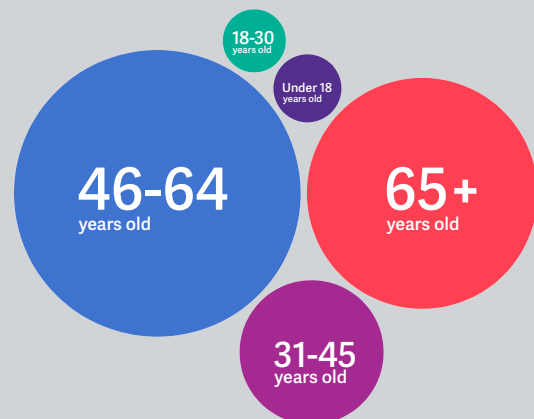


ETHNICITY

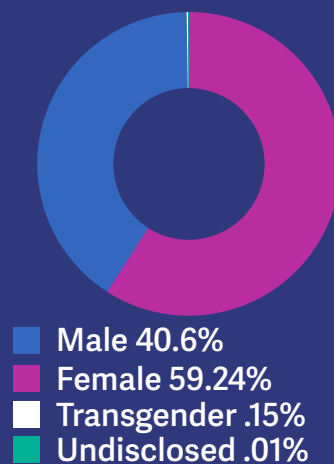


*These figures are percentages based on the total of 2,001 individual patients supported by Joe Andruzzi Foundation (JAF). The Foundation is committed to improving minority health and eliminating health disparities. JAF continually works with healthcare partners to raise awareness and improve access to our resources.

AGE



GENDER



HOW WE HELP

The Joe Andruzzi Foundation (JAF) exists to deliver meaningful, immediate help that allows cancer patients to access and complete their treatment with the hope of improving health outcomes. In our 15 years of operation, we've learned that far too many patients forego life-saving care when facing the decision to pay either expensive cancer treatment or household bills to support their family. The inability to start or complete treatment because of financial challenges is known as financial toxicity or what we refer to as the 'cost of cancer.' Many times, it results in the heartbreaking story of lives lost.

JAF has become a beacon of hope for New England cancer patients by providing multiple means of support. Because of our broad reach, JAF is a 'go-to' resource for social workers and patient navigators throughout the region.

Our help falls into two main categories – **Assistance** and **Wellness**. Each offers targeted programs that address specific needs. JAF prides itself on continuing to fund patients - any age, any cancer – throughout New England who are in active treatment. Below is an overview of how JAF currently gives cancer patients a lifeline when they need it most.



FINANCIAL ASSISTANCE

Eligible patients can receive a grant of up to \$800 for everyday expenses such as rent/mortgage, utilities, car payments, and insurance.



FOOD SECURITY

Grocery cards from one of five major New England grocers are mailed directly to patients in denominations based on family size.



EXTRAORDINARY NEEDS

Grants up to \$4,000 are provided to help fund project-based needs that present a barrier to treatment. Examples include fertility preservation, dental work, car repairs, or home modifications.



TREATMENT TRANSPORTATION

Patients are provided free transportation to appointments and treatment centers through partnerships with Lyft and other car and taxi services.



(UP)BEAT EVENTS

Patients and families enjoy fun events and activities designed to allow precious time together and to forget about cancer for a little while.



MEDITATION AND YOGA

With the support of the Randi Friedman Wellness Fund (RWF), JAF focuses on mental well-being, providing patients with mind-body practices such as yoga, meditation, art therapy, and journaling.

2023 JAF ROAD TRIP

RHODE ISLAND



In 2023, the Joe Andruzzi Foundation (JAF) set out on an unforgettable (and first-ever!) road trip through New England to connect and remind our partners, donors, and patients about the heart of JAF's mission. After the isolation of the pandemic, the JAF team was eager to be out in the community, meeting face-to-face with those who fuel our work and the patients who rely on our support. This journey through the northern reaches of Maine, down to the shores of southern Connecticut, and every state in between underscored the vital impact of JAF's support, validating that the resources we provide are exactly what cancer patients and their families need.

Every member of the JAF team took part in the trip, sharing experiences that renewed our collective dedication. Hospital partners graciously hosted us, where we met with patients and collaborated with

social workers, who openly shared the challenges their communities face. This journey offered profound insight into the unique character of each community JAF serves, from transportation obstacles in rural areas to resource limitations that every family contends with. We came away with immense gratitude for the healthcare partners who share in JAF's mission and our donors, whose generosity enables this crucial support. This road trip reminded us that we're in this together, and we're excited to keep building on these invaluable relationships. Thank you to everyone we met along the way—each conversation inspired us, and we can't wait for the next visit!

Rhode Island did not disappoint as our first stop on JAF's Road Trip! The Foundation began the week surrounded by those we serve. Gathering at PeaceLove Studios in Pawtucket, JAF hosted the Scribl Workshop, "Story Shoes," for Rhode Island patient recipients. It was a beautiful evening of conversations and shared cancer journeys. This event set the tone for the week and built a fantastic community of patient connections.

Tuesday brought us to Rhode Island Hospital in Providence, where we met with social workers and then visited patients on the oncology infusion floor. Joe sat and chatted with more than a dozen patients and their family members, sharing treatment stories and taking photos with a few Super Bowl rings while leaving behind a care package for each patient.



That evening, JAF gathered in the Women & Infants Hospital's parking lot directly across from Hasbro Children's Hospital to participate in their nightly bedtime ritual – Good Night Lights – for pediatric patients. Together, staff and supporters flashed dozens of lights to the young patients in their rooms. These beams of light signaled hope, encouragement, and love.

The team also visited the Women & Infants' Oncology Center to hear first-hand the current challenges cancer patients face, helping to ensure JAF's programming is impactful and meaningful. From there, Jen and Joe visited the cancer infusion unit, where they met a patient who just finished her last breast cancer treatment and was preparing to ring the bell. Without missing a beat, Joe asked if he could stand alongside her and her husband to cheer her on. Smiling from ear to ear, the patient welcomed Joe to her side, and she rang the bell to cheers from the crowd!

JAF enjoyed the hospitality of Frank Galleshaw, owner of Wright's Farm Restaurant in Burrillville. This legendary eatery hosted JAF patient recipients for their famous family-style chicken dinner, where we highlighted our Food Security Program sponsored by Amplix.

The Foundation stopped to see our friends at Landmark Medical Center. Here, Joe visited with patients aptly dressed in New England Patriots gear. Smiles all around as patients chatted with the three-time Super Bowl Champion.

Later that day, the team drove to South Kingstown to meet Jared Haibon and Ashley Laconetti of ABC's *The Bachelor* at their shop, Audrey's Coffee House & Lounge, to raise awareness for JAF and enjoy their tasty food and beverages.



WORKING TOGETHER

MASSACHUSETTS



99

The Joe Andruzzi Foundation partners with 99 hospitals and cancer treatment centers throughout New England to identify cancer patients struggling with financial toxicity.

BY STATE:

- 18 Connecticut
- 45 Massachusetts
- 8 Maine
- 11 New Hampshire
- 12 Rhode Island
- 5 Vermont



When the Joe Andruzzi Foundation (JAF) traveled its 'home state' of Massachusetts for an entire week in our anniversary month of May, we were fortunate to have Poland Spring as our sponsor!

Our first day was a 'home run' as it started with a Sunday (Up)Beat Event at Polar Park in Worcester. Blue skies made for an excellent backdrop for smiles and family fun, with a JAF patient recipient throwing out the first pitch. Our friends at Revise invited a few lucky patients to their suite to enjoy the game.

On our official anniversary date, May 22, Jen and Joe Andruzzi spent the morning with patients at Sturdy Health in Attleboro. Later that evening, supporters, partners,



staff, and Board gathered at Davio's in Foxborough for the official celebration!

Day three was just as busy. Joe was on the road and on the radio bright and early on Tuesday, driving to Fun 107 and WBSM 1420 in Fairhaven. He quickly refueled at the local Dunkin's and headed to Saint Anne's Hospitals in Fall River and Dartmouth. Here, Joe and Jen visited with oncology patients, and our Programs team caught up with Saint Anne's Oncology Social Work team members. One patient happened to be having his last infusion when JAF visited and celebrated with Joe and Jen.

The team visited the pediatric oncology unit at Massachusetts General Hospital in Boston on Thursday. Here, the brave and beautiful young patients gave us smiles and reminded us of the importance of hope. All the children and teens we met were inspirational, and Joe didn't miss an opportunity to share a story or laugh with these young patients.

Our last stop for the week was Dana-Farber Cancer Institute's new Foxborough facility, which is located next to Brigham & Women's/Mass General Hospital and Gillette Stadium. Here, Joe and Jen met many patient recipients who shared how the grant assistance made a difference in their lives.

Witnessing the care and respect the fantastic healthcare providers gave at these outstanding facilities was terrific. To the physicians, nurses, social workers, patient navigators, and administrators – THANK YOU for all you do and for allowing us into your space to sit alongside patients and hopefully bring some smiles.



VERMONT

The Joe Andruzzi Foundation (JAF) team traveled to Burlington, the week of June 20, enjoying the beautiful scenery and great communities within the Green Mountain State!

We kicked things off at the world-renowned Ben & Jerry's Ice Cream Factory in Waterbury, hosting two patient families for a private behind-the-scenes tour of how the ice cream is made, followed by a tasty ice cream social.

We spent an inspiring morning with our friends at the University of Vermont Cancer Center (UVMCC) in Burlington. Joe and Jen Andruzzi visited the infusion center, meeting with cancer patients. JAF Programs staff



met with UVM social workers and hospital administrators regarding JAF's assistance and other programs available to patients. The entire team was so impressed with the UVM team, their facilities, and their incredible commitment to the cancer patients they serve.

Later, the entire JAF crew took to the streets of Burlington—literally. At the Church Street Marketplace, hosting an awareness table which allowed local residents to learn more about the Foundation.

As our last stop, JAF traveled to the home of pediatric patient recipient Nora, age six. Nora's family received assistance from JAF's Extraordinary Needs Fund in 2020 to provide housing at Christopher's Haven in Boston. Nora (then five years old) received a bone marrow treatment from her brother, Waylan, then two years old. Thanks to UVMCC and a bone marrow transplant in Boston, Nora's story is a happy one, enjoying life as a vibrant and healthy little girl.

Meeting Nora and the Johnson Family was a highlight for Joe and Jen, who brought a basket of summer fun activities for Nora and her two younger brothers. Together, JAF and the Johnsons spent the morning playing outdoors.

Witnessing this beautiful family laugh and play in the warm Vermont sunshine, far removed from hospitals and the weight of financial burdens, served as a refreshing reminder of the value and need for the assistance JAF provides to cancer patients and their families.

CHAMPIONS CIRCLE



Joe Andruzzi Foundaton's (JAF) Champions Circle is a giving society that celebrates companies and business leaders who demonstrate their commitment to New England cancer patients and their families. Through an annual, unrestricted gift, Champions Circle members enable JAF to designate funding for the most in-demand programs throughout the year.

Since establishing the Champions Circle in 2017, more than \$410,650 of revenue has been generated, helping to provide financial relief to cancer patients and their families during treatment.

JAF kicked off its "Networking for a Cause" series in 2023, hosted by two Champions Circle members. Toshiba welcomed members and other guests to its offices in Foxboro. Attendees made new connections, learned about new technologies in printing to save time and money, and had the chance to win some awesome prizes.



Champions member Amplix also hosted members to Castle Brewery in Norwood, MA, where guests heard Sameer Bhalotra, CEO of ActZero, give an interesting presentation on cybersecurity and share tips on how to protect yourself and your business from this growing threat. Sameer's outstanding credentials include serving as the Director of Cybersecurity for the Obama Administration.

JAF is incredibly grateful for the support shown to our mission by our loyal Champions Circle members.

2023 CHAMPIONS CIRCLE MEMBERS

HALL OF FAME

ACS Services, Inc.
Bearingstar Insurance
Little Rhody Foods
REP Marketing Solutions, Inc.
Southeastern ABA, LLC
Well Told Design

MVP

Amplix
Middlesex Health Cancer Center
One Stop Painting & Renovating, Inc.
Toshiba
Tele-Networks

TEAM CAPTAIN

Barrows Insurance Agency
Hillview Auto Body, Inc.
Landmark Medical Center
Lane, Lane & Kelly, LLP
Personal Best Karate

TEAMMATE

Audio Video Intelligence
Axis Wealth Partners
BayCoast Bank
CEMServices Inc
Mansfield Orthodontics
Pearle Vision
RapDev
Saint Anne's Hospital Regional Cancer Center
Utility Contractors Association of New England, Inc.

FANS

Abbott Household
ActZero
Aquapoint.3 LLC
Diorio Household
Environmental Systems Inc.
KPMG, LLP
Mark T. Cummings Consulting Services LLC
Miller Construction Company
Placelift-Anne Furey Interiors, LLC
Tri-Town Chamber of Commerce
Webster Bank

BRIDGE BUILDERS



BRIDGE BUILDER JOE ANDRUZZI FOUNDATION

The Bridge Builder monthly giving society plays a vital role in supporting the Joe Andruzzi Foundation's (JAF) mission by providing consistent funding year-round. In 2023, Bridge Builders contributed nearly \$45,000 for cancer patient grants, helping individuals across New England cover everyday household expenses and offering them dignity during treatment.

We extend heartfelt thanks to our 2023 Bridge Builders for their generosity, with special recognition to those who've supported us for five or even ten years, and a warm welcome to our newest members!

Derrin and Nicole Anderson
 Joe and Jen Andruzzi **
 Joe and Mary Andruzzi
 Bill and Mary Ann Andruzzi
 Michelle Beauchemin **
 Victor Bishara
 Shannon Blais
 Chelsey Boyle
 David and Gina Britton **
 Jonathan and Michelle Brousseau
Philip Brule
 Maria Buccieri
 Robert Bump **
 Paul and Maureen Burke
Lacey Cardillo
 Julie Ann Chase
 Michelle and Mark Clayman
Rod and Lois Clermont
 Jim and Sandy Clinton**
Scot Cole
 Steven Convent
 Bob and Stephanie Craig **
 Robert and Renee Croak
 Brent and Helena Crouch **
 Mark Cummings **
 Christian and Kimberly Dammann
 Matthew and Dana Danehy **
 Jeff and Kathy David **
Ann Demencuk
 Cathie DeStefano

Joe and Erin DeStefano **
 Andrew and Gisele Ellis
 Steve Esarey **
 Chris Falconetti
 Bill and Danielle Fish
 Brian and Barbara Foley
 Casey and Tava Ford **
 Stephanie Fraser **
 Chuck and Anne Furey *
 Eric and Shannon Gallanty
 Erik and Karen Glass **
 Jonathan and Barbara Goose **
 Dan and Allyson Gormley
 Ed and Sue Hurley *
 Mishelle Joy **
 Caroline Karwoski
 Paul and Haley Keenan
 Tim and Kimberly Kenneally
Cheryl King
 David and Lauren Lane
 Michele Lapierre
 Bryan Larm
 Meena Laronde
 Cliff Leonard
 Judi Lombardo
 Ed and Dianne Lynch **
 Dan and Ali Lyons **
 Martha Maher
 Sean Mahoney
 Brian and Susan Marshall **

Robert and Mary Anne McCaffery **
 Charles Mechler
 Tony Medeiros and Katie Harris *
Glenn Mercier
 Kelly Miller **
 Jim Moineau
 Joseph and Maryann Osediacz*
 Mike Ratty and Amy Deveau
John Reed
Chris and Lisa Regan
Jay Rielly
Mike and Blake Riley
 Joe Rocco
 William Rodgers *
 Meghan Rosso
Benjamin Sadler
 Adam Sayles
 Michael Simounet
 Norman and Kris Staples **
 Julie Starzynski
 Ronald Tondreault
 Jane Tracy
Rick Tweedy and Faith Weiner

* 10+ Years as a Bridge Builder
 ** 5+ Years as a Bridge Builder
BOLD - New in 2023

MAINE

The Joe Andruzzi Foundation (JAF) headed north to Maine in August! From Portland to Lewiston to Bangor, those miles JAF spent on the road were worth it to visit our wonderful friends and supporters of the Foundation.

JAF kicked off on August 13 with a sunny and warm (Up) Beat Event at Haddock Field in Portland, to watch the Portland Sea Dogs take on the Hartford Yard Goats. Five patients and their families from the Maine communities of Lincoln, Bath, and Porter joined Joe Andruzzi and the JAF team to cheer on the Sea Dogs.

Monday started with a visit to New England Cancer Specialists (NECS) in Scarborough. Joe spent time with



several patients who let out a joyous "I can't believe I'm trying these on!" as they slid on Joe's Super Bowl rings. After grabbing lunch at Maine staple Gritty McDuff's, the Foundation stopped in Lewiston to check out Central Maine Medical Center's brand-new facility. JAF was warmly welcomed by Central Maine's Chief Oncologist, Dr. Hector Tarraza, and hospital staff decked out in Patriots gear. Dr. Tarraza showed JAF the facility's double helix-inspired infusion room and introduced Joe to the patients that day.

JAF also saw our partners at the Maine Cancer Foundation in Falmouth. Later that night, JAF hosted an event in partnership with Rivalries Sports Pub in Falmouth.

"Seeing JAF come up is big for the cancer community here," former patient recipient and attendee, Julie Ann Chase said. "Maine is a big state but also a small town. JAF's great work has and will continue to spread."

On the last day, JAF was up bright and early to see our partners at Northern Light Hospital in Brewer. Joe spent time in the animal-themed pediatric wing with young patients. The Foundation then hopped to Bangor, for a quick hello to our fantastic partners at Cross Insurance.

JAF's final stop in Maine was special, meeting up with the Pelletier family from Madawaska. In 2017, Nicole's late husband, Wayne, was a JAF patient grant recipient who received financial assistance from the Foundation. The Pelletiers have kept their connection to JAF ever since.

It was indeed a blessing to connect with so many patients and partners. Our visit reaffirmed our mission to bring help and hope to the residents of Maine.

STORY OF IMPACT

Former New England Patriot Joe Andruzzi pulled into the driveway of Rudy Longo's home in Stratham, New Hampshire, in September with bags of groceries in tow and a big grin on his face. Rudy, 91 years old, a Korean War veteran, and a cancer patient, answered his door not knowing what he would find. As Joe walked up, Rudy's eyes lit up—not for the groceries or the signed football Joe brought—but for the realization he was in for a great surprise.

Earlier that year, Rudy's refrigerator gave out and the Joe Andruzzi Foundation stepped in to help through the Foundation's Extraordinary Needs Program by delivering a new one. On this day however, Joe and just about the entire team at JAF returned to check in on Rudy, armed with \$200 worth of groceries. Rudy, battling leukemia and prostate cancer, stood tall and steady welcoming Joe and the team as they hauled in the groceries. "Oh, he's a hot ticket, an old-school guy that still has his wits," Joe said with a laugh.

As the refrigerator was stocked, the two men settled into Rudy's living room, where their banter continued. Rudy, despite his age and treatment, was sharp as ever, cracking jokes and sharing stories. It was as though he was hosting an old friend rather than one of football's champions. To Rudy, Joe wasn't just a celebrity—he was someone who cared enough to show up, to listen, and to lend a hand.



But Rudy wasn't just on the receiving end of support. In February 2024, his family, inspired by Joe's visit and the help from JAF, had organized a fundraiser at Loco Coco's Tacos in Kittery, ME, to pay it forward. Dot, Rudy's daughter, was there for the grocery delivery and helped spearhead the event, raising funds to help other cancer patients in need.

"It's not just about the groceries or the financial help," Dot said. "It's about the hope—and how Joe and the Foundation remind us that we're not alone in this."

Rudy and Dot selected Rudy's favorite Mexican restaurant, Loco Coco's Tacos, (where Rudy was something of a local legend) to host a fundraiser for JAF. Once again, Joe decided he would surprise his friend Rudy with an appearance. "He's like the mayor here," Joe said, watching Rudy as he made his rounds, shaking hands and calling everyone by name. Even while in treatment, Rudy was full of life, cracking jokes and introducing Joe to everyone at the restaurant like he owned the place. They sat down for a taco bowl and a drink, trading more stories and laughs.

Rudy's story is a testament to the Joe Andruzzi Foundation's mission to provide unwavering support to those facing cancer, no matter their age or circumstances. At 91 years old, Rudy found hope and comfort through a new refrigerator and groceries—essentials that brought stability to his daily life during a challenging time. His experience reminds us that JAF's impact knows no bounds, reaching individuals wherever they are in their journey. Whether it's providing basic necessities or alleviating the stress of a cancer diagnosis, we are here to help, ensuring no one faces this battle alone.



2024 UPDATE

Rudy is doing great! He continues to be active and an inspiration to all those who know him. In addition to his positive health status, Rudy also received word that he officially regained his Korean War Combat Veteran status after an office fire destroyed all records. Rudy's family unfortunately was touched again by cancer as his granddaughter, Melina, was recently diagnosed with Lymphoma. According to her mother, Dot, her prognosis is good. Thank you, Rudy, for your service! We wish you and Melina continued good health!

NEW HAMPSHIRE

The JAF team started their New Hampshire visit by delivering groceries to 91-year-old veteran Rudy Longo in Stratham, an Extraordinary Needs recipient. After providing a new refrigerator for Rudy, they filled it with food and left with hearts full of joy. (read Rudy's full story on page 15-16)

The next stop was Dartmouth Hitchcock Medical Center in Lebanon, where Joe visited oncology patients, delivering care packages and smiles. The team then headed to Altitude Trampoline Park in Concord, for a fun-filled (Up) Beat Event with young cancer patients and their families.



Dinner followed at Alexandra's Bistro in Concord, owned by Danny Pillsbury, who opened the restaurant to honor his late wife, Alexandra, and mother, both lost to cancer. JAF spent its last day with a moving visit at Payson Cancer Center, where Joe gathered with JAF patient recipients to talk about the financial challenges of cancer. One patient shared how costly long trips for treatment were:

"I have to travel almost two hours to get to the hospital and then sometimes wait hours between appointments, only to travel another two hours home. The cost of gas and meals for just one day's treatment is considerable. And I have to come multiple days during the week. I don't have any other choice if I want to get well."

While in Concord, we stopped downtown at the Greater Concord Chamber of Commerce, where Joe made friends with the local mascot, Chocolate Moose, and at local landmark Gibson's Bookstore & Café. We couldn't leave New Hampshire without visiting with our valued partners at Well Told Design for lunch at Exeter's Sawbelly Brewing.

The Granite State was filled with so many kind and compassionate people who support our mission and dedicated partners who want to work with us to remove financial barriers for New England cancer patients.



CONNECTICUT

In November 2023, the Joe Andruzzi Foundation (JAF) embarked on a heartwarming road trip through Connecticut. Joe and the team visited Middlesex Hospital and connected with a dedicated group of social workers, nurses, and staff. Connecticut stands as JAF's second most funded state, highlighting the strong commitment and shared mission to support cancer patients in need. The team toured their beautiful Wellness Center, which offers reiki, acupuncture, and various healing services, providing a serene space for patients to recharge and recover. The visit underscored the value of wellness-focused resources in patient care, as well as the compassionate support of the Middlesex Hospital staff.



Jen Andruzzi made a special stop at Mondo's Restaurant in Middletown, meeting supporters who bolster JAF's mission in the local area. Additionally, the Connecticut community shone again when supporters hosted a Hop Over at Coastline Brewing in Westbrook, bringing supporters together to celebrate JAF's impact.

Another highlight of the trip was visiting the headquarters of Bob's Discount Furniture in Manchester, one of JAF's most generous corporate partners, where Executive Chairman Ted English and the entire team gave us a warm welcome. Joe and the staff even got a sneak peek at Bob's state-of-the-art design space, where the famous Bob's commercials (and 'Little Bob') come to life.

JAF wrapped up the road trip with an (Up)Beat event at Dave & Buster's in Manchester, where patients and families gathered to enjoy games, good food, and the joy of shared smiles, reminding everyone of the powerful support network they have in Connecticut.



STATEMENTS OF FINANCIAL POSITION

Joe Andruzzi Foundation, Inc.
Statements of Financial Position

	December 31,	
	2023	2022
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 277,635	\$ 1,614,160
Investments	750,837	-
Contributions receivable, current portion	536,021	401,389
Prepaid expenses and other current assets	27,924	25,284
Total Current Assets	1,592,417	2,040,833
Contributions receivable, net of discount and current portion	1,077,037	1,446,668
Right of use asset	9,113	45,371
Equipment, net	18,916	2,961
Security deposits	2,695	2,695
Investments, endowment	1,072,566	1,003,314
Total Assets	\$ 3,772,744	\$ 4,541,842
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable and accrued expenses	\$ 209,242	\$ 77,296
Operating lease liability, current portion	9,263	36,588
Total Current Liabilities	218,505	113,884
Operating lease liability, net of current portion	-	9,263
Total Liabilities	218,505	123,147
Net Assets		
Without donor restrictions	710,760	1,277,724
With donor restrictions	2,843,479	3,140,971
Total Net Assets	3,554,239	4,418,695
Total Liabilities and Net Assets	\$ 3,772,744	\$ 4,541,842

STATEMENTS OF ACTIVITIES AND CHANGES

Joe Andruzzi Foundation, Inc.
Statements of Activities and Changes in Net Assets

	Year Ended December 31, 2023			Year Ended December 31, 2022		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT AND REVENUE						
Contributions and grants	\$ 1,599,856	\$ 367,836	\$ 1,967,692	\$ 1,879,775	\$ 1,402,994	\$ 3,282,769
Donated goods and services	63,983	-	63,983	140,018	-	140,018
Interest income	28,871	-	28,871	815	-	815
Special event revenue	857,420	-	857,420	904,314	-	904,314
Less: costs of direct benefits to donors	254,058	-	254,058	334,091	-	334,091
Net revenues from special events	603,362	-	603,362	570,223	-	570,223
Net assets released from restriction	734,580	(734,580)	-	823,156	(823,156)	-
Total Support and Revenue	3,030,652	(366,744)	2,663,908	3,413,987	579,838	3,993,825
OPERATING EXPENSES						
Program services	2,879,188	-	2,879,188	2,509,739	-	2,509,739
Support services						
Management and general	213,394	-	213,394	201,385	-	201,385
Fundraising	581,763	-	581,763	461,878	-	461,878
	795,157	-	795,157	663,263	-	663,263
Total Operating Expenses	3,674,345	-	3,674,345	3,173,002	-	3,173,002
NON-OPERATING ACTIVITIES						
Gifts for endowment	-	-	-	-	1,000,000	1,000,000
Investment return, net	76,729	69,252	145,981	-	3,314	3,314
Total Non-operating Activities	76,729	69,252	145,981	-	1,003,314	1,003,314
Change in Net Assets	(566,964)	(297,492)	(864,456)	240,985	1,583,152	1,824,137
Net assets, beginning of year	1,277,724	3,140,971	4,418,695	1,036,739	1,557,819	2,594,558
Net assets, end of year	\$ 710,760	\$ 2,843,479	\$ 3,554,239	\$ 1,277,724	\$ 3,140,971	\$ 4,418,695



2023 YEAR IN REVIEW

DISNEY ON ICE

With help from Regan Communications Group, JAF hosted patients and families for an (UP)Beat Event at the TD Garden in February.



PATIENT SURPRISE & DELIGHT

With support from Stop & Shop and Blue Triton, JAF surprised a patient recipient with a year's supply of groceries and Poland Spring water!



AMPLIX: CHAMPIONS IN NETWORKING

Champions Circle members at Amplix hosted a Networking for a Cause event in June, featuring Sameer Bhalotra, CEO of ActZero.



401 GIVES

JAF participated for the second year in Rhode Island's spectacular day of giving with generous support from the Lawson Charitable Foundation.



BOSTON MARATHON

Team JAF runners crushed another year of fundraising to help cancer patients, bringing in over \$300,000. #Rockstars



15TH ANNIVERSARY

In May 2023, JAF celebrated 15 years providing help, hope, and reasons to smile.



16TH GOLF TOURNAMENT

Let's hear it FORE the golfers who came out in June to Black Rock Country Club and raised \$385,000 for JAF's mission.



SPECIAL DELIVERY TO CONNECTICUT PATIENT

In April, our partners at Home Depot helped JAF deliver a new washing machine to a patient recipient in Bristol, CT.

FOSTER COUNTRY CLUB TOURNAMENT

Always a good time, Foster Country Club in Rhode Island hosted their annual event in August for JAF raising \$50,000.



FALMOUTH ROAD RACE

In August, JAF was so grateful for the 51 runners who took to the streets of Falmouth, MA, raising over \$100,000.

AMPLIX FISHING TOURNAMENT

Our friends at Amplix took to the water in September hosting a day of fishing that resulted in \$66,000 for cancer patients.



16TH ANNUAL GALA

Held at the Fairmont Copley in Boston, hundreds of supporters were asked to 'Believe' in the impact of JAF's mission. The event raised \$720,000.



HARTFORD MARATHON

In October, JAF participated in the Hartford Marathon with four runners raising \$7,000.



HALLOWEEN VISIT AT STURDY HEALTH

Cancer can be scary but, on Halloween, Joe and the staff visited Sturdy Health in Attleboro to bring some smiles (and treats!).

HOP OVERS

JAF held 4 Hop Over brewery events in 2023 raising a total of over \$32,000. Some of the fun from Coastline Brewing in Westbrook, CT, shown here.



TURKEY BRIGADE

With help from charity partner Personal Best Charity and sponsor North Easton Savings Bank, JAF delivered more than 60 holiday meals to local cancer patients.



COMFORT & JOY

By partnering with Bob's Discount Furniture in November for Giving Tuesday, JAF raised \$50,000 and delivered 10 mattresses to patients in need.



WASABI BOWL

In December, JAF's (Up)Beat Event brought patients to Fenway Park for the Wasabi Bowl to watch the Boston College Eagles defeat the SMU Mustangs!



THOSE WHO MAKE IT HAPPEN

BOARD OF DIRECTORS:

as of December 2024

OFFICERS:

Colleen DeSimone - Chair

Principal, Catapult Advisory Group

Jen Andruzzi - President

President and CEO, Joe Andruzzi Foundation

Kimberly Thomas - Treasurer

CEO, Old Colony Habitat for Humanity

Beth Huber - Secretary

Philanthropist

DIRECTORS:

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Chief Engagement Officer, Joe Andruzzi Foundation

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Dan Gill

President, Amplix

Eric Kagan

Principal, KGN Holdings, LLC

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CFO/COO, Kensington Capital Holdings

Tom Turco

Partner, Prime Integrated Solutions Inc. Safety and Security Consultants

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Lucy P. Buckley

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Boston Children's Hospital (Retired)

Mark Kieran, M.D., PH.D.

VP Clinical Development, Day One Biopharmaceuticals

Michael Lombardo

Board Member Emeritus (deceased)

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Jen Andruzzi

President and CEO, Joe Andruzzi Foundation

Colleen DeSimone

Principal, Catapult Advisory Group

Dan Gill

President, Amplix

Beth Huber

Philanthropist

Eric Kagan

Principal, KGN Holdings, LLC

Tom Turco

Partner, Prime Integrated Solutions Inc. Safety and Security Consultants

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CFO/COO, Kensington Capital Holdings

Jen Andruzzi

President and CEO, Joe Andruzzi Foundation

Joe Andruzzi

Chief Engagement Officer, Joe Andruzzi Foundation

Chris Buchanan

Director of Public Affairs and State and Local Government Relations, Walmart Stores

Brent M. Crouch

The Boston Group, Executive Financial Services

Director, Senior Vice President, Financial Advisor

Morgan Stanley Wealth Management

Mark Cummings

Principal, Mark T. Cummings Consulting Services, LLC

Joe DeStefano

Chief Executive Officer, Amplix

Tom Turco

Partner, Prime Integrated Solutions Inc. Safety and Security Consultants

HEALTHCARE COUNCIL:

Casey Carson, Social Worker, LICSW

Seacoast Cancer Center, NH

Nancy Drake, Oncology Social Worker, LICSW

Payson Cancer Center, NH

Christie Fiori, Clinical Social Worker, LCSW

UConn Health, CT

Hadassah Herrera, Adult Resource Office Supervisor

Dana-Farber Cancer Institute-BWH, MA

Robin Letarte, Financial Advocate and Prior

Authorization Manager

New England Cancer Specialists, ME

Roxanne (Roxy) Lock, Oncology Social Worker,

LICSW, OSW-C

Cooley Dickinson Hospital, MA

Courtney McGair, Clinical Therapist, LICSW

Rhode Island Hospital, RI

Matthew Mugford, Case Manager, LICSW

The University of Vermont Medical Center, VT

Elyse Levin-Russman, Clinical Social Worker, LICSW,

OSW-C

Massachusetts General Hospital, MA

Kimberly Shaw, Financial Advocate

New England Cancer Specialists, ME

Lauren Soules, Oncology Social Worker, LICSW,

OSW-C

Cooley Dickinson Hospital, MA

Mark Theodore, Oncology Social Worker, MA, LSW

Saint Anne's Hospital, MA

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Amanda Holleran

Caroline Karwoski

Paul Keenan

Danielle Kemp

Nik Nugnes

Kyle Santorine

Adam Sayles

Kirby Veira

Rachel Zawaski

SPECIAL ACKNOWLEDGEMENTS:

The Foundation expresses its sincere appreciation to the following Board, Committee, and Staff Members for their valuable contributions to the organization in 2023/2024. We are grateful to these individuals for dedicating their significant talents and time to advance JAF's mission and work.

The following are Board Members whose terms have expired:

Mark Cummings, Board Director

Joe DeStefano, Board Director

Anne Furey, Board Director

Board Committees:

Maria Buccieri, Development Committee

Susan Marshall, Development Committee

Mark Steinhoff, Development Committee

Marcus Vaughn, Development Committee

Past Employees:

Nicole Anderson, VP of Foundations and Corporate Partnerships

Teresa Andruzzi, Events Coordinator

Brendan Beauregard, Marketing and Communications Coordinator

Sandy Clinton, Development Operations Manager

Erica Mancini, Events Team

Ashley Reinhart, Events Coordinator

Maria Spears, Office Manager

OUR TEAM

JAF STAFF:

as of December 2024

Jen Andruzzi - President and CEO

Joe Andruzzi - Chief Engagement Officer

Danielle Fish - Chief Development and Public Affairs Officer

Hunter Andruzzi - Community Engagement Manager

Kirstin Borczynski, Patient and Family Assistance Coordinator

Chris DeFillippi, Strategy and Data Director

Molly Kate Donnelly, Events Coordinator

Barbara Foley, Manager of Foundation and Corporate Relations

Shannon Gallanty, Director of Programs

Xo Laur, Creative Director

Jeff LaValley, Annual Giving Manager

Michelle Mason, Events Manager

Denise Mowles, Manager of Patient and Family Food Security Assistance

Meinca Pinchat, Programs Coordinator

Gillian O'Brien, Director of Events

Shannon Rolston, Executive Administrator

OUR PARTNERS

The Joe Andruzzi Foundation is pleased to recognize the following organizations for their significant commitment to JAF and to the patients it serves.



BlueTriton
 For Kids' Sake Foundation
 The Jim Irsay Collection, LLC
 Clean Harbors Environmental Services
 Takeda Oncology
 Associated Insurance Management, LLC

Bruins Foundation
 New England Patriots Charitable Foundation
 Phoenix Communications, Inc.
 QML, Inc.
 The Red Sox Foundation, Inc.

The Joe Andruzzi Foundation proudly acknowledges the following organizations for their dedication to JAF Programs.

AEGON Transamerica
 Amica Companies Foundation
 Cape Cod Foundation
 Community Foundation of North Central Mass
 Dana-Farber Cancer Institute
 Dunkin Joy in Childhood Foundation
 Exelixis

Hologic
 Maine Cancer Foundation
 Mildred's Dream
 Navigant Credit Union
 New Hampshire Charitable Foundation
 Servier Pharmaceuticals
 The Albertson Companies Foundation

Thank you to the following partners whose events and in-kind contributions have made a difference.

Centinel Financial Group
 Clean Harbors Environmental Services
 Feast & Fettle
 Foster Country Club

Landmark Medical Center
 Providence Bruins
 Tufts University Police Department
 Well Told Designs





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